QUOTATION BALI 4.3 MY - PRICES B-2017 From December 2016

DATE : NAME : Name of boat : Port of registration : Technical language (FR / EN) :

	BALI 4.3 Motor Yacht	Tarif H.T.	Montant H.T.
	with 2 YANMAR 6BY3-160 160 HP engines		
1	3 cabins - 2 heads Version	449 700 €	449 700 €
	3 cabins- 3 heads Version	450 700 €	
	4 cabins - 2 heads Version	451 200 €	
	4 cabins - 3 heads Version	452 200 €	
	4 cabins - 4 heads Version	453 200 €	

Packs Specifications	Pack horizon	Pack Excellence
	19 000 €	29 800 €
220V shore power plug for electrical circuit with outlet in cabins, saloon & galley	Х	Х
Multiplex electrical panel with touch screen	х	X
Combined battery charger 70 Amp - Inverter 12/220v, 2000VA	х	X
Battery controller	х	X
American fridge freezer (615 L) with chilled water & ice maker and dedicated power supply	х	X
12 V outlets: 1 per cabin, 1 at chart table and 1 in forward cockpit	х	X
LED navigation lights	х	X
SS pulpits with Polywood seats	Х	X
Hot & Cold cockpit shower	х	X
Electrical 1500 W windlass	Х	X
2 extra service batteries of 110 A / 12V		X
Indirect lighting in saloon and cabins		X
Transom courtesy lighting		X
Beige vinyl upholstery for forward cockpit		X
Beige vinyl upholstery for flybridge benches		X
Beige vinyl upholstery for meridian/daybed		X
Flybridge windshield		X
Saloon to forward-cockpit window fully retractable		X
Pneumatics struts for tilt-and-over bay		X
Lateral sliding bays		X
Extra ventilation by opening porthole in Forward & Aft cabin		Х
Gas struts on 5 cockpit lockers and engines hatches		Х
Total du pack Horizon	19 000 €	0€
1 Total du pack excellence	29 800 €	29 800 €

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1 Total du pack excellence	29 800 €	29 800 €
OPTIONS		
Upholstery - Cover and protection		
Side protection canvas for flybridge attached to SS bimini legs	4 200 €	
Sun awning for forward cockpit	1 480 €	
External isothermal roof curtains for saloon (white batyline)	1 650 €	
	. 333 C	
PREMIUM PACK (as per specifications)	13 700 €	
Pillows Earth/ Piping Vanilla for Premium upholstery	10 700 €	
Pillows Stone/ Piping Prune for Premium upholstery		
Fillows Stone/ Fighting Fruite for Freitham aphoistery		
└────────────────────────────────────	2 870 €	
Vinyl beige sunbathing cushions for bimini (zander parchement)	965€	
Premium finish sunbathing cushions for foredeck	4 470 €	
Premium finish with head rest Sunbathing cushions for bimini	1 585 €	
Set of protective covers for foredeck sunbathing cushions	490 €	
Set of protective covers for foredeck surpatifing cushions	490 €	
Mechanics - electricity - power - water circuit		
Txo 260 hp Yanmar engine instead standard	17 900 €	
Interior helmstation (Engine and rudder control at chart table and pilot seat)	7 500 €	
150 kg launching crane on flybridge	7 500 € 15 500 €	
120 L/H 220 V AQUABASE watermaker	12 275 €	
	12 273 €	
120 L/H 110 V AQUABASE watermaker		
Kit Solar panels: 4 x 100 W (Incompatible with large rigid bimini)	4 970 €	
ONAN generator 4 KW 50hz with soundshield 220 V	15 980 €	
ONAN generator 9,5 KW 50hz with soundshield 220 V	20 190 €	
Air conditionning for 3 cabins (needs generator 9,5 KW) 220 V	13 290 €	
Air conditionning for 4 cabins (needs generator 9,5 KW) 220 V	14 850 €	
Air conditionning for salon (needs generator 9,5 KW) 220 V	13 580 €	
ONAN generator remote control (all models)	550 €	
ONAN generator 5 KW 60hz with soundshield 110 V	14 200 €	
ONAN generator 11,5 KW 50hz with soundshield 110 V	20 670 €	
Air conditionning for 3 cabins (needs generator 11,5KW) 110 V	13 685 €	
Air conditionning for 4 cabins (needs generator 11,5KW) 110 V	15 290 €	
Air conditionning for salon (needs generator 11,5 KW) 110 V	13 985 €	
AC option is incompatible with diesel heating		
Complete diesel heating system saloon and cabins	10 725 €	
Electrical head (specify 1, 2, 3 or 4)	920 €	
Two 400 L extra fuel tanks (800L) for total capacity 1600 L	2 800 €	
Sea water pump at galley & anchor well	1 220 €	
One 12 V fan per cabin and forepeak (specify accoording to choosen version)	150 €	
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	Dish-washer for 6 220 V	1 405 €	
	Micro-wave oven 220 V	640 €	
	Coffee machine and sliding shelf 220 V 5 kg washing machine in 220V integrated in head (version 3 cabins)	435 € 1 335 €	
	6/4 kg washer-dryer machine in 220V (version 3 cabins)	2 980 €	
	Transoms courtesy lighting	1 395 €	
	LED submarine lighting	2 950 €	
	Windlass remote control at steering station or Fly	510 €	
	110 volts electrical system instead of 220 v. (water heater, bat.charger, outlets, converter) and		
	preinstallation of coffea machine, micro wave, washing machine and dishwasher connections)	2 780 €	
	gg		
	Accomodation		
	Berth in portside forepeak (with porthole)	2 700 €	
	Berth in starboard forepeak (with porthole)	2 700 €	
	Blackout curtains at each cabin, heads & corridors	1 960 €	
	Mosquito screens for portholes in cabins	1 340 €	
	Safe box under aft portside berth	980 €	
	Kit of 2 forward cockpit tables (removable)	1 630 €	
	Flybridge salon table	870 €	
	Elastomer box spring for forward berth (specify 1 or 2)	360 €	
	Elastomer box spring for aft berth (specify 1 or 2)	360 €	
	Fixed saloon/cockpit bench with storage and cushions	790 €	
	Folding seats to be used for saloon and cockpit (specify 1, 2, 3 or 4)	175 €	
	Carpet in cabins	1 150 €	
	Divers	2 222 2	<u> </u>
	Stainless retractable cradle on platform for dinghy	3 000 €	
\vdash	Teak on transom and aft saloon/ cockpit floor	15 850 €	
$\vdash\vdash$	Synthetic teak on transom and aft saloon/ cockpit floor Weathered Black	16 550 €	
	Teak white	_	
	Scrubbed white		
	Weathered white		
	Permanent transom protection	680 €	
	Polywood outbord engine support	820 €	
	Hydraulic struts for tilt and over bay	3 900 €	
	Foldable PVC Gangway 2,60m with bag & female deck fitting	1 890 €	
	Electronics - Hifi		
	Raymarine Electronic Pack including: automatic pilot, GPS plotter A65 screen, multifonction display	12 300 €	
	GPS plotter Raymarine 12" in place of the standard one at steering station (A65 at chart table)	3 850 €	
	Navionics USD card- EU Silver pp	150 €	
	Lighthouse chart US coast vector	150 €	
	Navionics USD card-ROW Silver	150 €	
	Raymarine VHF at chart table with extra VHF at helm station, with antenna	1 860 €	
	US channel VHF	60 €	
	Southern kemisphere compass	60 €	
	Radio HiFi 4 loud speaker Bluetooth	990 €	
	4 Hopman sound transfer speakers	1 600 €	
	Wi Fi antenna	1 250 € 1 190 €	
	AIS Raymarine receiver transmitter Radar Raymarine with support and Wiring	1 190 €	
	Radar Raymanne with support and wining Raymarine remote control for automatic pilot	980 €	
\vdash	TV antenna	685 €	
\vdash	TV Led screen 26" with DVD in saloon (french channels)	1 680 €	
\vdash		1 000 €	
	Safety, tuning and delivery		
	Safety equipment for 8 with Life-raft	4 985 €	
	Safety equipment for 10 with Life-raft	5 360 €	
	25kg Anchor + 80m of Ø10mm chain + bridle	1 530 €	
	6 big fenders & 4 mooring lines	765 €	
	2 layers of antifouling with Epoxy base coat	2 450 €	
	2 layers of tropics antifouling with Epoxy base coat	3 900 €	
	Transport from La Rochelle to Canet en Roussillon or Port Pin Rolland Saint Mandrier by exceptional convoy	17 800 €	
	Dinghy 2,80m Hypalon + 6 hp outboard engine	7 960 €	
	Owner's dinghy installation on davits	850 €	
	Schrinkwrap	2 980 €	
	French flag registry formalities (except french frees)	260 €	
$\vdash\vdash$	Custom export formalities	260 € 260 €	
\vdash	Apostille fees	200 €	1
	Total Price of the Boat with packs & options		479 500 €
	Launching, commissioning (one day) and 7 days dockspace Net price	9 100 €	
	Net to be paid ex VAT		479 500 €