

Quotation for catamaran BALI 5.4 - Tarif B1-2019



DATE :
 Owner:
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 Technical language (FR / EN):

		Tarif H.T.	Montant H.T.
1	4 cabins - 4 heads	831 000 €	831 000 €
	5 cabins - 5 heads	848 300 €	
	6 cabins - 6 heads	856 100 €	

Specifications Packs	Pack Excellence
	63 800 €
220V shore power plug for electrical circuit with outlet in cabins, saloon & galley	x
Combined battery charger 120 Amp - Inverter 12V /220v, 3000va	x
Battery controller	x
American fridge freezer (615 L) with chilled water , ice maker and dedicated inverter	x
LED navigation lights	x
Lifting system for dinghy	x
SS pulpits with seats	x
Hot and cold cockpit shower	x
Electric windlass 1700W	x
2 extra service batteries of 130 amp	x
Indirect lighting in saloon/cockpit and cabins	x
Forward cockpit and transom courtesy lighting	x
Extra fuel tank of 600lts for a total capacity of 1 200lts	x
Extra Fresh water tank of 600lts for a total capacity of 1200lts	x
Engine room & locker hatches on gaz struts	x
Saloon tilting bay/door mechanically assisted by hydraulic struts	x
Solent electrical winch	x
Mainsail electrical winch	x
USB outlets (1 per cabin and 1 at chart table)	x
Helmstation seat cushions	x
Forward cockpit cushions	x
Flybridge cushions	x
Aft cockpit and aft bench cushions	x
Swinging opening window between salon and forward cockpit	x
1 Total pack excellence	63 800 €

OPTIONS

# Rigging - Sails		
Reinforced Dacron full batten Mainsail & Solent with UV protection + Lazy-Bag & Lazy-Jack	4 060 €	
Square top reinforced Dacron full-batten Mainsail & Solent with UV protection + Lazy-Bag & Lazy-Jack	5 540 €	
Extra for Hydranet solent instead of Dacron	8 870 €	
Triradial Code 0 (90 sqm) with anti-rotation cable	8 560 €	
In-boom furling system with electric winch return and modification of mainsail	Nous consulter	
Aluminum V boom with LED lighting	16 500 €	
Code 0 rigging: bow spirit ,furler,bobstays, blocks & deck fitting	8 360 €	
Spinnaker rigging: bowsprit, halyard, sheets, deck fitting & blocks (not necessary if code 0 gear ordered)	5 940 €	
2 additional winches for head sails	3 780 €	
2 additional electrical winches for headsails	4 880 €	
Mast in 2 parts	1 630 €	

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# Mecanics - Safety Equipment		
2 80 hp Yanmar engines instead Yanmar 57 HP	14 290 €	
Additional alternators 12V 125A for 2 x Yanmar 80 hp	4 380 €	
Pair of 3 blades folding propellers for Yanmar engines	4 950 €	
Electric bow thruster with tunnel	11 420 €	
ONAN Genset generator 7 KW 50hz with soundshield and remote control 220 V	26 820 €	
ONAN Genset generator 11 KW 50hz with soundshield and remote control 220 V	28 430 €	
ONAN Genset generator 17,5 KW 50hz with soundshield and remote control 220 V	35 240 €	
ONAN Genset generator 9 KW 60hz with soundshield and remote control 110 V	29 510 €	
ONAN Genset generator 13,5 KW 60hz with soundshield and remote control 110 V	30 680 €	
ONAN Genset generator 21,5 KW 60hz with soundshield and remote control 110 V	36 980 €	
Kit solar panels :8 100 w panels : 800 W	10 140 €	
Primary 110 volts electrical system instead of 220 v. (with boiler, bat.charger, outlets, converter) and prewiring of coffea machine, micro wave, TV, washing machine elec.connections)	11 200 €	
Safety equipment for 8 with Life-raft (without EPIRB)	5 160 €	
Safety equipment for 10 with Life-raft (without EPIRB)	5 550 €	
Safety equipment for 12 with Life-raft (without EPIRB)	5 730 €	
50kg Anchor + 80m of Ø12mm chain + bridle	1 910 €	
8 big fenders & 5 mooring lines	1 080 €	
2 layers of antifouling with Epoxy base coat	4 670 €	
2 layers of tropics antifouling with Epoxy base coat	7 080 €	
# Comfort		
Reverse cycle aircond in hulls for 4 cabins version 220V/50Hz	44 780 €	
Reverse cycle aircond in hulls for 5 cabins version 220V/50Hz	43 730 €	
Reverse cycle aircond in hulls for 6 cabins version 220V/50Hz	49 060 €	
Reverse cycle aircond in salon 220V/50Hz	12 800 €	
Extra for AC in Starboard bow compartement	2 500 €	
Extra for AC in Port bow compartement	2 500 €	
110V/ 60Hz Aircond , Modification of the 220V/50Hz (US & JAPAN)	1 800 €	
Low consumption 12V 105L/H watermaker (solar panels and/or alternators recommended)	13 770 €	
Watermaker 220V 240 L/H (needs genset)	16 620 €	
Watermaker 110V 240 L/H (needs genset)	18 280 €	
Electrical toilet with fresh water (specify the number)	1 080 €	
2 grey waters tanks of 150 L with discharge pump (shower, sinks, washers)	5 960 €	
sea water pump at galley & anchor	2 320 €	
1 fan per cabin and forepeak (specify according to choosen version)	165 €	
Dish-washer for 9 sets 220V	2 220 €	
Micro-wave oven 220V	650 €	
12 bottles wine cooler	2 490 €	
6 kg washer-dryer 220 V (4 or 5 cabins/owners version)	2 160 €	
# Interior setup		
Twin berths in central cabin (only for 5 or 6 cabins version)	1 260 €	
Bunk beds in starboard aft cabin (only for 6 cabins version)	3 420 €	
Berth in port forepeak (berth, porthole, cupboard , washbowl , shower and head)	7 350 €	
Communication door between port bow compartement and forward cabin	1 750 €	
Berth in starboard forepeak (berth, porthole, cupboard , washbowl ,shower and head)	7 350 €	
Communication door between starboard bow compartement and forward cabin	1 750 €	
Pleated blinds in each cabin, heads & corridors (4 cabins version)	5 760 €	
Pleated blinds in each cabin, heads & corridors (5 cabins version)	5 760 €	
Pleated blinds in each cabin, heads & corridors (6 cabins version)	5 760 €	
Mosquito screens for portholes (4 cabins version)	2 420 €	
Mosquito screens for portholes (5 cabins version)	2 420 €	
Mosquito screens for portholes 6 cabins	2 420 €	
Safe box	1 010 €	

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Elastomere box spring (4 cabins version)	1 520 €	
Elastomere box spring (5 cabins version)	1 900 €	
Elastomere box spring 6 cabins	2 280 €	
Saloon table convertible in coffee table (two telescopic feet)	8 200 €	
Folding seat to be used for saloon/cockpit (specify nbr)	260 €	
Carpet in cabins (4 cabins version)	3 350 €	
Carpet in cabins (5 cabins version)	3 580 €	
Carpet in cabins (6 cabins)	3 940 €	

# Interior upholstery		
Color Diamante SNOW (standard)	NC	
Color Diamante TAUPE	710 €	
Premium Tissue	2 800 €	
3-seater central sliding bench with storage and cushions SNOW	3 600 €	
3-seater central sliding bench with storage and cushions TAUPE	3 600 €	
3-seater central sliding bench with storage and cushions PREMIUM TISSUE	3 600 €	
Extra for leather upholstery (needs Premium option)	5 980 €	

# Exterior setup		
Large fixed Bimini (stainless steel frame, LED, lighting, canvas and clears for excellent view on mainsail)	18 870 €	
Fly Bridge comfort equipment (including kit of two tables , 12 V fridge, water point)	8 800 €	
Forward cockpit fixed table	3 320 €	
Flybridge white tent with clears (Option large Bimini needed)	6 980 €	
Sun awning for forward cockpit + topping lift	4 840 €	
Aft cockpit sun awning	1 390 €	
External roof curtains for sun protection of the saloon (White Batyline fabric)	2 510 €	
Set of protection for steering console TAUPE	660 €	
Set of storage covers for foredeck sunbathing cushions TAUPE	1 220 €	

Exterior upholstery SNOW	NC	
Exterior upholstery TAUPE	710 €	
Sunbathing cushions for foredeck	3 990 €	
Sunbathing cushions and stainless steel frame on Flybridge	7 420 €	
Big comfortable pillows (4 pillows) SNOW	1 230 €	
Big comfortable pillows (4 pillows) TAUPE	1 230 €	

Synthetic teak (rear platform, aft cockpit, transoms and forward cockpit floor) Weathered Black	21 300 €	
Synthetic teak (rear platform, aft cockpit, transoms and forward cockpit floor) Teak White	21 300 €	
Synthetic teak (rear platform, aft cockpit, transoms and forward cockpit floor) Scrubbed White	21 300 €	
Synthetic teak (rear platform, aft cockpit, transoms and forward cockpit floor) Weathered White	21 300 €	

Permanent transom protection	980 €	
Stern spring cleats	520 €	
Polywood outbord engine bracket on aft beam	510 €	
Foldable PVC Gangway 2,60m with bag & female deck fitting	4 740 €	
LED submarine lighting 21 W blue under each transom (4 spots)	4 020 €	
Electrical davits	3 850 €	
Dinghy 3,80m Hypalon + 25hp outboard engine installed on davits	17 800 €	
Set up when dinghy provided by the owner	880 €	

# Electronics - Hifi		
Raymarine Electronic PACK including : Pilote auto P70S, GPS plotter AXIOM 7" , MULTI I70S, VHF RAY 63 + VHF RAY MIC at steering station, AIS receiver transmitter, 12 " full touch screen at steering station	24 680 €	
Southern hemisphere compass	60 €	
Radio HiFi 6 loud speaker Bluetooth (seloon , flybridge and front cockpit)	1 680 €	
Wifi Antenna	1 620 €	
VHF backup antenna on masthead	150 €	
Radar Raymarine with bracket	4 040 €	

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1 Camera under Portside spreader	1 985 €	
TV Led screen in saloon with electrical lift and TV antenna	4 590 €	
Raymarine remote control for automatic pilot	1 010 €	

# Commissioning - Handing over		
Total Price of the Boat with packs & options		894 800 €
Launching,mast setting & commissioning (1 day) and 7 days dockspace	12 000 €	
Pack ready to go (Net price) (Full diesel)	2 160 €	
French flag registry formalities (except french DAN)	270 €	
Frais transitaire	270 €	
Custom export formalities	270 €	
Apostille fees	270 €	
Stickers on transom : name and port of registry of the boat (to be specified 2 months at the latest before delivery)	160 €	
	Net price Ex VAT	894 800 €
Quote validity :		