

Quotation for catamaran BALI 4.6 - Tarif A-2021



DATE :
Owner:
Name of the boat :
Home port :
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Preferred date of delivery :
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Authorized deadline for modifications to configuration :
Technical language (FR / EN):

		BALI 4.6	
		Price ex VAT	Total ex VAT
BALI 4.6 equipped with 2 45 hp Yanmar			
1	3 cabins (1 Portside + 2 Starboard) - 3 heads	495,700 €	495,700 €
	4 cabins (2 Portside + 2 Starboard) - 4 heads	489,300 €	
	4 cabins (1 Portside + 3 Starboard) - 3 heads	494,300 €	
	5 cabins (2 Portside + 3 Starboard) - 4 heads	502,300 €	

Specifications Pack		Pack Excellence	
	Ecological pack including freshwater purifying filter and membrane bioreactor for wastewater filtration		x
	Combined battery charger 80 Amp - Inverter 12V /220v, 2000va		x
	2 extra service batteries of 130 amp		x
	Battery controller		x
	Indirect lighting in saloon/cockpit and cabins		x
	Forward cockpit and transom courtesy lighting		x
	Mainsail electrical winch		x
	lifting system for dinghy		x
	Electric windlass 1500W		x
	Hot and cold cockpit shower		x
	Comfortable swim ladder with large handles and teak steps		x
	Extra fuel tank of 400lts for a total capacity of 800 lts		x
	Extra Fresh water tank of 400lts for a total capacity of 860 lts		x
	Gaz oven		x
	Saloon tilting bay/door mechanically assisted by hydraulic struts		x
	Engine room & locker hatches on gaz struts		x
	Helmstation seat cushions		x
	Forward cockpit cushions (Seats and backrests)		x
	Seats for aft bench (Seats and backrests)		x
	2 layers of antifouling with Epoxy base coat		x
	Raymarine Electronic PACK including : Pilote auto P70S, GPS plotter AXIOM 7" , MULTI I70S, VHF RAY 63 + VHF RAY MIC at steering station, AIS receiver transmitter, 12 " full touch screen at steering station		x
1	Total pack excellence	52,940 €	52,940 €

OPTIONS

Pack ELEGANCE			
	Hulls : Leather handles, covered and stitched bed frames, covered bed heads, brushed metal switches, chrome plated polished reading lights, magazines pockets in master suites)		
	Salon : Leather wrapped handles, sofa covered frame and covered chart table, chart table reading light in leather, folding seat fo chart table,salon sides covered with wood planking, covered inside roof frame ,salon table with bar,3 design standing lights with dimmer and brushed metal switches , padded salon upholstery with armrests .		
	Total pack ELEGANCE	17,400 €	

#	Rigging - Sails		
#	Lazy bag and UV protection for sail in taupe color		

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Reinforced Dacron full batten Mainsail & Solent with UV protection + Lazy-Bag & Lazy-Jack	3,650 €	
Square top reinforced Dacron fully-battened Mainsail & Solent with UV protection + Lazy-Bag & Lazy-Jacks	4,970 €	
Triradial Code 0 (80 sqm) with anti-rotation cable	6,450 €	
Asymetric spinnaker + sheets	5,980 €	
Aluminum V boom with LED lighting	10,830 €	
Code 0 rigging: bow spirit ,furler,bobstays, blocks & deck fitting	6,710 €	
Spinnaker rigging: bowsprit, halyard, sheets, deck fitting & blocks (not necessary if code 0 gear ordered)	4,350 €	
2 winches for head sails	2,690 €	
2 Electric winches for head sails	5,640 €	
Electric winch for solent	2,710 €	
Mast in 2 parts	1,450 €	

# Mecanics - Safety Equipment		
2 x Yanmar 57 hp instead of Yanmar 45hp	5,490 €	
Kit of two additional alternators 12V 125A	4,380 €	
ZF electric controls instead of cable controls	9,390 €	
Pair of 3 blades folding propellers	2,970 €	
ONAN Genset generator 7 KW 50hz with soundshield and remote control 220 V	19,980 €	
ONAN Genset generator 11 KW 50hz with soundshield and remote control 220 V	23,590 €	
ONAN Genset generator 9 KW 60hz with soundshield and remote control 110 V	20,900 €	
ONAN Genset generator 13,5 KW 60hz with soundshield and remote control 110 V	25,440 €	
Kit solar panels :4 x 100 w panels : 400 W	4,870 €	
Primary 110 volts electrical system instead of 220 v. (with boiler, bat.charger, outlets, converter) and prewiring of coffea machine, micro wave, TV, washing machine elec.connections)	2,960 €	
Chain counter at helmstation	990 €	
Safety equipment for 8 with Life-raft (without EPIRB)	5,160 €	
Safety equipment for 10 with Life-raft (without EPIRB)	5,810 €	
Safety equipment for 12 with Life-raft (without EPIRB)	5,990 €	
Extra for 2 layers of tropical antifouling with Epoxy base coat instead of standard	2,660 €	

# Comfort		
Reverse cycle aircond in hulls for 3 cabins version 220V/50Hz	23,400 €	
Reverse cycle aircond in hulls for 4 cabins version (2 Portside + 2 Starboard) 220V/50Hz	23,400 €	
Reverse cycle aircond in hulls for 4 cabins version (1 Portside + 3 Starboard) 220V/50Hz	23,400 €	
Reverse cycle aircond in hulls for 5 cabins version (2 Portside + 3 Starboard) 220V/50Hz	26,050 €	
Reverse cycle aircond in salon 220V/50Hz (needs option Aircond in hulls)	11,830 €	
110V/ 60Hz Aircond , Modification of the 220V/50Hz (US & JAPAN)	1,600 €	
Tilting forward windows with locking system in open position	1,960 €	
Central heating system in hulls and salon (incompatible with Aircond option)	11,830 €	
Low consumption 12V 105L/H watermaker (solar panels and/or alternators recommended)	13,490 €	
Watermaker 220V 240 L/H (needs genset)	16,620 €	
Watermaker 110V 240 L/H (needs genset)	18,280 €	
Electrical toilet with fresh water (specify the number)	980 €	
sea water pump at galley & anchor	1,290 €	
1 fan per cabin and forepeak (specify according to choosen version)	165 €	
Dish-washer for 9 sets 220V	2,130 €	
Micro-wave oven 220V	650 €	
4 burners cooking hob in glass and large capacity oven instead of standard size	1,250 €	
Pot holder on burner cooking	150 €	

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3kg/ 1,5kg washer-dryer machine (3 or 4 cabins/owners version) 220 V only	1,780 €	
6 kg washer-dryer 220V (3 or 4 cabins/owners version)	2,160 €	

# Interior setup		
Portside forepeak (shower and head)	4,980 €	
Access from forward cabin to portside forepeak (for 4 cabins VS only)(incompatible with shower in the forepeak)	1,060 €	
Berth in starboard forepeak (mattress abd blackout curtain)	2,930 €	
Access from forward cabin to starboard forepeak (except owner's hull)	1,060 €	
Blackout blinds at each cabin, heads & corridors (3 cabins version)	5,420 €	
Pleated blinds in each cabin, heads & corridors (4 cabins version : 2 Port + 2 Stbd)	5,420 €	
Pleated blinds in each cabin, heads & corridors (4 cabins version : 1 Port + 3 Stbd)	5,420 €	
Pleated blinds in each cabin, heads & corridors (5 cabins version : 2 Port + 3 Stbd)	5,420 €	
Mosquito screens for portholes 3 cabins	1,730 €	
Mosquito screens for portholes (4 cabins version : 2 Port + 2 Stbd)	1,730 €	
Mosquito screens for portholes (4 cabins version : 1 Port + 3 Stbd)	1,730 €	
Mosquito screens for portholes (5 cabins version : 2 Port + 3 Stbd)	1,730 €	
Safe box	1,010 €	
Elastomere box spring for 3 cabins	1,180 €	
Elastomere box spring (4 cabins version : 2 Port + 2 Stbd)	1,570 €	
Elastomere box spring (4 cabins version : 1 Port + 3 Stbd)	1,570 €	
Elastomere box spring (5 cabins version : 2 Port + 3 Stbd)	1,900 €	
Bar integrated in salon table with reversible tray(already included in Elegance Pack)	860 €	
Club corner instead of daybed (two armchairs and a mini-bar)	2,340 €	
Integrated bar in saloon table with reversible tray (incompatible with saloon table convertible)	860 €	
Saloon table convertible in coffee table (two telescopic feet)	8,200 €	
Fixed bench for cockpit table with storage and cushions	3,100 €	
Folding seat to be used for saloon/cockpit (specify nbr)	260 €	
Carpet in cabins (3 cabins)	1,300 €	
Carpet in cabins (4 cabins version : 2 Port + 2 Stbd)	1,350 €	
Carpet in cabins (4 cabins version : 1 Port + 3 Stbd)	1,350 €	
Carpet in cabins (5 cabins version : 2 Port + 3 Stbd)	1,390 €	
Certified organic bed linen and made to measure MONA LISON : fitted sheet, duvet, cover, pillows and pillowcases	consult us	
Certified organic mattress cover, MONA LISON branded	consult us	

# Upholstery color		
Indoor upholstery color Beige Grey	NC	
Indoor upholstery color Eglantine	600 €	
Indoor upholstery color Pebble	600 €	

# Exterior setup		
Hardtop with hatches, led lights	43,960 €	
Large fixed Bimini (stainless steel frame, LED, lighting, canvas and clears for excellent view on mainsail)	14,980 €	
Forward cockpit fixed table	2,960 €	
Flybridge equipment (including cushions and table)	4,210 €	
Flybridge white tent with clears (Option large Bimini needed)	5,670 €	
Sun awning for forward cockpit + topping lift	4,840 €	
Aft cockpit sun awning	1,550 €	
External roof curtains for sun protection of the saloon (White Batyline fabric)	2,030 €	

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Set of protection for steering console TAUPE	660 €	
Set of 4 ergonomic, design and foldable sun loungers beige grey (foredeck)	2,790 €	
Flybridge sunbathing cushions(with headboard)	2,950 €	
Synthetic teak on rear platform, aft cockpit and transom Weathered Black	8,900 €	
Synthetic teak on forward cockpit Weathered Black	3,250 €	
Synthetic teak on forward cockpit Weathered Black	4,480 €	
Covering	consult us	
Permanent transom protection	680 €	
Stern spring cleats	490 €	
Polywood outboard engine bracket on aft beam	510 €	
Foldable composite gangway 2,60m with stanchions, bag & female deck fitting	2,490 €	
LED submarine lighting 21 W blue under each transom (4 spots)	4,020 €	
Plancha with gas installation	1,710 €	
Electrical davit	3,850 €	
3,40m hypalon dinghy (max size) + outboard 20hp + slings	12,680 €	
Set up when dinghy provided by the owner	880 €	

# Electronics - Hifi		
Southern hemisphere compass	60 €	
Hifi Radio-Fusion 6 HP bluetooth (salon, flybridge and front cockpit)	1,980 €	
Wifi Antenna	1,520 €	
VHF backup antenna on masthead	280 €	
Radar Raymarine with bracket	3,990 €	
1 Camera under Portside spreader	1,985 €	
TV antenna	800 €	
TV Led screen in saloon with electrical lift (EU channels and TV antenna)	4,590 €	
Raymarine remote control for automatic pilot	1,010 €	

# Commissioning - Handing over		
Total Price of the Boat with packs & options		548,640 €
Stickers on transom : name and port of registry of the boat (to be specified 2 months at the latest before delivery)	160 €	
Transport, commissioning in Canet (France),with anchor set 32 KG and 70 ml Ø10 chain , fenders and moorings, anchor bridle, one day hand over and 7 days dockspace, net price	12,860 €	
Kit of 4 shipping craddles (mandatory for shipping)	6,300 €	
Fees for owners belongings treatment	1,500 €	
French flag registry formalities fees (except french DAN)	270 €	
Forwarding agent fees	270 €	
Custom export formalities fees	270 €	
Apostille fees	270 €	
Net price Ex VAT		548,640 €

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These prices are only indicative. In accordance with our General Terms and Conditions of Sale, they will be firm and final upon receipt of a deposit of 15% intervening 6 months before the date of delivery.