

# 4.3



## Bali 4.3 - EARLY ORDER SPECIAL OFFER

regular price ~~525.920~~ EUR

**470.724 EUR\***

FULLY EQUIPPED FOR CHARTER

**SAVING: 55.196 EUR**

Estimated yearly charter management profit: 43.145 €

**VALID TILL 30.10.2020.**

- \* The prices do not include VAT
- \* The above indicated prices are valid only if the charter management contract is signed (minimum two years period)
- \* Only valid for next available slot
- \* Boat has to be taken over and paid in full after completion of the boat (if boat is not paid in time, discount will be recharged)

See full yacht specification below

**CROATIA YACHTING D.O.O.**

Split | tel: +385 (21) 332 332 | sales@croatia-yachting.hr

**BALI**  
CATAMARANS

[www.bali-catamarans.hr](http://www.bali-catamarans.hr)

## Quotation for catamaran BALI 4.3 - Tarif A-2021

Croatia Yachting d.o.o.  
 Dražanac 2/a, Split, Croatia  
 VAT ID: HR08633766175



Date:	
Offer No.:	
Client:	
Type:	
Year:	2021
Length:	13,20 [m]
Beam:	7,12 [m]
Engine:	2 x Yanmar 57 [hp]
Hull number :	
Engine No.:	

	price ex VAT	price ex VAT
3 cabins - 2 heads	403.900 €	
3 cabins - 3 heads	406.580 €	
4 cabins - 2 heads	406.580 €	
4 cabins - 3 heads	406.780 €	
1 4 cabins - 4 heads	407.800 €	407.800 €

Specifications Packs	Pack Excellence	
Combined battery charger 80 amp - Inverter 12V/220V - 2000VA	X	
2 extra service batteries of 130 amp 12V	X	
Battery controller	X	
Indirect lighting in saloon/cockpit and cabins	X	
Forward cockpit courtesy lighting	X	
Mainsail electrical winch	X	
Automatic first and second reef	X	
Davit for dinghy	X	
Electric windlass 1000W	X	
Extra fuel tank of 400L for a total capacity of 800L	X	
Extra Fresh water tank of 400L for a total capacity of 800L	X	
Gaz oven	X	
Salon manual tilting bay door mechanically assisted by pneumatic struts	X	
Opening window between salon and foredeck cockpit	X	
Sliding lateral windows	X	
Kit of two high cupboards in kitchen	X	
Corner sofa and meridian/daybed cushions	X	
Aft bench seats	X	
Forward cockpit cushions	X	
Flybridge benches seats	X	
Engine room & locker hatches on gaz struts	X	
Raymarine Electronic PACK 1 including : Pilote auto P70S, GPS plotter AXIOM 7", MULTI I70S and VHF RAY 63	X	
2 layers of antifouling with Epoxy base coat	X	
1 <b>Total pack excellence</b>	49.200 €	49.200 €

### OPTIONS

<b># Rigging - Sails</b>		
<i># Lazy bag and UV protection for sail in taupe color.</i>		
1 Reinforced Dacron full batten Mainsail & Solent with UV protection + Lazy-Bag & Lazy-Jack	3.260 €	3.260 €
<b># Mecanics - Safety Equipment</b>		
1 2 x Yanmar 57 hp instead of Yanmar 40hp	5.690 €	5.690 €
<b># Comfort</b>		
<b># Interior setup</b>		
<b># Interior upholstery</b>		
1 Color Marlin PARCHMENT (extra for non-standard color Vinyl)	660 €	660 €
<b># Exterior setup</b>		
1 Extra for non-standard color vinyl ( forward cockpit and flybridge) Marlin PARCHMENT	660 €	660 €
1 Color of aft bench cushions Marlin PARCHMENT (extra for non-standard color vinyl)	NC	
1 Stern spring cleats	490 €	490 €
<b># Electronics - Hifi</b>		
<b># Commissioning - Handing over</b>		
<b>Total net list price of the Boat with packs &amp; options EXW Marans/La Rochelle (France)</b>		
		467.760 €
	<b>Discount</b>	10% -46.776 €
	<b>Extra discount</b>	2% -8.420 €
	<b>Total discount</b>	-55.196 €
<b>Net price of the Boat with packs &amp; options EXW Marans/La Rochelle (France), including discount</b>		
		412.564 €

1	Stickers on transom : name and port of registry of the boat (to be specified 2 months at the latest before delivery)	160 €	160 €
1	Transport , commissioning in Marans (France), with anchor set 20kg and 70 ml Ø10 chain, fenders and moorings, one day hand over and 4 days dockspace (net price)	11.100 €	11.100 €
1	Skipper delivery from Marans/La Rochelle to Split, net price	14.600 €	14.600 €
<b>Subtotal Net price of the boat pack &amp; options FCO Split, Croatia</b>			<b>438.424 €</b>
<b>Additional equipment</b>			
	Flybridge fixed bimini top, stainless steel frame - PARCHMENT COLOR		3.650 €
	Fwd enclosure for bimini at steering station - PARCHMENT COLOR		720 €
	Sunbathing cushions for foredeck Marlin PARCHMENT		2.450 €
	Sunbathing cushions for bimini Marlin PARCHMENT		950 €
	Set of pillows/ backrest for aft bench Marlin PARCHMENT		590 €
	Big comfortable pillows (4 pillows) Marlin PARCHMENT		550 €
	Berth in portside forepeak (with opening porthole)		1.160 €
	Berth in starboard forepeak (with opening porthole)		1.160 €
	Permanent transom protection		750 €
	Blackout curtains at each cabin & corridors		950 €
	Curtains for forward bay		590 €
	2 forward cockpit removable tables		980 €
	Flybridge table		690 €
	Convertible saloon table for double berth (with cushion)		840 €
	Folding chairs for saloon/cockpit ( 3 pcs)		340 €
	12 V fan per cabin (6 pcs)		600 €
	Coffee machine(230 V)		360 €
	Anchor chain counter and anchor windlass control unit at flybridge		480 €
	Radio CD(MP3/USB) player with saloon and cockpit speakers		650 €
	LCD TV 32" + Glomex antenne (including installation and materials)		880 €
	JABSCO electrical toilet pumps, sea water flush (4 pcs)		2.560 €
	Kit Solar panels 4 x 100 W		1.950 €
	Charter equipment (deck, safety, navigational, galley, bedlinen...)		7.600 €
	Charter make-ready pack(auto switch for windlass, various reinforcement...)		850 €
<b>TOTAL net price of the boat with packs &amp; options FCO Split, Croatia</b>			<b>470.724 €</b>
<b>VAT</b>			<b>25%</b>
<b>TOTAL price of the boat pack &amp; options FCO Split, Croatia, including VAT</b>			<b>588.405 €</b>
<b>Offer valid until October 30th 2020</b>			
<b>Delivery:</b>			
<b>PAYMENT CONDITIONS</b>			
18.000€ - for slot reservation			
1st deposit - 15% of the total price less slot reservation deposit 6 months before delivery			
2nd deposit - 35% of the total price 4 months before delivery			
Balance - one month before completion date			
Payable in HR kunas in accordance with selling exchange rate of OTP Banka d.d., Split on the date of payment			
<b>NOTE:</b> The offer is valid for Croatia Yachting charter management fleet only.			
These prices are only indicative. In accordance with our General Terms and Conditions of Sale, they will be firm and final upon receipt of a deposit of 15% intervening 6 months before the date of delivery.			