

Quotation for catamaran BALI 4.3 - Tarif B-2020



DATE :  
 Owner :  
 Name of the boat :  
 Home port :  
 Serial Number :  
 Preferred date of delivery :  
 Delivery date accepted by the shipyard :  
 Authorized deadline for modifications to configuration :  
 Technical language ( FR / EN):

	Tarif H.T.	Montant H.T.
1 3 cabins - 2 heads	396 000 €	396 000 €
3 cabins - 3 heads	398 600 €	
4 cabins - 2 heads	398 600 €	
4 cabins - 3 heads	398 800 €	
4 cabins - 4 heads	399 800 €	

Specifications Packs	Pack Excellence
Combined battery charger 80 amp - Inverter 12V/220V - 2000VA	x
2 extra service batteries of 130 amp 12V	x
Battery controller	x
Indirect lighting in saloon/cockpit and cabins	x
Forward cockpit courtesy lighting	x
Mainsail electrical winch	x
Automatic first and second reef	x
Davit for dinghy	x
Electric windlass 1000W	x
Extra fuel tank of 400L for a total capacity of 800L	x
Extra Fresh water tank of 400L for a total capacity of 800L	x
Gaz oven	x
Salon manual tilting bay door mechanically assisted by pneumatic struts	x
Opening window between salon and foredeck cockpit	x
Sliding lateral windows	x
Kit of two high cupboards in kitchen	x
Corner sofa and meridian/daybed cushions	x
Aft bench seats	x
Forward cockpit cushions	x
Flybridge benches seats	x
Engine room & locker hatches on gaz struts	x
Raymarine Electronic PACK 1 including : Pilote auto P70S, GPS plotter AXIOM 7", MULTI I70S and VHF RAY 63	x
2 layers of antifouling with Epoxy base coat	x
1 Total pack excellence	49 200 €

OPTIONS

# Rigging - Sails		
# Lazy bag and UV protection for sail in taupe color		
Reinforced Dacron full batten Mainsail & Solent with UV protection + Lazy-Bag & Lazy-Jack	3 260 €	
Extra for Hydranet solent instead of Dacron	2 980 €	
Tiradial Code 0 (61 sqm) with non-rotation cable & Trioptimal cut	5 355 €	
102 sqm asymmetric spinnaker 1,5 oz	4 570 €	
In-boom furling system with electric winch return and modification of mainsail	24 680 €	
Aluminum V boom with LED lighting	10 560 €	
Code 0 rigging: bow spirit ,furler,bobstays, blocks & deck fitting	5 780 €	
Spinnaker rigging : bowsprit, halyard, sheets, deck fitting & blocks (not necessary if code 0 gear ordered)	3 520 €	
2 additional winches for code 0 sheets	2 260 €	
Electric winch for solent and reef	2 430 €	
Mast in 2 parts	1 420 €	

# Mecanics - Safety Equipment		
2 x Yanmar 57 hp instead of Yanmar 40hp	5 690 €	
Additional alternators 12V 125A for Yanmar 57 hp	4 380 €	
Pair of 3 blades folding propellers for 57 hp engines	3 730 €	
ONAN Genset generator 4KW 50hz with soundshield and remote control 220V	17 040 €	
ONAN Genset generator 7kW 50hz with soundshield and remote control 220V	21 240 €	
ONAN Genset generator 5KW 60hz with soundshield and remote control 110V	18 240 €	
ONAN Genset generator 9KW 60hz with soundshield and remote control 110V	23 040 €	
Kit solar panels :4 x 100 w panels : 400 W (Incompatible with large rigid bimini top)	4 870 €	
Primary 110V electrical system instead of 220V ( with boiler, bat. charger, outlets, converter) and prewiring of coffea machine, micro wave, TV, washing machine elec. connections)	2 680 €	
Safety equipment for 8 with Life-raft (without EPIRB)	5 160 €	
Safety equipment for 10 with Life-raft (without EPIRB)	5 810 €	
Extra for 2 layers of tropical antifouling with Epoxy base coat instead of standard	2 310 €	

# Comfort		
Reverse cycle aircond in hulls for 3 cabins version 220V/50Hz (needs generator 11/13,5KW)	18 320 €	
Reverse cycle aircond in hulls for 4 cabins version 220V/50Hz (needs generator 11/13,5KW)	20 220 €	
Both hulls AC options don't include AC for salon		
Reverse cycle aircond in salon 220V/50Hz (needs generator 11/13,5KW)	10 950 €	
110V/ 60Hz Aircond, Modification of the 220V/50Hz (US & JAPAN)	1 480 €	
AC option is compatible with diesel heating		
Diesel central heating system in hulls and salon	11 330 €	

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Low consumption 12V 105L/H watermaker (solar panels recommended)	13 490 €	
Electrical toilet with fresh water (specify the number)	980 €	
2 grey waters tanks of 150 L with discharge pump (shower, sinks, washers)	3 820 €	
sea water pump at galley & anchor	1 290 €	
1 fan per cabin and forepeak ( specify according to choosen version )	165 €	
Dish-washer for 6 sets 220V	1 490 €	
Micro-wave oven 220V	650 €	
4 kg washing machine integrated in portside head (3 cabins version) 220V	1 680 €	
3kg/ 1,5kg washer-dryer machine (3 cabins version) 220V	1 780 €	
Hydraulic system for salon tilting bay door	4 260 €	

# Interior setup		
Berth in portside forepeak (with hull opening porthole)	2 830 €	
Access from forward cabin to portside forepeak for 4 cabins version only	1 010 €	
Berth in starboard forepeak (with hull opening porthole)	2 830 €	
Access from forward cabin to starboard forepeak	1 010 €	
Blackout curtains VS 3 cabins ( colour: ecru)	2 030 €	
Blackout curtains VS 4 cabins ( colour: ecru)	2 030 €	
Mosquito screens for portholes 3 cabins Version	1 410 €	
Mosquito screens for portholes 4 cabins Version	1 490 €	
Safe box	1 010 €	
Elastomere box spring for 3 cabins Version	1 180 €	
Elastomere box spring 4 cabins Version	1 570 €	
Convertible saloon table for double berth (with cushion )	2 620 €	
Folding seat to be used for saloon/cockpit (specify nbr)	260 €	
Saloon pouffe with storage and cushion	790 €	
Fixed bench for table cockpit with storage and cushions	2 710 €	
Carpet in cabins 3 cabins Veriosn	1 010 €	
Carpet in cabins 4 cabins Version	1 120 €	

# Interior upholstery		
Color Marlin WHITE (Vinyl standard )	NC	
Color Marlin PARCHMENT (extra for non-standard color Vinyl)	660 €	
Fabric Color Savane Silver	1 200 €	
Fabric Color Savane Canvas	1 200 €	
Certified organic bed linen and made to measure MONA LISON : fitted sheet, duvet, cover, pillows and pillowcases	consult us	
Certified organic mattress topper, MONA LISON branded	consult us	

# Exterior setup		
Large fixed Bimini (stainless steel frame, canvas and clears for excellent view on mainsail)	11 190 €	
Helmstation Bimini ( stainless steel frame & canvas)	3 430 €	
Flybridge table	910 €	
2 forward cockpit removable tables	1 480 €	
Enclosure for helmstation Bimini	1 960 €	
Flybridge windshield	1 910 €	
Sun awning for forward cockpit	1 510 €	
External roof curtains for sun protection of the saloon (White Batyline fabric)	1 940 €	
Set of protection for steering console TAUPE	610 €	
Set of sun awnings for sides area of the aft cockpit	1 620 €	
Set of storage covers for foredeck sunbathing cushions TAUPE	510 €	
Color of aft bench seats Marlin WHITE ( vinyl standard )	NC	
Set of 7 pillows/ backrest for aft bench Marlin WHITE	780 €	
Color of other external upholsteries Marlin WHITE ( forward cockpit and flybridge seats )	NC	
Sunbathing cushions for foredeck Marlin WHITE	3 040 €	
Sunbathing cushions for bimini Marlin WHITE	1 010 €	
Big comfortable pillows (4 pillows) Marlin WHITE	1 230 €	
Extra for non-standard color vinyl ( forward cockpit and flybridge ) Marlin PARCHMENT	660 €	
Color of aft bench cushions Marlin PARCHMENT (extra for non-standard color vinyl)	NC	
Set of 7 pillows/ backrest for aft bench Marlin PARCHMENT	780 €	
Sunbathing cushions for foredeck Marlin PARCHMENT	3 040 €	
Sunbathing cushions for bimini Marlin PARCHMENT	1 010 €	
Big comfortable pillows (4 pillows) Marlin PARCHMENT	1 230 €	
Transoms courtesy lighting	1 470 €	
Plancha with gas installation	1 710 €	
Synthetic teak on aft transom steps and aft saloon/cockpit floor Weathered Black	16 810 €	
Synthetic teak on aft transom steps and aft saloon/cockpit floor Teak white	16 810 €	
Synthetic teak on aft transom steps and aft saloon/cockpit floor Scrubbed white	16 810 €	

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Synthetic teak on aft transom steps and aft saloon/cockpit floor Weathered white	16 810 €	
Synthetic teak on aft transom steps only Weathered Black	2 710 €	
Synthetic teak on aft transom steps only Teak white	2 710 €	
Synthetic teak on aft transom steps only Scrubbed white	2 710 €	
Synthetic teak on aft transom steps only Weathered white	2 710 €	
Permanent transom protection	880 €	
Stern spring cleats	490 €	
Polywood outboard engine bracket on aft beam	510 €	
Foldable composite Gangway 2,20m with bag & female deck fitting	1 620 €	
LED submarine lighting 21W blue under each transom (4 spots)	4 020 €	
3,20m hypalon dinghy (max size) + outboard 15hp outboard engine installed on davits	11 180 €	
Set up when dinghy provided by the owner	880 €	

# Electronics - Hifi		
Raymarine Electronic Pack 2 instead Pack 1 : Pack 1 + VHF RAY MIC at steering station, AIS receiver transmitter, 12" full touch screen at steering station	7 960 €	
Southern hemisphere compass	60 €	
Hifi Radio-Fusion 4 HP bluetooth (Salon & Foredeck)	1 010 €	
Wifi Antenna	1 520 €	
VHF backup antenna on masthead	280 €	
TV antenna	800 €	
Radar Raymarine with bracket	3 990 €	
TV Led screen 26" with DVD in saloon (french channels)	1 780 €	
Raymarine remote control for automatic pilot	1 010 €	

# Commissioning - Handing over		
<b>Total Price of the Boat with packs &amp; options</b>		<b>445 200 €</b>
Stickers on transom : name and port of registry of the boat (to be specified 2 months at the latest before delivery)	160 €	
Transport , commissioning in Marans (France), with anchor set 20kg and 70 ml Ø10 chain, fenders and moorings, one day hand over and 4 days dockspace (net price)	11 100 €	
Truck loading charges at factory (net price)	1 470 €	
Kit of 4 shipping craddles (mandatory for shipping)	5 600 €	
Fees for owners belongings treatment	1 500 €	
French flag registry formalities fees (except french DAN)	270 €	
Forwarding agent fees	270 €	
Custom export formalities fees	270 €	
Apostille fees	270 €	
	<b>Net price Ex VAT</b>	<b>445 200 €</b>
These prices are only indicative. In accordance with our General Terms and Conditions of Sale, they will be firm and final upon receipt of a deposit of 15% intervening 6 months before the date of delivery.		