



4.1

## Bali 4.1 - EARLY ORDER SPECIAL OFFER

regular price 425.010 EUR

**379.100 EUR\***

FULLY EQUIPPED FOR CHARTER

**SAVING: 45.910 EUR**

Estimated yearly charter management profit: 38.345 €

**VALID TILL 25.10.2019.**

- \* The prices do not include VAT
- \* The above indicated prices are valid only if the charter management contract is signed (minimum two years period)
- \* Only valid for next available slot
- \* Boat has to be taken over and paid in full after completion of the boat (if boat is not paid in time, discount will be recharged)

See full yacht specification below

**CROATIA YACHTING D.O.O.**

Split | tel: +385 (21) 332 332 | sales@croatia-yachting.hr

**BALI**  
CATAMARANS

[www.bali-catamarans.hr](http://www.bali-catamarans.hr)

## Quotation for catamaran BALI 4.1 - Tarif A-2020

Croatia Yachting d.o.o.  
Dražanac 2/a, Split, Croatia  
VAT ID: HR08633766175

# BALI 4.1

MAXI LOUNGE

Date:   
Offer No.:   
Client:   
Hull number :   
Engine No.:

	Tarif H.T.	Montant H.T.
3 cabins - 2 heads Version	323,700 €	
3 cabins- 3 heads Version	324,700 €	
4 cabins - 2 heads Version	326,200 €	
4 cabins - 3 heads Version	327,200 €	
4 cabins - 4 heads Version	328,300 €	328,300 €

Specifications Packs	Pack Excellence
Combined battery charger 70 Amp - Inverter 12V/220V, 1600va	x
Battery controller	x
Electrical winch for mainsail halyard, furler line, mainsail track and davits	x
Automatic first and second reef	x
SS pulpits with seats	x
Electric windlass 1000W	x
Salon manual tilting bay/door mechanically assisted by pneumatic struts	x
Saloon to forward-cockpit window fully retractable	x
Lateral sliding windows	x
Aft cockpit courtesy lighting	x
Extra Fresh water tank of 400L for a total capacity of 800L	x
Gaz oven	x
Kit of two high cupboards in kitchen	x
Corner sofa and meridian/daybed cushions	x
Forward cockpit and helmsman seat cushions	x
Seats for aft bench	x
Engine room and locker hatches on gaz struts	x
Davit for dinghy	x
Raymarine Electronic Pack 1 including : autopilot P70S, GPS plotter AXIOM 7", MULTI I70S and VHF RAY 63	x
2 layers of antifouling with Epoxy base coat	x
Safety equipment for 8 with Life-raft (without EPIRB)	x
<b>Total pack excellence</b>	<b>48,700 €</b>

## OPTIONS

Rigging - Sails		
<i>Lazy bag and UV protection for sail in taupe color</i>		
Reinforced Dacron full batten Mainsail and Solent with UV protection + Lazy-Bag & Lazy-Jack	3,030 €	3,030 €
Mechanics - Safety Equipment		
2 YANMAR engines of 40hp instead of 19hp	5,080 €	5,080 €
20kg Anchor + 70m of Ø10mm chain + bridle	1,410 €	1,410 €
6 big fenders and 4 mooring lines	790 €	790 €
Comfort		
Interior setup		
Opening porthole between steering station and saloon	610 €	610 €
Interior upholstery		
Color Marlin PARCHMENT (extra for non-standard color )	660 €	660 €
Exterior setup		
Stern spring cleats	490 €	490 €
Electronics - Hifi		
Commissioning - Handing over		

Total net list price of the Boat with packs & options EXW Cap Bon (Tunisia)		389,070 €
	<b>Discount</b> 10%	<b>-38,907 €</b>
	<b>Extra discount (Biograd Boat Show 2019)</b> 2%	<b>-7,003 €</b>
	<b>Total discount</b>	<b>-45,910 €</b>
<b>Net price of the Boat with packs &amp; options EXW Cap Bon (Tunisia), including discount</b>		<b>343,160 €</b>

Stickers on transom : name and port of registry of the boat (to be specified 2 months at the latest before delivery)	160 €	160 €
Transport , commissioning in Cap Bon (Tunisia), one transfer from the airport,one day hand over , net price	8,980 €	8,980 €
Skipper delivery from Cap Bon (Tunisia) to Split, net price	5,800 €	5,800 €
Pack ready to go (Net price)	800 €	800 €

<b>Subtotal net price of the boat with pack &amp; options FCO Split, Croatia</b>		<b>358,900 €</b>
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Additional equipment
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Helmstation Bimini ( stainless steel frame & canvas)	2,260 €	2,260 €
Enclosure for helmsation Bimini	560 €	560 €
Sunbathing cushions for foredeck Marlin PARCHMENT	2,280 €	2,280 €
Sunbathing cushions for bimini Marlin PARCHMENT	860 €	860 €
Permanent transom protection	530 €	530 €
Cushions for maxi transat Marlin PARCHMENT	790 €	790 €
Set of 5 pillows/ backrest for aft bench Marlin PARCHMENT	390 €	390 €
Blackout curtains at each cabin & corridors	950 €	950 €
Curtains for forward bay	540 €	540 €
2 forward cockpit removable tables	690 €	690 €
Convertible saloon table for double berth	780 €	780 €
Radio CD(MP3/USB) player with saloon and cockpit speakers	650 €	650 €
12 V fan per cabin (4 pcs)	400 €	400 €
Folding chairs for saloon/cockpit ( 3 pcs)	340 €	340 €
Charter equipment (deck, safety, navigational, galley, bedlinen...)	7,400 €	7,400 €
Charter make-ready pack	780 €	780 €
<b>TOTAL net price of the boat with packs &amp; options FCO Split, Croatia</b>		<b>379,100 €</b>
<b>VAT</b>	25%	<b>94,775 €</b>
<b>TOTAL price of the boat pack &amp; options FCO Split, Croatia, including VAT</b>		<b>473,875 €</b>
Quote validity :		

**Delivery time:**

**PAYMENT CONDITIONS**

15.000€ - for slot reservation

1st deposit - 15% of the total price 5 months before delivery

2nd deposit - 35% of the total price 3 months before delivery

Balance - 2 weeks before completion date

Payable in HR kunas in accordance with selling exchange rate of OTP Banka d.d., Split on the date of payment

NOTE: The offer is valid for Croatia Yachting charter management fleet only.