

Quotation for catamaran BALI 5.4 - Tarif A-2021



DATE :
Owner:
Name of boat:
Home port :
Serial Number :
Preferred date of delivery :
Delivery date accepted by the shipyard :
Authorized deadline for modifications to configuration :
Technical language (FR / EN):

		Price ex VAT	Total Ex VAT
BALI 5.4 equipped with 2 57 hp Yanmar			
1	3 cabins (2 Portside + 1 Starboard) - 3 heads version	902,000 €	902,000 €
	4 cabins (2 Portside + 2 Starboard) - 4 heads version	888,000 €	
	4 cabins (1 starboard + 3 portside)- 3 heads version	896,000 €	
	5 cabins (3 Portside + 2 Starboard) - 5 heads version	898,700 €	
	6 cabins (3 Portside + 3 Starboard) - 6 heads version	906,000 €	

Specifications Packs	Pack Excellence		
<input type="checkbox"/> Ecological pack including freshwater purifying filter and membrane bioreactor for wastewater filtration	X		
<input type="checkbox"/> Combined battery charger 120 amp - Inverter 12V/220V, 3000VA	X		
<input type="checkbox"/> Battery controller	X		
<input type="checkbox"/> House fridge freezer (615L) with chilled water, ice maker and dedicated inverter	X		
<input type="checkbox"/> Lifting system for dinghy	X		
<input type="checkbox"/> Electric windlass 1700W	X		
<input type="checkbox"/> 2 12V extra service batteries of 130 amp	X		
<input type="checkbox"/> Indirect lighting in saloon/cockpit and cabins	X		
<input type="checkbox"/> Forward cockpit and transom courtesy lighting	X		
<input type="checkbox"/> Extra fuel tank of 600L for a total capacity of 1200L	X		
<input type="checkbox"/> Extra Fresh water tank of 600L for a total capacity of 1260L	X		
<input type="checkbox"/> Hot and cold cockpit shower	X		
<input type="checkbox"/> Comfortable swim ladder with large handles and teak steps	X		
<input type="checkbox"/> Saloon tilting bay/door mechanically assisted by hydraulic struts	X		
<input type="checkbox"/> Solent electrical winch	X		
<input type="checkbox"/> Mainsail electrical winch	X		
<input type="checkbox"/> Helmstation seat cushions	X		
<input type="checkbox"/> Forward cockpit cushions (Seats and backrests)	X		
<input type="checkbox"/> Seats for aft bench (Seats and backrests)	X		
<input type="checkbox"/> Gaz oven	X		
<input type="checkbox"/> 2 layers of antifouling with Epoxy base coat	X		
<input type="checkbox"/> Raymarine Electronic PACK including : Pilote auto P70S, GPS plotter AXIOM 7", MULTI I70S, VHF RAY 63 + VHF RAY MIC at steering station, AIS receiver transmitter, 12 " full touch screen at steering station	X		
1 Total pack excellence		73,860 €	73,860 €

OPTIONS

Pack ELEGANCE			
Hulls : Leather handles, covered and stitched bed frames, covered bed heads, brushed metal switches, chrome plated polished reading lights, magazines pockets master suites)			
Salon : Leather wrapped handles, sofa covered frame and covered chart table, chart table reading light in leather, folding seat fo chart table,salon sides covered with wood planking,covered inside roof frame ,salon table with bar, 3 design standing lights with dimmer and brushed metal switches, padded salon upholstery with armrests .			
Total pack ELEGANCE		19,500 €	

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# Rigging - Sails		
# Lazy bag and UV protection for sail in taupe color		
Reinforced Dacron full batten Mainsail & Solent with UV protection + Lazy-Bag & Lazy-Jack	4,060 €	
Square top reinforced Dacron fully-battened Mainsail with specific fitting & Solent with UV protection + Lazy-Bag & Lazy-Jacks	6,640 €	
Triradial Code 0 (104m²) with anti-rotation cable	8,560 €	
Aluminum V boom with LED lighting	16,500 €	
Code 0 rigging: bow spirit ,furler,bobstays, blocks & deck fitting	8,360 €	
Spinnaker rigging: bowsprit, halyard, sheets, deck fitting & blocks (not necessary if code 0 gear ordered)	5,940 €	
2 manuels winches for head sails	3,780 €	
2 electric winches for head sails	8,660 €	
Mast in 2 parts	1,630 €	

# Mecanics - Safety Equipment		
2 x 80 hp Yanmar engines instead Yanmar 57 HP	13,150 €	
Kit of two additional alternators 12V 125A	4,380 €	
Pair of 3 blades folding propellers for Yanmar engines	4,950 €	
Electric bow thruster with tunnel	11,420 €	
ONAN Genset generator 11KW 50Hz with soundshield and remote control 220V	23,590 €	
ONAN Genset generator 17,5KW 50Hz with soundshield and remote control 220V	31,880 €	
ONAN Genset generator 13,5KW 60Hz with soundshield and remote control 110V	25,440 €	
ONAN Genset generator 21,5KW 60Hz with soundshield and remote control 110V	33,780 €	
Kit solar panels (800W) : 8 x 100W panels	10,140 €	
Primary 110V electrical system instead of 220V (with boiler, bat.charger, outlets, converter) and prewiring of coffea machine, micro wave, TV, washing machine elec. Connections	8,200 €	
Chain counter at helmstation	990 €	
Safety equipment for 8 with Life-raft (without EPIRB)	5,160 €	
Safety equipment for 10 with Life-raft (without EPIRB)	5,810 €	
Safety equipment for 12 with Life-raft (without EPIRB)	5,990 €	
Extra for 2 layers of tropical antifouling with Epoxy base coat instead of standard	3,730 €	

# Comfort		
Reverse cycle aircond in hulls for 3 cabins version 220V/50Hz	25,630 €	
Reverse cycle aircond in hulls for 4 cabins version 220V/50Hz	25,630 €	
Reverse cycle aircond in hulls for 4 cabins master version (1+3) 220V/50Hz	30,760 €	
Reverse cycle aircond in hulls for 5 cabins version 220V/50Hz	30,760 €	
Reverse cycle aircond in hulls for 6 cabins version 220V/50Hz	35,880 €	
Reverse cycle aircond in salon 220V/50Hz	14,330 €	
Extra for AC in Starboard bow compartement	2,500 €	
Extra for AC in Port bow compartement	2,500 €	
110V/ 60Hz Aircond , Modification of the 220V/50Hz (US & JAPAN)	2,200 €	
Tilting forward windows with locking system in open position	2,180 €	
Low consumption 12V 105L/H watermaker (solar panels and/or alternators recommended)	13,770 €	
Watermaker 220V 240L/H (needs genset)	16,620 €	
Watermaker 110V 240L/H (needs genset)	18,280 €	
Electrical toilet with fresh water (specify the number)	980 €	

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Sea water pump at galley & anchor	1,390 €	
1 fan per cabin and forepeak (specify according to choosen version)	165 €	
2nd set : 615L fridge/freezer with dedicated converter and 3-door dresser instead of the starboard bench	11,870 €	
Dish-washer for 9 sets 220V	2,220 €	
Micro-wave oven 220V	650 €	
Pot holder on burner cooking	150 €	
12 bottles wine cooler	2,490 €	
6 kg washer-dryer 220 V	2,160 €	

# Interior setup		
Twin berths in STARBOARD central cabin (only for 4 cabins master ,5 or 6 cabins version)	1,260 €	
Bunk beds in PORTSIDE aft cabin (only for 6 cabins version)	3,420 €	
Berth in port forepeak (berth, porthole, cupboard , washbowl , shower and head)	7,350 €	
Communication door between port bow compartement and forward cabin	1,750 €	
Berth in starboard forepeak (berth, porthole, cupboard, washbowl,shower and head)	7,350 €	
Communication door between starboard bow compartement and forward cabin	1,750 €	
Pleated blinds in each cabin, heads & corridors (3 cabins version)	5,760 €	
Pleated blinds in each cabin, heads & corridors (4 cabins version)	5,760 €	
Pleated blinds in each cabin, heads & corridors (4 cabins version) MASTER (1+3)	5,760 €	
Pleated blinds in each cabin, heads & corridors (5 cabins version)	5,760 €	
Pleated blinds in each cabin, heads & corridors (6 cabins version)	5,760 €	
Mosquito screens for portholes (3 cabins version)	2,420 €	
Mosquito screens for portholes (4 cabins version)	2,420 €	
Mosquito screens for portholes (4 cabins MASTER version) (1+3)	2,420 €	
Mosquito screens for portholes (5 cabins version)	2,420 €	
Mosquito screens for portholes (6 cabins veriosn)	2,420 €	
Safe box	1,010 €	
Elastomere box spring (3 cabins version)	1,180 €	
Elastomere box spring (4 cabins version)	1,570 €	
Elastomere box spring (4 cabins MASTER version)(1+3)	1,850 €	
Elastomere box spring (5 cabins version)	1,900 €	
Elastomere box spring (6 cabins version)	2,280 €	
Elastomere box spring for twin beds in central starboard cabin	390 €	
Elastomere box spring for bunk beds in portside aft cabin	390 €	
3-seater central sliding bench with storage and cushions	3,600 €	
Saloon table convertible in coffee table (two telescopic feet)	8,200 €	
Folding seat to be used for saloon/cockpit (specify nbr)	260 €	
Bar integrated in salon table with reversible tray (already included in Elegance Pack)	860 €	
Club corner instead of daybed (two armchairs and a mini-bar)	2,660 €	
Carpet in cabins (3 cabins version)	3,250 €	
Carpet in cabins (4 cabins version)	3,350 €	
Carpet in cabins (4 cabins Master version)(1+3)	3,460 €	
Carpet in cabins (5 cabins version)	3,580 €	
Carpet in cabins (6 cabins version)	3,940 €	
Certified organic bed linen and made to measure MONA LISON : fitted sheet, duvet, cover, pillows and pillowcases	consult us	
Certified organic mattress cover, MONA LISON branded	consult us	

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# Upholstery color			
	Upholstery color Beige Grey	NC	
	Upholstery color Eglantine	600 €	
	Upholstery color Pebble	600 €	

# Exterior setup			
	Hardtop with hatches, led lights	49,200 €	
	Large fixed Bimini (stainless steel frame, LED, lighting, canvas and clears for excellent view on mainsail)	18,870 €	
	Fly Bridge comfort equipment (including cushions, kit of 2 tables, 12V fridge, water point)	8,450 €	
	Forward cockpit fixed table	3,320 €	
	Flybridge white tent with clears (Option large Bimini needed)	6,980 €	
	Sun awning for forward cockpit + topping lift	4,840 €	
	Aft cockpit sun awning	1,800 €	
	External roof curtains for sun protection of the saloon (White Batyline fabric)	2,510 €	
	Set of protection for steering console TAUPE	660 €	
	Set of 5 ergonomic, design and foldable sun loungers beige grey (foredeck)	3,490 €	
	Flybridge sunbathing cushions(with headboard)	3,250 €	
	Synthetic teak on rear platform, aft cockpit and transom Weathered Black	18,290 €	
	Synthetic teak on forward cockpit Weathered Black	5,250 €	
	Synthetic teak on forward cockpit Weathered Black	6,800 €	
	Covering	consult us	
	Permanent transom protection	790 €	
	Stern spring cleats (incompatible option with hydraulic aft platform)	520 €	
	Polywood outbord engine bracket on aft beam	510 €	
	Foldable composite gangway 2,80m , stanchions, with bag & female deck fitting	3,210 €	
	Plancha with gas installation	1,710 €	
	LED submarine lighting 21W blue under each transom (4 spots)	4,020 €	
	Electrical davit	3,850 €	
	Hydraulic aft platform	44,500 €	
	Dinghy 3,80m Hypalon + 25hp outboard engine installed on davits	17,800 €	
	Set up when dinghy provided by the owner	880 €	

# Electronics - Hifi			
	Southern hemisphere compass	60 €	
	Radio HiFi 6 loud speaker Bluetooth (saloon, flybridge and front cockpit)	1,980 €	
	Wifi Antenna	1,620 €	
	VHF backup antenna on masthead	280 €	
	Radar Raymarine with bracket	3,990 €	
	1 Camera under Portside spreader	1,985 €	
	TV antenna	800 €	
	TV Led screen in saloon with electrical lift and TV antenna	4,590 €	
	Raymarine remote control for automatic pilot	1,010 €	

# Commissioning - Handing over			
	Total Price of the Boat with packs & options		975,860 €

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Stickers on transom : name and port of registry of the boat (to be specified 2 months at the latest before delivery)	160 €	
Commissioning in Canet (France), with anchor set 50kg and 80 ml Ø12 chain, anchor bridle, fenders and moorings, one day hand over and 7 days dockspace (net price)	14,580 €	
Kit of 4 shipping craddles (mandatory for shipping)	6,500 €	
Pack ready to go (net price)	2,160 €	
Fees for owners belongings treatment	1,500 €	
French flag registry formalities fees (except french DAN)	270 €	
Forwarding agent fees	270 €	
Custom export formalities fees	270 €	
Apostille fees	270 €	
Net price Ex VAT		975,860 €
<small>These prices are only indicative. In accordance with our General Terms and Conditions of Sale, they will be firm and final upon receipt of a deposit of 15% intervening 6 months before the date of delivery.</small>		