



4.3

Bali 4.3 - EARLY ORDER SPECIAL OFFER

regular price ~~480.080 EUR~~

437.298 EUR*

FULLY EQUIPPED FOR CHARTER

SAVING: 42.782 EUR

Estimated yearly charter management profit: 47.337 €

VALID TILL 31.08.2018.

- * The prices do not include VAT
- * The above indicated prices are valid only if the charter management contract is signed (minimum two years period)
- * Only valid for next available slot
- * No refund if single options from pack is not taken
- * Boat has to be taken over and paid in full after completion of the boat (if boat is not paid in time, discount will be recharged)

See full yacht specification below

CROATIA YACHTING D.O.O.


Split | tel: +385 (21) 332 332 | sales@croatia-yachting.hr

BALI
CATAMARANS

www.bali-catamarans.hr

Quotation BALI 4.3

PRICES C1-2018

CROATIA YACHTING d.o.o. Drazanac 2/a, SPLIT CROATIA VATID: HR08633766175 	DATE:	
	OFFER NO:	
	CLIENT:	
	HULL NO.	
	ENGINE NO.	

BALI 4.3

With 2 Yanmar standard engines of 40 CV & 2 fixed propellers with 2 blades

		ex VAT	ex VAT
3 cabins - 2 heads Version		358,650 €	
3 cabins- 3 heads Version		359,150 €	
4 cabins - 2 heads Version		361,150 €	
4 cabins - 3 heads Version		361,650 €	
1 4 cabins - 4 heads Version		362,150 €	362,150 €

Packs Specifications	Pack Horizon	Pack Excellence
	29,800 €	36,600 €
220V shore power plug for electrical circuit with outlet in cabins, saloon & galley	x	x
Combined battery charger 70 Amp - Inverter 12/220v, 2000VA	x	x
Battery controller	x	x
American fridge freezer (615 L with chilled water & ice maker and dedicated inverter)	x	x
LED navigation lights	x	x
Cockpit extension by tilting platform	x	x
Davits for dinghy	x	x
SS pulpits with seats	x	x
Hot & Cold cockpit shower	x	x
Electrical 1000 W windlass	x	x
Solent furler system	x	x
2 extra service batteries of 110 amp for a total capacity of 440 amp	x	x
Indirect lighting in saloon and cabins	x	x
Forward cockpit courtesy lighting	x	x
Extra Fuel tank of 400L for a total capacity of 800L	x	x
Extra Fresh water tank of 400L for total capacity 800L	x	x
Kit of two high cupboards in kitchen	x	x
Corner sofa and meridian/daybed cushions	x	x
Aft bench cushions	x	x
Salon tilting bay/door mechanically assisted by pneumatic struts	x	x
Gas struts on 5 cockpit lockers and engines hatches	x	x
Mainsail electrical winch	x	x
Automatic first and second reef	x	x
Saloon to forward-cockpit window fully retractable		x
Saloon Lateral sliding windows		x
Forward cockpit cushions		x
Flybridge benches cushions		x
12 V outlets (1 per cabin and 1 at chart table)		x

Toutes nos affaires sont traitées aux conditions générales de vente figurant sur nos bon de commande. Catana se réserve le droit de modifier les caractéristiques et/ou les tarifs de ses modèles sans préavis.

Total du pack Horizon	29,800 €	0 €
1 Total du pack excellence	36,600 €	36,600 €

OPTIONS		
Rigging - Sails - Upholstery - Cover and protection		
#	<i>Awnings , lazy bag and UV protection for sail are taupe color.</i>	
1	Reinforced Dacron Full-Batten Mainsail & Solent with UV protection + Lazy-Bag & Lazy-Jack	3,200 €
	Reinforced Square top Dacron full-batten Mainsail (With automatic square top gear) & Solent with UV protection + Lazy-Bag & Lazy-Jack	4,140 €
	Added value for hydranet solent instead Dacron	2,920 €
	In-boom furling system with specific mainsail	24,200 €
	Electrical winch for solent sheet and reef (Antal 52 vs Antal 48)	2,380 €
	Code 0 or Gennaker (61m²) with anti-rotation cable & Trioptimal cut	5,250 €
	Code 0 gear: furler,bobstays and deck fitting	5,670 €
	2 winches for code 0 sheets	2,220 €
	102 sqm asymmetric spinnaker 1,5 oz	4,480 €
	Spinnaker gear: deck fitting (not necessary if code 0 gear ordered)	3,370 €
	Aluminum V boom with boom lighting	10,350 €
	Carbon mast	50,980 €
	Large Bimini top (stainless steel frame, canvas and transparent windows)	10,970 €
	Helmstation Bimini (stainless steel frame & canvas)	3,370 €

	Enclosure for helmsation Bimini	1,920 €	
	Lounge flybridge windshield	1,860 €	
	Sun awning for forward cockpit	1,470 €	
	External roof curtains for sun protection of the saloon (White Batyline fabric)	1,710 €	
	Set of sun awnings for sides area of the aft cockpit	1,590 €	
	Color Diamante SNOW (standard)	NC	
1	Color Diamante TAUPE	360 €	360 €
	Sunbathing cushions for foredeck	2,980 €	
	Sunbathing cushions for bimini	985 €	
	Big comfortable pillows (4 pillows) SNOW	1,210 €	
	Big comfortable pillows (4 pillows) TAUPE	1,210 €	
	Set of protection for steering console	600 €	
	Kit of storage covers for foredeck sunbathing cushions	500 €	
#	Mechanics - electricity - power - water circuit		
1	2 YANMAR engines of 57 hp instead of 40 hp	5,580 €	5,580 €
	Volvo engines : consult us		
	Low consumption 12 V 105 L/H watermaker (needs solar panels)	13,230 €	
	Kit Solar panels : 4 x 100 W (Incompatible with large rigid bimini top)	4,770 €	
	Additional kit of four 100 watts solar panels on SS frame	7,980 €	
	Set of 2 folding 3 blades propellers	3,660 €	
	ONAN generator 4 KW 50hz with soundshield 220 V	16,300 €	
	ONAN generator 9,5 KW 50hz with soundshield 220 V	21,010 €	
	Reversible air conditioning for 3 cabins (needs generator 9,5 KW) 220 V	14,870 €	
	Reversible air conditioning for 4 cabins (needs generator 9,5 KW) 220 V	17,370 €	
	<i>Both hulls AC options don't include AC for salon</i>		
	Reversible air conditioning for salon (needs generator 9,5 KW) 220 V	14,700 €	
	ONAN generator remote control (all models)	570 €	
	ONAN generator 5 KW 60hz with soundshield 110 V	16,450 €	
	ONAN generator 11,5 KW 50hz with soundshield 110 V	21,160 €	
	Reversible air conditioning for 3 cabins (needs generator 11,5 KW) 110 V	15,270 €	
	Reversible Air conditioning for 4 cabins (needs generator 11,5 KW) 110 V	17,770 €	
	<i>Both hulls AC options don't include AC for salon</i>		
	Reversible Air conditioning for salon (needs generator 11,5 KW) 110 V	15,100 €	
	<i>AC option is incompatible with diesel heating</i>		
	Webasto Diesel heating system for saloon and cabins	11,110 €	
	Electrical toilet with fresh water (specify 1, 2, 3 or 4)	960 €	
	2 grey waters tanks of 150 L with discharge pump	3,750 €	
	Sea water pump at galley & anchor well	1,265 €	
	One 12 V fan per cabin and forepeak (specify according to chosen version)	160 €	
	Dish-washer for 6 220 V	1,460 €	
	Micro-wave oven 220 V	640 €	
	4 kg washing machine in 220V integrated in portside head (version 3 cabins)	1,640 €	
	4/6 kg washer-dryer machine in portside head 220V only (version 3 cabins)	3,040 €	
	Transoms courtesy lighting	1,440 €	
	LED submarine lighting 21 W blue under each transom (4 spots)	2,940 €	
	110 volts electrical system instead of 220 v. (water heater, bat.charger, outlets, converter) and preinstallation of 110 V outlets for coffea machine, micro wave, TV, washing machine and dishwasher. No gas installation according to US standard or others	2,630 €	
#	Accomodation		
	Berth in portside forepeak (with hull opening porthole) for 4 cabins version only	2,780 €	
	Access from forward cabin to portside forepeak	990 €	
	Berth in starboard forepeak (with hull opening porthole)	2,780 €	
	Access from forward cabin to starboard forepeak	990 €	
	Blackout curtains at each cabin, heads & corridors (colour: ecru)	1,990 €	
	Mosquito screens for portholes in cabins	1,380 €	
	Safe box under aft portside berth	995 €	
	Convertible saloon table for double berth (with cushion)	2,570 €	
	2 forward cockpit removable tables	1,450 €	
1	Flybridge table	890 €	890 €
	Elastomer box spring for forward berth (specify 1 or 2)	380 €	
	Elastomer box spring for aft berth (specify 1 or 2)	380 €	
	Folding seats to be used for cockpit (specify 1, 2, 3 or 4)	180 €	
	Fixed saloon/cockpit bench with storage and cushions	2,660 €	
	Saloon pouffe with storage and cushion	495 €	
	Carpet in cabins	995 €	
#	Miscellaneous		
	Teak on transom steps and aft saloon/ cockpit floor	16,480 €	
	Synthetic teak on transom and aft saloon/ cockpit floor	17,200 €	
	Synthetic teak on transom steps only	2,650 €	
	<i>Weathered Black</i>		
	<i>Teak white</i>		
	<i>Scrubbed white</i>		
	<i>Weathered white</i>		
	Hull sticker	15,300 €	
1	Permanent transom protection	690 €	690 €
1	Retractable stern spring cleats	480 €	480 €
	Outbord engine support	490 €	

	Paddle stand up on starboard	890 €	
	Plancha (needs aft bench option)with gas installation	1,680 €	
	Hydraulic system for tilting salon baydoor	3,980 €	
	Foldable PVC Gangway 2,60m with bag & female deck fitting	1,960 €	
#	Electronics - Hifi		
1	Raymarine Electronic Pack 1 including : autopilot P70S , GPS plotter AXIOM 7" , MULTI I70S and VHF RAY 60	13,770 €	13,770 €
	Raymarine Electronic Pack 2 including : Pack 1 + VHF RAY MIC at steering station , AIS receiver transmitter , 12" full touch screen at steering station	19,980 €	
	US channel VHF	60 €	
	Southern hemisphere compass	60 €	
	Radio HiFi 4 loud speaker Bluetooth	995 €	
	Added value 4 Hopman sound transfer speakers	1,625 €	
	Wi Fi antenna	1,490 €	
	Radar Raymarine with support and Wiring	3,920 €	
	Raymarine remote control for automatic pilot	990 €	
	TV antenna	695 €	
	TV Led screen 26" with DVD in saloon (french channels)	1,740 €	
#	Safety and delivery		
	Matériel de sécurité pour 8 personnes avec canot de survie (sans balise)	5,060 €	
	Matériel de sécurité pour 10 personnes avec canot de survie(sans balise)	5,440 €	
1	20kg Anchor + 70m of Ø10mm chain + bridle	1,390 €	1,390 €
	6 big fenders & 4 mooring lines	775 €	
1	2 layers of antifouling with Epoxy base coat	2,550 €	2,550 €
	2 layers of tropics antifouling with Epoxy base coat	3,990 €	
	Dinghy 3,20m Hypalon + 15hp outboard engine installed on davits	9,980 €	
	Installation on davits of dinghy supplied by owner	865 €	
	Schrinkwrapping of the boat for truck transport	3,080 €	
	Mast in two parts	1,395 €	
	French flag registry formalities (except French Registration Taxes)	265 €	
	Custom export formalities	265 €	
	Forwarding agent fees	265 €	
	Apostille fees	265 €	
1	Stickers on transom : name and port of registry of the boat (to specify 2 months before completion date)	160 €	160 €

Net price of the boat with packs & options EXW (La Rochelle)		427,820 €
Discount - Charter	10%	42,782 €
Additional discount	0%	
Net price of the boat with packs & options EXW (La Rochelle), including discount		385,038 €
Transport , commissioning in La Rochelle (France), one day hand over and 7 days dockspace		9,200 €
Ready to go Pack		800 €
Transfer of the boat from La Rochelle to Split + mandatory safety equipment		14,600 €
Subtotal Net price of the boat pack & options FCO Split, Croatia		409,638 €

Additional equipment		
Helmstation canvas bimini top, stainless steel frame - TOUPE COLOR		2,440.00 €
Fwd enclosure for bimini at steering station - TOUPE COLOR		720.00 €
Sunbathing cushions for fore deck		2,450.00 €
Sunbathing cushion for flybridge		950.00 €
Berth in portside forepeak (with opening porthole)		1,160.00 €
Berth in starboard forepeak (with opening porthole)		1,160.00 €
Blackout curtains at each cabin & corridors		950.00 €
Curtains for forward bay		590.00 €
2 forward cockpit removable tables		980.00 €
Convertible aft cockpit table for double berth		840.00 €
Folding chairs for saloon/cockpit (3 pcs)		340.00 €
12 V fan per cabin (6 pcs)		600.00 €
Coffee machine(230 V)		360.00 €
Anchor chain counter and anchor windlass control unit at flybridge		480.00 €
Radio CD(MP3/USB) player with saloon and cockpit speakers		650.00 €
LCD TV 32" + Glomex antenne (including installation and materials)		880.00 €
JABSCO electrical toilet pumps, sea water flush (4 pcs)		2,560.00 €
Kit Solar panels 4 x 100 W		1,950.00 €
Charter equipment (deck, safety, navigational, galley, bedlinen...)		7,600.00 €
Charter make-ready pack(auto switch for windlass, various reinforcement...)		850.00 €

TOTAL net price of the boat with packs & options FCO Split, Croatia		437,298.00 €
VAT	25%	109,324.50 €
TOTAL price of the boat pack & options FCO Split, Croatia, including VAT		546,622.50 €

DELIVERY TIME: 2019 EX works

PAYMENT CONDITIONS

5% of the total price for order confirmation
25% of the total price 60 days before start of production
Balance payment 15 days before end of production in accordance with previous notification.
Payable in HR kunas in accordance with selling exchange rate of SOCIETE GENERALE-SPLITSKA BANKA d.d., Split on the date of payment.

NOTE: The offer is valid for Croatia Yachting Charter Management fleet only

GROATIA YACHTING d.o.o.
Dražanac 2/a, 21 000 Split, Croatia
VAT ID: HR08633766175