



Bali 4.6 - EARLY ORDER SPECIAL OFFER

regular price 679.480 EUR

612.825 EUR*

FULLY EQUIPPED FOR CHARTER

SAVING: 66.655 EUR

Estimated yearly charter management profit: 62.525 €

VALID TILL 30.9.2020.

- * The prices do not include VAT
- * The above indicated prices are valid only if the charter management contract is signed (minimum two years period)
- * Only valid for next available slot
- * Boat has to be taken over and paid in full after completion of the boat (if boat is not paid in time, discount will be recharged)

See full yacht specification below

CROATIA YACHTING D.O.O.

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BALI
CATAMARANS

www.bali-catamarans.hr

Quotation for catamaran BALI 4.6 - Tarif A-2021

Croatia Yachting d.o.o.
Dražanac 2/a, Split, Croatia
VAT ID: HR08633766175

BALI 4.6

O P E N S P A C E

DATE :
Offer No. :
Client :
Hull number:
Engine No.:

		BALI 4.6	
		Price ex VAT	Total ex VAT
BALI 4.6 equipped with 2 45 hp Yanmar			
	3 cabins (1 Portside + 2 Starboard) - 3 heads	495.700 €	
	4 cabins (2 Portside + 2 Starboard) - 4 heads	489.300 €	
	4 cabins (1 Portside + 3 Starboard) - 3 heads	494.300 €	
1	5 cabins (2 Portside + 3 Starboard) - 4 heads	502.300 €	502.300 €

	Specifications Pack	Pack Excellence	
	Ecological pack including freshwater purifying filter and membrane bioreactor for wastewater filtration	x	
	Combined battery charger 80 Amp - Inverter 12V /220v, 2000va	x	
	2 extra service batteries of 130 amp	x	
	Battery controller	x	
	Indirect lighting in saloon/cockpit and cabins	x	
	Forward cockpit and transom courtesy lighting	x	
	Mainsail electrical winch	x	
	lifting system for dinghy	x	
	Electric windlass 1500W	x	
	Hot and cold cockpit shower	x	
	Comfortable swim ladder with large handles and teak steps	x	
	Extra fuel tank of 400lts for a total capacity of 800 lts	x	
	Extra Fresh water tank of 400lts for a total capacity of 860 lts	x	
	Gaz oven	x	
	Saloon tilting bay/door mechanically assisted by hydraulic struts	x	
	Engine room & locker hatches on gaz struts	x	
	Helmstation seat cushions	x	
	Forward cockpit cushions (Seats and backrests)	x	
	Seats for aft bench (Seats and backrests)	x	
	2 layers of antifouling with Epoxy base coat	x	
	Raymarine Electronic PACK including : Pilote auto P70S, GPS plotter AXIOM 7" , MULTI I70S, VHF RAY 63 + VHF RAY MIC at steering station, AIS receiver transmitter, 12 " full touch screen at steering station	x	
1	Total pack excellence	52.940 €	52.940 €

OPTIONS

# Rigging - Sails			
# Lazy bag and UV protection for sail in taupe color			
1	Reinforced Dacron full batten Mainsail & Solent with UV protection + Lazy-Bag & Lazy-Jack	3.650 €	3.650 €
# Mecanics - Safety Equipment			
1	2 x Yanmar 57 hp instead of Yanmar 45hp	5.490 €	5.490 €
# Comfort			
# Interior setup			
# Upholstery color			
1	Indoor upholstery color Beige Grey	NC	
# Exterior setup			
1	Stern spring cleats	490 €	490 €
# Electronics - Hifi			
# Commissioning - Handing over			
Subtotal net price of the boat pack & options EXW Marans (France)			564.870 €
	Discount	10%	-56.487 €
	Extra discount	2%	-10.168 €
	Total discount		-66.655 €
Total net price of the boat with packs & options, EXW Marans (France), including discount			498.215 €

1	Stickers on transom : name and port of registry of the boat (to be specified 2 months at the latest before delivery)	160 €	160 €
1	Transport, commissioning in Canet (France), with anchor set 32 KG and 70 ml Ø10 chain , fenders and moorings, anchor bridle, one day hand over and 7 days dockspace, net price	12.860 €	12.860 €
1	Transfer of the boat Marans - Split + mandatory safety equipment	15.280 €	15.280 €

Subtotal net price of the boat pack & options FCO Split, Croatia		526.515 €	
Additional equipment			
1	Large fixed Bimini with LED lighting and clears for view on mainsail (stainless steel frame & canvas)	9.700 €	9.700 €
1	Forward cockpit fixed table	1.460 €	1.460 €
1	Set of 8 pillows/ backrest for aft bench Marlin PARCHMENT	720 €	720 €
1	Set of 8 pillows/ backrest for flybridge Marlin PARCHMENT	960 €	960 €
1	Sunbathing cushions for foredeck Marlin PARCHMENT	2.480 €	2.480 €
1	Sunbathing cushions on Flybridge Marlin PARCHMENT with stainless handrail	1.190 €	1.190 €
1	Big comfortable pillows (4 pillows) Marlin PARCHMENT	580 €	580 €
1	Permanent transom protection	530 €	530 €
1	LCD TV in saloon + Glomex antenne (including installation and materials)	1.160 €	1.160 €
1	Music stereo system with USB, Bluetooth and 6 speakers	1.450 €	1.450 €
1	Anchor chain counter and anchor windlass control unit at flybridge or helm station	480 €	480 €
1	Generator 8 KW with soundshield (installation and materials included)	14.200 €	14.200 €
1	Air condition for saloon and 5 cabins (44.000 BTU) including installation	21.400 €	21.400 €
1	Berth in portside forpeak (with opening porthole)	1.160 €	1.160 €
1	Berth in starboard forpeak (with opening porthole)	1.160 €	1.160 €
1	Convertible saloon table for double berth	1.760 €	1.760 €
1	Flybridge table	980 €	980 €
1	Kit Solar panels 4 x 100 W	1.950 €	1.950 €
1	12 V fan per cabin (5 pcs)	550 €	550 €
1	JABSCO electrical toilets, sea water flush (4 pcs)	2.320 €	2.320 €
1	Coffee machine(230 V)	380 €	380 €
1	Microwave (220 V)	450 €	450 €
1	LED underwater lights at each transom X8 Ocean LED (4 pcs)	1.380 €	1.380 €
1	Blackout curtains at each cabin, corridors & saloon	1.960 €	1.960 €
1	Folding chairs to be used in saloon/cockpit (4 pcs)	1.160 €	1.160 €
1	Flexiteak on aft transom steps and aft cockpit	6.090 €	6.090 €
1	Charter equipment (deck, safety, navigational, galley, bedlinen, dinghy,)	7.600 €	7.600 €
1	Charter make-ready pack(auto switch for windlass, various reinforcements...)	1.100 €	1.100 €
TOTAL net price of the boat with packs & options FCO Split, Croatia			612.825 €
VAT		25%	153.206 €
TOTAL price of the boat pack & options FCO Split, Croatia, including VAT			766.032 €
Offer valid until the 30th of September 2020			
PAYMENT CONDITIONS			
30.000 EUR + VAT in order to book a slot on production(pre-order)			
15% of the total amount of the order less pre-order deposit is to be paid 6 months before the completion date Ex-factory			
35% of the total amount is to be paid 4 months before completion date Ex-factory			
Balance payment 15 days before completion date in the shipyard in accordance with previous notification.			
Payable in HR kunas in accordance with selling exchange rate of OTP BANKA d.d., Split on the date of payment.			
NOTE: The offer is valid for Croatia Yachting charter management fleet only.			
These prices are only indicative. In accordance with our General Terms and Conditions of Sale, they will be firm and final upon receipt of a deposit of 15% intervening 6 months before the date of delivery.			