



4.0

Bali 4.0 - EARLY ORDER SPECIAL OFFER

regular price ~~386.390 EUR~~

344.785 EUR*

FULLY EQUIPPED FOR CHARTER

SAVING: 41.605 EUR

Estimated yearly charter management profit: 38.052 €

VALID TILL 30.06.2018.

- * The prices do not include VAT
- * The above indicated prices are valid only if the charter management contract is signed (minimum two years period)
- * Only valid for next available slot
- * No refund if single options from pack is not taken
- * Boat has to be taken over and paid in full after completion of the boat (if boat is not paid in time, discount will be recharged)

See full yacht specification below

CROATIA YACHTING D.O.O.


Split | tel: +385 (21) 332 332 | sales@croatia-yachting.hr

BALI
CATAMARANS

www.bali-catamarans.hr

Quotation BALI 4.0

PRICES C1- 2018

CROATIA YACHTING d.o.o. Dražanac 2/a, SPLIT CROATIA VAT ID: HR08633766175 	DATE:	
	OFFER NO:	
	CLIENT:	
	Hull number:	
	Engine number:	
BALI 4.0	Tarif H.T.	Montant H.T.
(with 2 YANMAR standard engines of 19 hp & 2 fixed propellers with 2 blades)		
<input type="checkbox"/> 3 cabins - 2 heads Version	287.600 €	
<input type="checkbox"/> 3 cabins- 3 heads Version	288.100 €	
<input type="checkbox"/> 4 cabins - 2 heads Version	289.100 €	
<input type="checkbox"/> 4 cabins - 3 heads Version	290.100 €	
<input checked="" type="checkbox"/> 4 cabins - 4 heads Version	290.600 €	290.600 €

Packs Specifications	Pack Horizon	Pack Excellence
	27.800 €	33.880 €
<input type="checkbox"/> 220V shore power plug for electrical circuit with outlet in cabins, saloon & galley	X	X
<input type="checkbox"/> Combined battery charger 70 Amp - Inverter 12/220v, 1600VA	X	X
<input type="checkbox"/> Battery controller	X	X
<input type="checkbox"/> Fridge freezer 272 L (220V) with dedicated inverter	X	X
<input type="checkbox"/> LED navigation lights	X	X
<input type="checkbox"/> Cockpit extension by tilting platform	X	X
<input type="checkbox"/> Davits for dinghy	X	X
<input type="checkbox"/> SS pulpits with Polywood seating	X	X
<input type="checkbox"/> Hot & Cold cockpit shower	X	X
<input type="checkbox"/> Electrical 1000 W windlass	X	X
<input type="checkbox"/> Solent furler system	X	X
<input type="checkbox"/> 2 extra service batteries of 110 amp for a total capacity of 440 amp	X	X
<input type="checkbox"/> Aft cockpit courtesy lighting	X	X
<input type="checkbox"/> Extra Fresh water tank of 400 L for a total capacity of 800lts	X	X
<input type="checkbox"/> Sofa and meridian/daybed cushions	X	X
<input type="checkbox"/> Salon tilting bay/door mechanically assisted by pneumatic struts	X	X
<input type="checkbox"/> Second ladder on portside to access to bimini	X	X
<input type="checkbox"/> Electrical winch for mainsail halyard, furler line , mainsail track and davits	X	X
<input type="checkbox"/> Automatic first and second reef	X	X
<input type="checkbox"/> Saloon to forward-cockpit window fully retractable		X
<input type="checkbox"/> Saloon Lateral sliding windows		X
<input type="checkbox"/> Forward cockpit and helmsman seat cushions		X
<input type="checkbox"/> 12 V outlets (1 per cabin and 1 at chart table)		X
<input type="checkbox"/> Gaz oven		X

Our products are sold under the terms and conditions of sale attached to our purchase orders. Catania reserves the right to modify specifications and/or rates of its models without notice.

Total du pack Horizon	27.800 €	0 €
1 Total du pack excellence	33.880 €	33.880 €

OPTIONS		
#	Rigging - Sails - Upholstery - Cover and protection	
#	<i>Awnings , lazy bag and UV protection for sail are taupe color.</i>	
<input checked="" type="checkbox"/>	Reinforced Dacron Full-Batten Mainsail & Solent with UV protection + Lazy-Bag & Lazy-Jack	2.990 €
	Reinforced square top Dacron full-batten Mainsail (With automatic square top gear) & Solent with UV protection + Lazy-Bag & Lazy-Jack	3.980 €
	In-boom furling system with specific mainsail	22.800 €
	Electrical winch for solent and mainsail sheets and reefs	2.140 €
	Code 0 (56m²) with anti-rotation cable & Trioptimal cut	4.880 €
	Code 0 gear: furler, deck fitting, bow sprit	5.350 €
	Extra winch on portside for gennaker sheet , Code zero or spinnaker	1.060 €
	Assymetric spinnaker 1,5 oz (90 m²)	4.330 €
	Spinnaker gear: deck fitting and bowsprit (not necessary if Code 0 gear ordered)	3.460 €
	Manual or hydraulic furling boom : consult us	
	Large Bimini top (stainless steel frame, canvas and transparent windows)	10.340 €
	Helmsation Bimini (stainless steel frame & canvas)	3.320 €
	Enclosure for helmsation Bimini	1.920 €
	Sun awning for forward cockpit	1.470 €
	External roof curtains for sun protection of the saloon (White Batyline fabric)	1.710 €
	Set of sun awnings for sides area of the aft cockpit	1.540 €

	Color Diamante SNOW (standard)		NC	
1	Color Diamante TAUPE		320 €	320 €
	Color Diamante METEOR		320 €	
	Cushions for maxi transat		1.285 €	
	Sunbathing cushions for foredeck		2.840 €	
	Sunbathing cushions for bimini		985 €	
	Big comfortable pillows (4 pillows) SNOW		1.210 €	
	Big comfortable pillows (4 pillows) TAUPE		1.210 €	
	Big comfortable pillows (4 pillows) METEOR		1.210 €	
	Platinum indoor upholstery for 4 cabins only : foam and saddle point		3.360 €	
	Kit of storage covers for foredeck sunbathing cushions		495 €	
	Set of protection for steering console		600 €	
#	Mechanics - electricity - power - water circuit			
1	2 YANMAR engines of 40 hp instead of 19 hp		4.980 €	4.980 €
	Volvo engines : consult us			
	Low consumption 100 L/h watermaker 12 V (solar panels recommended)		10.940 €	
	Solar panels kit : 2 x 100 watts (Incompatible with large bimini)(specify 1 or 2)		2.860 €	
	Set of 2 folding 3 blades propeller		3.085 €	
	Generator 7,5 KW 50hz with soundshield 220 V		17.210 €	
	Reversible air conditioning in hulls for 3 cabins (needs generator 7,5 KW) 220 V		14.870 €	
	Reversible air conditioning in hulls for 4 cabins (needs generator 7,5 KW) 220 V		17.370 €	
	<i>These both options don't include AC for saloon</i>			
	Reversible air conditioning for saloon (needs generator 7,5 KW) 220 V		14.700 €	
	Generator remote control		570 €	
	ONAN Generator 9 KW 60hz with soundshield 110 V		18.110 €	
	Reversible air conditioning in hulls for 3 cabins (needs generator 9 KW) 110 V		15.270 €	
	Reversible air conditioning in hulls for 4 cabins (needs generator 9 KW) 110 V		17.770 €	
	<i>These both options don't include AC for saloon</i>			
	Reversible air conditioning for saloon (needs generator 9 KW) 110 V		15.100 €	
	Webasto heating system for saloon and cabins		11.110 €	
	Electrical toilet with fresh water (specify 1, 2, 3 or 4)		960 €	
	2 grey waters tanks of 150 L with discharge pump		3.750 €	
	Pressurised sea water at galley & anchor well		1.265 €	
	One 12 V fan per cabin (specify according to chosen version)		160 €	
	Micro-wave oven	220 V only	640 €	
	Dish washer for 6 under sink	220 V only	1.460 €	
	4 kg washing machine integrated in portside head (3 cabins version only)	220V only	1.640 €	
	Front cockpit and transoms courtesy lighting		1.930 €	
	LED submarine lighting 21 W blue under each transom (4 spots)		3.940 €	
	110 volts electrical system instead of 220 v. (water heater, bat.charger, outlets, inverter)		2.430 €	
#	Accommodation			
	Berth in portside forepeak (1,70m) with hull opening porthole		2.580 €	
	Access from forward cabin to portside forepeak-(for 4 cabins version only)		990 €	
	Berth in starboard forepeak (1,70m) with hull opening porthole (for 4 cabins version only)		2.580 €	
	Access from forward cabin to starboard forepeak		990 €	
	Kit of two high cupboards in kitchen		1.370 €	
	Opening porthole between steering station and saloon		590 €	
	Blackout curtains at each cabin, heads & corridors (color : ecru)		1.990 €	
	Mosquito screens for portholes in cabins		1.380 €	
	Safe box under aft portside berth		995 €	
	Convertible saloon table for double berth (cushions included)		2.570 €	
	2 forward cockpit removable tables		1.450 €	
	Folding seats to be used for saloon and cockpit (specify 1, 2, 3 or 4)		180 €	
	Saloon pouffe (with storage and cushion)		495 €	
	Carpet in the saloon		925 €	
	Carpet in cabins		995 €	
	Laminate wood flooring in the cockpit + ceiling above galley area		3.400 €	
#	Miscellaneous			
	Teak on transom steps and saloon/ cockpit floor		14.770 €	
	Synthetic teak on transom and saloon/ cockpit floor		15.420 €	
	Synthetic teak on the transom steps only		2.295 €	
	<i>Weathered Black</i>			
	<i>Teak white</i>			
	<i>Scrubbed white</i>			
	<i>Weathered white</i>			
	Hull sticker		13.770 €	
1	Permanent transom protection		690 €	690 €
1	Stern spring cleats		370 €	370 €
	Polywood outboard engine support		490 €	
	Paddle stand up on starboard		890 €	
	Hydraulic system for salon tilting bay door		3.980 €	
	Gas struts on 5 cockpit lockers and engines hatches		1.220 €	
	Foldable PVC Gangway 2,60m with bag & female deck fitting		1.960 €	

#	Electronics - Hifi		
1	Raymarine Electronic Pack 1 including : autopilot P70S , GPS plotter AXIOM 7", MULTI I70S and VHF RAY 60	13.770 €	13.770 €
	Raymarine Electronic Pack 2 including : Pack 1 + VHF RAY MIC at steering station , AIS receiver transmitter , 12" full touch screen at steering station	19.980 €	
	US channel VHF	60 €	
	Southern hemisphere compass	60 €	
	Radio HiFi 4 loud speaker Bluetooth	995 €	
	Added value 4 Hopman sound transfer speakers	1.625 €	
	Wi Fi antenna	1.490 €	
	Radar Raymarine with support and Wiring	3.920 €	
	Raymarine remote control for automatic pilot	990 €	
	TV antenna	695 €	
	TV Led screen 26" with DVD in saloon (french channels)	1.740 €	
#	Safety and delivery		
	Safety equipment for 8 with Life-raft (without EPIRB)	5.060 €	
	Safety equipment for 10 with Life-raft (without EPIRB)	5.440 €	
1	20kg Anchor + 70m of Ø10mm chain + bridle	1.390 €	1.390 €
1	6 big fenders & 4 mooring lines	775 €	775 €
1	2 layers of antifouling with Epoxy base coat	2.390 €	2.390 €
	2 layers of antifouling for tropics with Epoxy base coat	3.830 €	
	Dinghy 2,80m + 5hp outboard engine installed on davits	7.980 €	
	Installation on davits of dinghy supplied by owner	865 €	
	Schrinkwrapping of the boat for truck transport	2.925 €	
	Mast in two parts	1.370 €	
	French flag registry formalities (except French Registration Taxes)	265 €	
	Custom export formalities	265 €	
1	Forwarding agent fees	265 €	265 €
	Apostille fees	265 €	
1	Stickers on transom : name and port of registry of the boat (to specify 2 months before completion date)	160 €	160 €

Net price of the Boat with packs & options EXW (Cap Bon, Tunisia) 352.580,00 €

Discount - Charter 10% **35.258,00 €**
 Additional discount (Early order till June 30th) 2% **6.346,44 €**

Net price of the boat with packs & options EXW (Cap Bon, Tunisia) including discount 310.975,56 €

Transport , commissioning in Cap Bon (Tunisia), one transfer from the airport, one day hand over **8.980,00 €**

Ready to go Pack **500,00 €**

Exportation fee **360,00 €**

Transfer from Cap Bon (Tunisia) to Split + mandatory safety equipment **5.800,00 €**

Subtotal net price of the boat pack & options FCO Split, Croatia 326.615,56 €

Additional components

Helmstation canvas bimini top, stainless steel frame - TOUPE COLOR	2.260 €
Fwd enclosure/sprayhood for bimini at steering station - TOUPE COLOR	560 €
Sunbathing cushions for fore deck	2.280 €
Sunbathing cushion for coachroof	860 €
Cushions for maxi transat	740 €
Blackout curtains at each cabin & corridors	950 €
Curtains for forward bay	480 €
2 forward cockpit removable tables	690 €
Convertible aft cockpit table for double berth	780 €
Radio CD(MP3/USB) player with saloon and cockpit speakers	650 €
12 V fan per cabin (4 pcs)	400 €
Folding chairs for saloon/cockpit (3 pcs)	340 €
Charter equipment (deck, safety, navigational, galley, bedding...)	6.400 €
Charter make-ready pack	780 €

TOTAL net price of the boat with packs & options FCO Split, Croatia 344.785,56 €

VAT 25% **86.196,39 €**

TOTAL price of the boat pack & options FCO Split, Croatia 430.981,95 €

DELIVERY TIME..... 2019 EX works

PAYMENT CONDITIONS

5% of the total price for order confirmation

25% of the total price 60 days before start of production

Balance payments 15 days before end of production in accordance with previous notification

Payable in HR kunas in accordance with selling exchange rate of Splitska Banka d.d., Split on the date of payment

NOTE: The offer is valid for Croatia Yachting Charter Management fleet only

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*only for Bali 4.0 Mediterranean