

Quotation BALI 5.4

PRICES C-2017

NAME : _____
 DATE : _____
 Name of boat: _____
 Port of registration : _____
 Technical language (FR / EN): _____

BALI 5.4 - YEAR MODEL 2018 with two 60 HP Volvo engines		Tarif H.T.	Montant H.T.
1	4 cabins - 4 heads Version	685 500 €	685 500 €
	5 cabins- 5 heads Version	692 500 €	
	6 cabins - 6 heads Version	699 500 €	

Packs Specifications		Pack Excellence	
			58 700 €
220V shore power plug for electrical circuit with outlet in cabins, saloon & galley			X
Combined battery charger 120 Amp - Inverter 12/220v, 3000va			X
Battery controller			X
American fridge freezer (615 L) with chilled water , ice maker and dedicated inverter			X
LED navigation lights			X
Davits for dinghy			X
SS pulpits with seats			X
Hot & Cold cockpit shower			X
2 extra service batteries of 110 amp for a total capacity of 440 amp			X
Indirect lighting in saloon/cockpit and cabins			X
Forward cockpit and transom courtesy lighting			X
Foldinf forward cockpit table for 10 persons			X
Extra fuel tank of 600lts for a total capacity of 1 200lts			X
Extra Fresh water tank of 400lts for a total capacity of 1200lts			X
Saloon tilting bay/door mechanically assisted by hydraulic struts			X
Extra ventilation in every hull			X
Solent electrical winch			X
Mainsail electrical winch			X
Automatic first and second reef			X
12 V outlets (1 per cabin and 1 at chart table)			X
Helmstation seat cushions			X
Forward cockpit cushions			X
Beige vinyl upholstery			X
Meridian/daybed and aft cockpit cushions			X
Fully retractable window between salon and forward cockpit			X
Fully retractable window between galley and aft-cockpit			X
1	Total du pack excellence		58 700 €

Our products are sold under the terms and conditions of sale listed on our purchase orders. Catana reserves the right to modify specifications and/or rates of its models without notice.

OPTIONS

#	Awnings , lazy bag and UV protection for sail are taupe color.		
#	Rigging - Sails - Upholstery - Cover and protection		
	Reinforced Dacron full batten Mainsail & Solent with UV protection + Lazy-Bag & Lazy-Jack	3 980 €	
	Square top reinforced Dacron full-batten Mainsail (Automatic square top gear) & Solent with UV protection + Lazy-Bag & Lazy-Jack	5 320 €	
	Added value for hydranet solent instead Dacron	4 770 €	
	Code 0 (110 sqm) with anti-rotation cable & "Trioptimal" cut	8 400 €	
	Code 0 gear: furler, bobstays and deck fitting	8 200 €	
	2 winches for code 0 sheets	3 500 €	
	Spinnaker gear: deck fitting and bowsprit (not necessary if code 0 gear ordered)	5 820 €	
	Aluminum V boom with boom lighting	11 500 €	
	Fly Bridge layout (including kit of two tables , 65 liters fridge, water point)	8 800 €	
	Large rigid Bimini (stainless steel frame, canvas and transparent windows for excellent view of mainsail)	13 400 €	
	Steering station Bimini (stainless steel frame & canvas)	3 460 €	
	Sun awning for forward cockpit	2 420 €	
	External roof curtains for sun protection of the saloon (White Batyline fabric)	1 980 €	

	Others color choices for cushions than Diamante SNOW:		
	Color Diamante TAUPE	350 €	
	Color Diamante METEOR	350 €	
	Sunbathing cushions for foredeck	3 480 €	
	Sunbathing cushions for bimini	1 150 €	
	Saloon cushions in leather (if platinum option already choosen)	5 520 €	
	Big comfortable pillows (4 pillows) SNOW	1 210 €	
	Big comfortable pillows (4 pillows) TAUPE	1 210 €	
	Big comfortable pillows (4 pillows) METEOR	1 210 €	
	Premium indoor upholstery for 4 cabins only : foam and saddle point	3 960 €	
	Set of protection for steering console	610 €	
	Kit of storage covers for foredeck sunbathing cushions	560 €	

Mechanics - electricity - power - water circuit

	2 upgraded VOLVO engines 75hp	7 980 €	
	2 57 hp Yanmar engines instead Volvo 60 HP	7 800 €	
	2 80 hp Yanmar engines instead Volvo 60 HP	13 850 €	
	2 extra alternators with 3 charge levels, of 150 A for total capacity 300 A (Require the option upgraded engine)	2 580 €	
	Dual electrical engine control to the chart table	3 080 €	
	180 L watermaker running via VOLVO engine, with start and regulation control outside of engines room	13 960 €	
	Low consumption 12 V 100L/H watermaker (needs solar panels and/or alternators)	11 800 €	
	220V 220 L/H watermaker (needs generator)	17 880 €	
	110V 220 L/H watermaker (needs generator)	18 470 €	
	Kit solar panels :8 100 w panels : 800 W	7 580 €	
	Pair of 3 blades folding propellers for 57 or 60 hp	3 950 €	
	Pair of 3 blades folding propellers for 75 or 80 hp	4 350 €	
	ONAN Genset generator 7 KW 50hz with soundshield and remote control 220 V	24 850 €	
	ONAN Genset generator 17,5 KW 50hz with soundshield and remote control 220 V	32 750 €	
	ONAN Genset generator 9 KW 60hz with soundshield and remote control 110 V	25 650 €	
	ONAN Genset generator 21,5 KW 60hz with soundshield and remote control 110 V	33 750 €	
	Reversed cycle centralized air conditioning for 4 or 5 cabins	46 400 €	
	Reversed cycle centralized air conditioning for 6 cabins	48 400 €	
	Electrical toilet with fresh water (specify the number)	935 €	
	2 grey waters tanks of 150 L with discharge pump	4 780 €	
	Sea water pump at galley & anchor well	1 280 €	
	One 12 V fan per cabin and forepeak (specify according to choosen version)	155 €	
	Dish-washer Miele for 12 sets 220 V only	2 160 €	
	Micro-wave oven 220 V only	695 €	
	7 kg washing machine integrated in head 220V only	1 990 €	
	5 kg washer-dryer Miele 220 V only	3 800 €	
	LED submarine lighting 21 W blue under each transom (4 spots)	3 860 €	
	Primary 110 volts electrical system instead of 220 v. (water heater, bat.charger, outlets, converter) and preinstallation of coffea machine, micro wave, TV, washing machine and dishwasher connections)	3 540 €	

Accomodation

	Berth in port bow compartement (berth, porthole, cupboard , washbowl , shower and head)	6 500 €	
	Berth in starboard bow compartement (berth, porthole, cupboard , washbowl ,shower and head)	6 500 €	
	Blackout curtains at each cabin, heads & corridors (colour: ecru)	2 450 €	
	Mosquito screens for portholes in cabins	1 880 €	
	Safe box under aft portside berth	980 €	
	Single berths in central cabin (only for 5 or 6 cabins version)	600 €	
	Elastomer box spring for forward berth (specify forward / aft)	360 €	
	Elastomer box spring for middle berth (specify forward / aft)	360 €	
	Elastomer box spring for aft berth (specify forward / aft)	360 €	
	Saloon table convertible in coffee table	2 400 €	
	Folding seats to be used for saloon/cockpit (specify 1, 2, 3 or 4)	175 €	
	Saloon pouffe with storage and cushion	485 €	
	Carpet in cabins	3 620 €	

Miscellaneous

	<i>Synthetic teak (quarter deck behind tilting bay/door, transoms and forward cockpit floor)</i>	8 900 €	
	<i>Weathered Black</i>		
	<i>Teak white</i>		
	<i>Scrubbed white</i>		
	<i>Weathered white</i>		
	Hull sticker	23 500 €	
	Hydraulic tender lift platform with remote control	35 680 €	
	Permanent transom protection	740 €	
	Stern spring cleats	520 €	
	Polywood outbord engine support	480 €	
	Paddle stand up on starboard	890 €	
	Bauer Junior diving compressor 220V 50hz in forward locker	9 220 €	
	Gas barbecue	1 450 €	
	Foldable PVC Gangway 2,60m with bag & female deck fitting	1 920 €	
	Two cameras under fly bridge	2 800 €	

Electronics - Hifi

<input type="checkbox"/>	Electronique Raymarine PACK comprenant : Pilote auto P70S, GPS traceur AXIOM 7" , MULTI I70S, VHF RAY 60 + VHF RAY MIC at steering station, AIS receiver transmitter, 12" full touch screen at steering station	21 000 €	
<input type="checkbox"/>	US channel VHF	60 €	
<input type="checkbox"/>	Southern hemisphere compass	60 €	
<input type="checkbox"/>	Radio HiFi 6 loud speaker Bluetooth (saloon and flybridge)	1 430 €	
<input type="checkbox"/>	Added value 4 Hopman sound transfer speakers	2 275 €	
<input type="checkbox"/>	Wi Fi antenna	1 275 €	
<input type="checkbox"/>	Radar Raymarine with support and Wiring	3 840 €	
<input type="checkbox"/>	Raymarine remote control for automatic pilot	995 €	
<input type="checkbox"/>	TV Led screen 40" with DVD in saloon with electrical lift	3 950 €	
<input type="checkbox"/>	TV antenna	695 €	

Safety, tuning and delivery

<input type="checkbox"/>	Safety equipment for 12 with Life-raft	6 800 €	
<input type="checkbox"/>	40kg Anchor + 80m of Ø12mm chain + bridle	1 880 €	
<input type="checkbox"/>	8 big fenders & 4 mooring lines	950 €	
<input type="checkbox"/>	2 layers of antifouling with Epoxy base coat	5 240 €	
<input type="checkbox"/>	2 layers of tropics antifouling with Epoxy base coat	8 340 €	
<input type="checkbox"/>	Dinghy 3,90m Hypalon + 25hp outboard engine installed on davits	11 900 €	
<input type="checkbox"/>	Installation of dinghy on davits supplied by owner	850 €	
<input type="checkbox"/>	Schrinkwrapping of the boat for truck transport	4 600 €	
<input type="checkbox"/>	Mast in two parts	1 350 €	
<input type="checkbox"/>	French flag registry formalities (except french frees)	265 €	
<input type="checkbox"/>	Custom export formalities	265 €	
<input type="checkbox"/>	Apostille fees	265 €	
<input type="checkbox"/>	Stickers on transom : name and port of registry of the boat (to specify 2 months at the latest before completion date)	160 €	
	Total Price of the Boat with packs & options		744 200 €
<input type="checkbox"/>	Launching,mast setting & commissioning (one day) and 7 days dockspace	9 900 €	
<input checked="" type="checkbox"/>	Ready to go Pack (net price)	1 200 €	1 200 €
	Net to be paid ex VAT		745 400 €