

Quotation BALI 4.3	PRICES A-2018	
CROATIA YACHTING D.O.O. DRAZANAC 2/A, SPLIT CROATIA VAT ID: 08633766175	DATE: CLIENT:	

OFFER NO.:

LOUNGE FLYBRIDGE BALI 4.3 - YEAR MODEL 2018		ex VAT	ex VAT
<i>With 2 D2-40 VOLVO standard engines of 40 CV & 2 fixed propellers with 2 blades</i>			
<input type="checkbox"/>	3 cabins - 2 heads Version	350.440 €	
<input type="checkbox"/>	3 cabins- 3 heads Version	350.940 €	
<input type="checkbox"/>	4 cabins - 2 heads Version	352.940 €	
<input type="checkbox"/>	4 cabins - 3 heads Version	353.440 €	
<input checked="" type="checkbox"/>	4 cabins - 4 heads Version	353.940 €	353.940 €
Packs Specifications		Pack Horizon	Pack Excellence
		29.500 €	35.700 €
220V shore power plug for electrical circuit with outlet in cabins, saloon & galley		x	x
Combined battery charger 70 Amp - Inverter 12/220v, 2000VA		x	x
Battery controller		x	x
American fridge freezer (615 L with chilled water & ice maker and dedicated inverter)		x	x
LED navigation lights		x	x
Cockpit extension by tilting platform		x	x
Davits for dinghy		x	x
SS pulpits with seats		x	x
Hot & Cold cockpit shower		x	x
Electrical 1000 W windlass		x	x
Solent furler system		x	x
2 extra service batteries of 110 amp for a total capacity of 440 amp		x	x
Indirect lighting in saloon and cabins		x	x
Forward cockpit courtesy lighting		x	x
Extra Fuel tank of 400L for a total capacity of 800L		x	x
Extra Fresh water tank of 400L for total capacity 800L		x	x
Corner sofa and meridian/daybed cushions		x	x
Salon tilting bay/door mechanically assisted by pneumatic struts		x	x
Gas struts on 5 cockpit lockers and engines hatches		x	x
Mainsail electrical winch		x	x
Automatic first and second reef		x	x
Saloon to forward-cockpit window fully retractable			x
Saloon Lateral sliding windows			
Forward cockpit cushions			x
Flybridge benches cushions			x
12 V outlets (1 per cabin and 1 at chart table)			x

Our products are sold under the terms and conditions attached to our purchase orders. Catana reserves the right to modify specifications and/or rates offers models without notice.

Total du pack Horizon	29.500 €	0 €
1 Total du pack excellence	35.700 €	35.700 €

OPTIONS			
Rigging - Sails - Upholstery - Cover and protection			
<i>Awnings, lazy bag and UV protection for sail are taupe color.</i>			
<input checked="" type="checkbox"/>	Reinforced Dacron Full-Batten Mainsail & Solent with UV protection + Lazy-Bag & Lazy-Jack	3.140 €	3.140 €
<input type="checkbox"/>	Reinforced Square top Dacron full-batten Mainsail (With automatic square top gear) & Solent with UV protection + Lazy-Bag & Lazy-Jack	4.060 €	
<input type="checkbox"/>	Added value for hydranet solent instead Dacron	2.860 €	
<input type="checkbox"/>	In-boom furling system with specific mainsail	22.600 €	
<input type="checkbox"/>	Electrical winch for solent sheet and reef (Antal 52 vs Antal 48)	2.340 €	
<input type="checkbox"/>	Code 0 or Gennaker (61m²) with anti-rotation cable & Trioptimal cut	5.250 €	
<input type="checkbox"/>	Code 0 gear: furler, bobstays and deck fitting	5.670 €	
<input type="checkbox"/>	2 winches for code 0 sheets	2.180 €	
<input type="checkbox"/>	102 sqm asymmetric spinnaker 1,5 oz	4.480 €	
<input type="checkbox"/>	Spinnaker gear: deck fitting and bobstays (not necessary if code 0 gear ordered)	3.510 €	
<input type="checkbox"/>	Aluminum V boom with boom lighting	10.150 €	
<input type="checkbox"/>	Carbon mast	50.790 €	
<input type="checkbox"/>	Large Bimini top (stainless steel frame, canvas and transparent windows)	10.910 €	
<input type="checkbox"/>	Helmstation Bimini (stainless steel frame & canvas)	3.300 €	
<input type="checkbox"/>	Enclosure for helmstation Bimini	1.920 €	
<input type="checkbox"/>	Lounge flybridge windshield	1.810 €	
<input type="checkbox"/>	Sun awning for forward cockpit	1.510 €	
<input type="checkbox"/>	External roof curtains for sun protection of the saloon (White Batyline fabric)	1.680 €	
<input type="checkbox"/>	Set of sun awnings for sides area of the aft cockpit	1.550 €	
<input type="checkbox"/>	Color Diamante SNOW (standard)	NC	
<input checked="" type="checkbox"/>	Color Diamante TAUPE	350 €	350 €
<input type="checkbox"/>	Color Diamante METEOR	350 €	
<input type="checkbox"/>	Sunbathing cushions for foredeck	2.920 €	
<input type="checkbox"/>	Sunbathing cushions for bimini	980 €	
<input type="checkbox"/>	Big comfortable pillows (4 pillows) SNOW	1.210 €	
<input type="checkbox"/>	Big comfortable pillows (4 pillows) TAUPE	1.210 €	
<input type="checkbox"/>	Big comfortable pillows (4 pillows) METEOR	1.210 €	
<input type="checkbox"/>	Platinum indoor upholstery for 4 cabins only : foam and saddle point	3.760 €	

	Set of protection for steering console	610 €	
	Kit of storage covers for foredeck sunbathing cushions	500 €	
	# Mechanics - electricity - power - water circuit		
1	2 upgraded VOLVO engines D2-50 of 50 hp	2.830 €	2.830 €
	2 upgraded VOLVO engines D2-60 of 60 hp	4.960 €	
	2 primary 57 hp YANMAR engines instead of standard	12.120 €	
	Low consumption 12 V 60 L/H watermaker (needs solar panels)	10.770 €	
	Low consumption 12 V 90 L/H watermaker (needs solar panels)	12.970 €	
	Kit Solar panels : 4 x 100 W (Incompatible with large rigid bimini top)	4.680 €	
	Additional kit of four 100 watts solar panels on SS frame	7.870 €	
	Set of 2 folding 3 blades propellers for 55 HP VOLVO engine	3.590 €	
	ONAN generator 4 KW 50hz with soundshield 220 V	16.300 €	
	ONAN generator 9,5 KW 50hz with soundshield 220 V	21.010 €	
	Reversible air conditioning for 3 cabins (needs generator 9,5 KW) 220 V	13.820 €	
	Reversible air conditioning for 4 cabins (needs generator 9,5 KW) 220 V	15.150 €	
	Reversible air conditioning for salon (needs generator 9,5 KW) 220 V	13.850 €	
	ONAN generator remote control (all models)	560 €	
	ONAN generator 5 KW 60hz with soundshield 110 V	14.480 €	
	ONAN generator 11,5 KW 50hz with soundshield 110 V	21.080 €	
	Reversible air conditioning for 3 cabins (needs generator 11,5 KW) 110 V	13.960 €	
	Reversible Air conditioning for 4 cabins (needs generator 11,5 KW) 110 V	15.600 €	
	Reversible Air conditioning for salon (needs generator 11,5 KW) 110 V	14.270 €	
	<i>AC option is incompatible with diesel heating</i>		
	Webasto Diesel heating system for saloon and cabins	10.940 €	
	Electrical toilet with fresh water (specify 1, 2, 3 or 4)	935 €	
	2 grey waters tanks of 150 L with discharge pump	3.675 €	
	Sea water pump at galley & anchor well	1.240 €	
	One 12 V fan per cabin and forepeak (specify according to chosen version)	155 €	
	Dish-washer for 6 220 V	1.430 €	
	Micro-wave oven 220 V	630 €	
	4 kg washing machine in 220V integrated in portside head (version 3 cabins)	1.260 €	
	4/6 kg washer-dryer machine in portside head 220V only (version 3 cabins)	3.040 €	
	Transoms courtesy lighting	1.420 €	
	LED submarine lighting 21 W blue under each transom (4 spots)	3.860 €	
	110 volts electrical system instead of 220 v. (water heater, bat.charger, outlets, converter) and preinstallation of 110 V outlets for coffea machine, micro wave, TV, washing machine and dishwasher. No gas installation according to US standard or others	2.880 €	
	# Accomodation		
	Berth in portside forepeak (with hull opening porthole) for 4 cabins version only	2.750 €	
	Access from forward cabin to portside forepeak	990 €	
	Berth in starboard forepeak (with hull opening porthole)	2.750 €	
	Access from forward cabin to starboard forepeak	990 €	
	Blackout curtains at each cabin, heads & corridors (colour: ecru)	1.990 €	
	Mosquito screens for portholes in cabins	1.360 €	
	Safe box under aft portside berth	995 €	
	Convertible saloon table for double berth (with cushion)	2.520 €	
	2 forward cockpit removable tables	1.660 €	
1	Flybridge table	880 €	880 €
	Elastomer box spring for forward berth (specify 1 or 2)	370 €	
	Elastomer box spring for aft berth (specify 1 or 2)	370 €	
	Folding seats to be used for cockpit (specify 1, 2, 3 or 4)	175 €	
	Fixed saloon/cockpit bench with storage and cushions	810 €	
	Saloon pouffe with storage and cushion	485 €	
	Carpet in cabins	1.180 €	
	Aft large and comfortable bench(with cushions), storage and aft platform for a safe passage between the two transoms	14.500 €	
	# Miscellaneous		
	Teak on transom steps and aft saloon/ cockpit floor	16.160 €	
	Synthetic teak on transom and aft saloon/ cockpit floor	16.880 €	
	Synthetic teak on transom steps only	2.650 €	
	<i>Weathered Black</i>		
	<i>Teak white</i>		
	<i>Scrubbed white</i>		
	<i>Weathered white</i>		
	Hull sticker	15.000 €	
1	Permanent transom protection	690 €	690 €
1	2 stern spring cleats	410 €	410 €
	Outbord engine support	480 €	
	Paddle stand up on starboard	890 €	
	Hydraulic system for tilting salon baydoor	3.980 €	
	Foldable PVC Gangway 2,60m with bag & female deck fitting	1.920 €	
	# Electronics - Hifi		
1	Raymarine Electronic Pack 1 including : autopilot P70S , GPS plotter AXIOM 7", MULTI I70S and VHF RAY 60	13.500 €	13.500 €
	Raymarine Electronic Pack 2 including : Pack 1 + VHF RAY MIC at steering station , AIS receiver transmitter , 12" full touch screen at steering station	19.960 €	
	US channel VHF	60 €	
	Southern hemisphere compass	60 €	
	Radio HiFi 4 loud speaker Bluetooth	995 €	
	Added value 4 Hopman sound transfer speakers	1.625 €	
	Wi Fi antenna	1.480 €	
	Radar Raymarine with support and Wiring	3.840 €	
	Raymarine remote control for automatic pilot	995 €	

	TV antenna	695 €	
	TV Led screen 26" with DVD in saloon (french channels)	1.705 €	
#	Safety and delivery		
	Matériel de sécurité pour 8 personnes avec canot de survie (sans balise)	5.060 €	
	Matériel de sécurité pour 10 personnes avec canot de survie(sans balise)	5.440 €	
1	20kg Anchor + 70m of Ø10mm chain + bridle	1.380 €	1.380 €
	6 big fenders & 4 mooring lines	780 €	
1	2 layers of antifouling with Epoxy base coat	2.500 €	2.500 €
	2 layers of tropics antifouling with Epoxy base coat	3.980 €	
	Transport by truck from La Rochelle to Canet en Roussillon or Port Pin Rolland Toulon by exceptional convoy	18.150 €	
	Dinghy 3,20m Hypalon + 15hp outboard engine installed on davits	9.780 €	
	Installation on davits of dinghy supplied by owner	865 €	
	Schrinkwrapping of the boat for truck transport	3.040 €	
	Mast in two parts	1.370 €	
1	French flag registry formalities (except French Registration Taxes)	265 €	265 €
	Custom export formalities	265 €	
	Forwarding agent fees	265 €	
	Apostille fees	265 €	
1	Stickers on transom : name and port of registry of the boat (to specify 2 months before completion date)	160 €	160 €
	Net price of the Boat with packs & options EXW (La Rochelle)		415.745,00 €
	Discount	8%	33.259,60 €
	Additional discount (Early order till August 30th 2017)	0,0%	0,00 €
	Net price of the Boat with packs & options EXW (La Rochelle),including discount		382.485,40 €
	Ready to go Pack		800,00 €
	Transport , commissioning in La Rochelle (France), one day hand over and 5 days dockspace		9.100,00 €
	Transfer of the boat from La Rochelle to Split + mandatory safety equipment		14.600,00 €
	Subtotal Net price of the boat pack & options FCO Split, Croatia		406.985,40 €
	Additional equipment		
	Helmsman canvas bimini top, stainless steel frame - TOUPE COLOR		2.440,00 €
	Enclosure for bimini at steering station - TOUPE COLOR		1.250,00 €
	Sunbathing cushions for fore deck		2.450,00 €
	Sunbathing cushion for coachroof		950,00 €
	Berth in portside forepeak (with opening porthole)		1.160,00 €
	Berth in starboard forepeak (with opening porthole)		1.160,00 €
	Blackout curtains at each cabin & corridors		950,00 €
	Curtains for forward bay		590,00 €
	2 forward cockpit removable tables		980,00 €
	Convertible aft cockpit table for double berth		840,00 €
	Folding chairs for saloon/cockpit (3 pcs)		340,00 €
	Coffee machine(230 V)		360,00 €
	Anchor chain counter and anchor windlass control unit at flybridge		480,00 €
	Radio CD(MP3/USB) player with saloon and cockpit speakers		650,00 €
	LCD TV 32" + Glomex antenne (including installation and materials)		880,00 €
	JABSCO electrical toilet pumps, sea water flush (4 pcs)		2.560,00 €
	Kit Solar panels 4 x 100 W		1.950,00 €
	Charter equipment (deck, safety, navigational, galley, bedding...)		6.500,00 €
	Charter make-ready pack(auto switch for windlass, various reinforcement...)		850,00 €
	TOTAL net price of the boat with packs & options FCO Split, Croatia		434.325,40 €
	VAT	25%	108.581,35 €
	TOTAL price of the boat pack & options FCO Split, Croatia, including VAT		542.906,75 €

DELIVERY TIME: February/March 2018 EX works

PAYMENT CONDITIONS

5% of the total price for order confirmation
25% of the total price 60 days before start of production
Balance payment 15 days before delivery in the shipyard in accordance with previous notification.
Payable in HR kunas in accordance with selling exchange rate of SPLITSKA BANKA d.d., Split on the date of payment.

NOTE: The offer is valid till January 31st 2018, for Croatia Yachting charter management fleet only. The boat will be exhibited at Croatia boat show and BBS 2018

CROATIA YACHTING d.o.o.

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