

Quotation for catamaran BALI 4.3 - Tarif A-2021

Croatia Yachting d.o.o.
Dražanac 2/a, Split, Croatia
VAT ID: HR08633766175

BALI4.3
L O F T

Date:	
Offer No.:	
Client:	
Type:	
Year:	2021
Length:	13,20 [m]
Beam:	7,12 [m]
Engine:	2 x Yanmar 57 [hp]
Hull number :	
Engine No.:	

	price ex VAT	price ex VAT
1 3 cabins - 2 heads	403,900 €	403,900 €
3 cabins - 3 heads	406,580 €	
4 cabins - 2 heads	406,580 €	
4 cabins - 3 heads	406,780 €	
4 cabins - 4 heads	407,800 €	

Specifications Packs	Pack Excellence	
Combined battery charger 80 amp - Inverter 12V/220V - 2000VA	X	
2 extra service batteries of 130 amp 12V	X	
Battery controller	X	
Indirect lighting in saloon/cockpit and cabins	X	
Forward cockpit courtesy lighting	X	
Mainsail electrical winch	X	
Automatic first and second reef	X	
Davit for dinghy	X	
Electric windlass 1000W	X	
Extra fuel tank of 400L for a total capacity of 800L	X	
Extra Fresh water tank of 400L for a total capacity of 800L	X	
Gaz oven	X	
Salon manual tilting bay door mechanically assisted by pneumatic struts	X	
Opening window between salon and fordeck cockpit	X	
Sliding lateral windows	X	
Kit of two high cupboards in kitchen	X	
Corner sofa and meridian/daybed cushions	X	
Aft bench seats	X	
Forward cockpit cushions	X	
Flybridge benches seats	X	
Engine room & locker hatches on gaz struts	X	
Raymarine Electronic PACK 1 including : Pilote auto P70S, GPS plotter AXIOM 7", MULTI I70S and VHF RAY 63	X	
2 layers of antifouling with Epoxy base coat	X	
1 Total pack excellence	49,200 €	49,200 €

OPTIONS

# Rigging - Sails		
<i># Lazy bag and UV protection for sail in taupe color.</i>		
1 Reinforced Dacron full batten Mainsail & Solent with UV protection + Lazy-Bag & Lazy-Jack	3,260 €	3,260 €
# Mecanics - Safety Equipment		
1 2 x Yanmar 57 hp instead of Yanmar 40hp	5,690 €	5,690 €
# Comfort		
# Interior setup		
# Interior upholstery		
1 Color Marlin PARCHMENT (extra for non-standard color Vinyl)	660 €	660 €
# Exterior setup		
1 Extra for non-standard color vinyl (forward cockpit and flybridge) Marlin PARCHMENT	660 €	660 €
1 Color of aft bench cushions Marlin PARCHMENT (extra for non-standard color vinyl)	NC	
1 Stern spring cleats	490 €	490 €
# Electronics - Hifi		
# Commissioning - Handing over		

	Total net list price of the Boat with packs & options EXW Marans/La Rochelle (France)		408,970 €
		Discount 8%	-32,718 €
		Extra discount 2%	-7,525 €
		Total discount	-40,243 €
	Net price of the Boat with packs & options EXW Marans/La Rochelle (France), including discount		368,727 €
1	Stickers on transom : name and port of registry of the boat (to be specified 2 months at the latest before delivery)	160 €	160 €
1	Transport , commissioning in Marans (France), with anchor set 20kg and 70 ml Ø10 chain, fenders and moorings, one day hand over and 4 days dockspace (net price)	11,100 €	11,100 €
1	Skipper delivery from Marans/La Rochelle to Split, net price	14,600 €	14,600 €
	Truck loading charges at factory (net price)	1,470 €	
	Kit of 4 shipping craddles (mandatory for shipping)	5,600 €	
	Fees for owners belongings treatment	1,500 €	
	French flag registry formalities fees (except french DAN)	270 €	
	Forwarding agent fees	270 €	
	Custom export formalities fees	270 €	
	Apostille fees	270 €	
	Subtotal Net price of the boat pack & options FCO Split, Croatia		394,587 €
	Additional equipment		
	Flybridge fixed bimini top, stainless steel frame - PARCHMENT COLOR		3,650 €
	Fwd enclosure for bimini at steering station - PARCHMENT COLOR		720 €
	Sunbathing cushions for foredeck Marlin PARCHMENT		2,450 €
	Sunbathing cushions for bimini Marlin PARCHMENT		950 €
	Set of pillows/ backrest for aft bench Marlin PARCHMENT		590 €
	Big comfortable pillows (4 pillows) Marlin PARCHMENT		550 €
	Berth in portside forepeak (with opening porthole)		1,160 €
	Berth in starboard forepeak (with opening porthole)		1,160 €
	Permanent transom protection		750 €
	Blackout curtains at each cabin & corridors		950 €
	Curtains for forward bay		590 €
	2 forward cockpit removable tables		980 €
	Flybridge table		690 €
	Convertible saloon table for double berth (with cushion)		840 €
	Folding chairs for saloon/cockpit (3 pcs)		340 €
	12 V fan per cabin (6 pcs)		600 €
	Coffee machine(230 V)		360 €
	Anchor chain counter and anchor windlass control unit at flybridge		480 €
	Radio CD(MP3/USB) player with saloon and cockpit speakers		650 €
	LCD TV 32" + Glomex antenne (including installation and materials)		880 €
	JABSCO electrical toilet pumps, sea water flush (4 pcs)		2,560 €
	Kit Solar panels 4 x 100 W		1,950 €
	Charter equipment (deck, safety, navigational, galley, bedlinen...)		7,600 €
	Charter make-ready pack(auto switch for windlass, various reinforcement...)		850 €
	TOTAL net price of the boat with packs & options FCO Split, Croatia		426,887 €
	VAT	25%	106,722 €
	TOTAL price of the boat pack & options FCO Split, Croatia, including VAT		533,609 €
	Delivery: PAYMENT CONDITIONS 18.000€ - for slot reservation 1st deposit - 15% of the total price less slot reservation deposit 6 months before delivery 2nd deposit - 35% of the total price 4 months before delivery Balance - one month before completion date Payable in HR kunas in accordance with selling exchange rate of OTP Banka d.d., Split on the date of payment NOTE: The offer is valid for Croatia Yachting charter management fleet only.		
	These prices are only indicative. In accordance with our General Terms and Conditions of Sale, they will be firm and final upon receipt of a deposit of 15% intervening 6 months before the date of delivery.		