

# Quotation BALI 4.5

# PRICES B-2018

DATE :

NOM :

Name of boat :

Hailing port :

Hull number :

Wished date of delivery :

Delivery date accepted by the shipyard:

Authorized limit date for definition changes:

Technical language ( FR / EN ) :

<b>BALI 4.5 - YEAR MODEL 2018</b>		Tarif H.T.	Montant H.T.
<i>With 2 D2-40 VOLVO standard engines of 40 CV &amp; 2 fixed propellers with 2 blades</i>			
1	3 cabins - 2 heads Version	396 220 €	396 220 €
	3 cabins- 3 heads Version	396 720 €	
	4 cabins - 2 heads Version	398 720 €	
	4 cabins - 3 heads Version	399 220 €	
	4 cabins - 4 heads Version	399 720 €	
	Standard helmstation version	inclus	
	Flybridge version	inclus	

<b>Packs Specifications</b>		Pack Horizon	Pack Excellence
		30 900 €	38 500 €
220V shore power plug for electrical circuit with outlet in cabins, saloon & galley		x	x
Combined battery charger 70 Amp - Inverter 12/220v, 2000va		x	x
Battery controller		x	x
American fridge freezer (615 L) with chilled water , ice maker and dedicated inverter		x	x
LED navigation lights		x	x
Cockpit extension by tilting platform		x	x
Davits for dinghy		x	x
SS pulpits with seats		x	x
Hot & Cold cockpit shower		x	x
Electrical 1500 W windlass		x	x
Solent furler system		x	x
2 extra service batteries of 130 amp		x	x
Indirect lighting in saloon and cabins		x	x
Forward cockpit and transom courtesy lighting		x	x
Extra Fuel tank of 400lts for a total capacity of 800lts		x	x
Extra Fresh water tank of 400lts for a total capacity of 800lts		x	x
Gas struts on 5 cockpit lockers and engines hatches		x	x
Mainsail electrical winch		x	x
Automatic first and second reef		x	x
12 V outlets (1 per cabin and 1 at chart table )			x
Helmstation seat or flybridge bench			x
Forward cockpit cushions			x
Meridian/daybed and aft cockpit cushions			x
Fully retractable window between salon and forward cockpit			x
Fully retractable window between galley and aft-cockpit			x
<b>Total du pack Horizon</b>		<b>30 900 €</b>	<b>0 €</b>
1	<b>Total du pack excellence</b>	<b>38 500 €</b>	<b>38 500 €</b>

Our products are sold under the terms and conditions of sale listed on our purchase orders. Catana reserves the right to modify specifications and/ or rates of its models without notice.

<b>OPTIONS</b>			
#	<i>Awnings , lazy bag and UV protection for sail are taupe color.</i>		
#	<b>Rigging - Sails - Upholstery - Cover and protection</b>		
	Reinforced Dacron full batten Mainsail & Solent with UV protection + Lazy-Bag & Lazy-Jack	3 530 €	
	Square top reinforced Dacron full-batten Mainsail (With automatic square gear)& Solent with UV protection + Lazy-Bag & Lazy-Jack	4 395 €	
	Added value for hydranet solent instead Dacron	3 160 €	
	In-boom furling system with specific mainsail	25 880 €	
	Electrical winch for solent sheet and reef	2 660 €	
	Code 0 or Gennaker (78 sqm) with anti-rotation cable & "Trioptimal" cut	5 980 €	
	Code 0 gear: furler,bobstays and deck fitting	6 310 €	
	2 winches for code 0 sheets	2 650 €	
	125 sqm asymmetric spinnaker 1,5 oz	5 270 €	
	Spinnaker gear: deck fitting and bobstays (not necessary if code 0 gear ordered)	3 780 €	
	Aluminum V boom with boom lighting	10 470 €	
	Carbon mast	56 800 €	
	Std Helmstation Bimini ( stainless steel frame & canvas)	3 385 €	
	Enclosure for Std helmstation Bimini	1 980 €	
	Flybridge bimini ( stainless steel frame & canvas)	7 200 €	
	Enclosures for flybridge version bimini	2 850 €	
	Sun awning for forward cockpit	1 470 €	
	External roof curtains for sun protection of the saloon (White Batyline fabric)	1 710 €	
	Set of sun awnings for sides area of the aft cockpit	1 640 €	
	Aft cockpit wintering awning ( transparent lateral sides and aft side in sunbrella taupe )	3 680 €	

	<b>Color Diamante SNOW ( standard)</b>	NC	
	<b>Color Diamante TAUPE</b>	360 €	
	<b>Color Diamante METEOR</b>	360 €	
	Sunbathing cushions for foredeck	2 980 €	
	Sunbathing cushions for bimini	985 €	
	Big comfortable pillows (4 pillows) SNOW	1 210 €	
	Big comfortable pillows (4 pillows) TAUPE	1 210 €	
	Big comfortable pillows (4 pillows) METEOR	1 210 €	
	Saloon cushions in leather	3 660 €	
	Set of protection for steering console	600 €	
	Kit of storage covers for foredeck sunbathing cushions	500 €	
	<b># Mechanics - electricity - power - water circuit</b>		
	2 upgraded VOLVO engines D2-50 of 50 hp	2 880 €	
	2 upgraded VOLVO engines D2-60 of 60 hp	5 180 €	
	2 extra alternators with 3 charge levels of 2,1 kva for total capacity 4,2 KVA (Require the option Upgraded engines) (only for Volvo engines)	3 320 €	
	2 primary 57 hp YANMAR engines instead of standard	8 740 €	
	Dual electrical engine control to the chart table	3 150 €	
	180 L watermaker running via VOLVO engine, with start and regulation control outside of engines room	13 420 €	
	Low consumption 12 V 100L/H watermaker ( needs solar panels and/or alternators)	13 230 €	
	220V 120 L/H watermaker ( needs generator )	12 770 €	
	110V 120 L/H watermaker ( needs generator )	13 400 €	
	Kit solar panels : 4 x 100 W	4 770 €	
	Additional kit of four 100 watts solar panels on SS frame	7 980 €	
	Set of 2 folding 3 blades propellers for VOLVO engine	3 660 €	
	ONAN generator 4 KW 50hz with soundshield 220 V	16 300 €	
	ONAN generator 11 KW 50hz with soundshield 220 V	21 010 €	
	Reversible air conditioning for saloon and 3 cabins ( needs generator 11 KW ) 220 V	22 300 €	
	Reversible air conditioning for saloon and 4 cabins ( needs generator 11 KW ) 220 V	23 450 €	
	ONAN generator remote control (all models)	570 €	
	ONAN generator 5 KW 60hz with soundshield 110 V	16 450 €	
	ONAN generator 13,5 KW 50hz with soundshield 110 V	21 160 €	
	Reversible air conditioning for saloon and 3 cabins ( needs generator 13,5KW ) 110 V	22 800 €	
	Reversible air conditioning for saloon and 4 cabins ( needs generator 13,5KW ) 110 V	23 950 €	
	<i>AC option is incompatible with diesel heating</i>		
	Diesel heating for saloon and cabins (Webasto)	11 110 €	
	Electrical toilet head with fresh water (specify 1,2, 3 or 4)	860 €	
	2 grey waters tanks of 150 L with discharge pump	3 750 €	
	sea water pump at galley & anchor well	1 265 €	
	One 12 V fan per cabin and forepeak ( specify according to choosen version )	160 €	
	Dish-washer for 9 220 V only	2 090 €	
	Micro-wave oven 220 V only	640 €	
	6 kg washing machine integrated in portside head ( 3 cabins version ) 220V only	2 120 €	
	5 kg washer-dryer machine in portside head ( 3 cabins version ) 220 V only	3 280 €	
	LED submarine lighting 21 W blue under each transom	3 940 €	
	110 volts electrical system instead of 220 v. (water heater, bat.charger, outlets, inverter) and preinstallation of 110V outlets for coffea machine, micro wave, TV, washing machine and dishwasher. No gas installation according to US standard or others	2 730 €	
	<b># Accomodation</b>		
	Berth in portside forepeak (with hull opening porthole)	2 780 €	
	Access from forward cabin to portside forepeak ( for 4 cabins version only)	990 €	
	Berth in starboard forepeak (with hull opening porthole)	2 780 €	
	Access from forward cabin to starboard forepeak	990 €	
	Curtains for entrance door and forward bay and sunblind for aft bay (colour: ecru)	1 750 €	
	Blackout curtains at each cabin, heads & corridors ( colour: ecru)	1 990 €	
	Mosquito screens for portholes in cabins	1 520 €	
	Safe box under aft portside berth	995 €	
	Convertible salon table with upholstery	3 280 €	
	Convertible aft cockpit table for double berth (usable with bimini sunbathing cushions )	2 150 €	
	Wood laminate for aft cockpit table	390 €	
	2 forward cockpit removable tables	1 450 €	
	Elastomer box spring for forward berth ( choose the number )	380 €	
	Elastomer box spring for aft berth ( choose the number )	380 €	
	Folding seats to be used for aft cockpit (specify 1, 2, 3 or 4 )	180 €	
	Aft cockpit's fixed bench with storage and cushions	2 660 €	
	Carpet in cabins	1 170 €	
	<b># Miscellaneous</b>		
	Teak on aft transom steps and aft cockpit floor	11 890 €	
	Synthetic teak on aft transoms and cockpit floor	12 410 €	
	Synthetic teak on aft transom steps only	2 570 €	
	<i>Weathered Black</i>		
	<i>Teak white</i>		
	<i>Scrubbed white</i>		
	<i>Weathered white</i>		
	Hull sticker	16 220 €	
	Permanent transom protection	690 €	
	Stern spring cleats	410 €	
	Outbord engine support	490 €	
	Paddle stand up on starboard	890 €	
	Foldable PVC Gangway 2,60m with bag & female deck fitting	1 960 €	

#	<b>Electronics - Hifi</b>		
	Raymarine Electronic Pack 1 including : autopilot P70S EV1ACU400 , GPS plotter AXIOM 7", MULTI I70S and VHF RAY 60	13 770 €	
	Raymarine Electronic Pack 2 including : Pack 1 + VHF RAY MIC at steering station , AIS receiver transmitter , 12" full touch screen at steering station	19 980 €	
	US channel VHF	60 €	
	Southern hemisphere compass	60 €	
	Radio HiFi 4 loud speaker Bluetooth	995 €	
	Added value 4 Hopman sound transfer speakers	1 625 €	
	Wi Fi antenna	1 490 €	
	Radar Raymarine with support and Wiring	3 920 €	
	Raymarine remote control for automatic pilot	990 €	
	TV antenna	695 €	
	TV Led screen	1 740 €	
#	<b>Safety and delivery</b>		
	Safety equipment for 8 with Life-raft (without EPIRB)	5 060 €	
	Safety equipment for 10 with Life-raft (without EPIRB)	5 440 €	
	25kg Anchor + 70m of Ø10mm chain + bridle	1 390 €	
	6 big fenders & 4 mooring lines	775 €	
	2 layers of antifouling with Epoxy base coat	2 580 €	
	2 layers of tropics antifouling with Epoxy base coat	4 070 €	
	Dinghy 3,20m Hypalon + 15hp outboard engine installed on davits	9 980 €	
	Installation on davits of dinghy supplied by owner	865 €	
	Schrinkwrapping of the boat for truck transport	3 180 €	
	Mast in two parts	1 395 €	
	French flag registry formalities( except French Registration Taxes )	265 €	
	Custom export formalities	265 €	
	Forwarding agent fees	265 €	
	Apostille fees	265 €	
	Stickers on transom : name and port of registry of the boat (to specify 2 months at the latest before completion date)	160 €	
	<b>Total Price of the Boat with packs &amp; options</b>		<b>434 720 €</b>
	Launching,mast setting & commissioning ( one day ) and 7 days dockspace	9 200 €	
1	Ready to go Pack ( net price )	950 €	<b>950 €</b>
	<b>Net to be paid ex VAT</b>		<b>435 670 €</b>
	Quotation expiration date :		