

**Quotation for catamaran BALI 5.4 -**
**A-2020**


**DATE :**  
**Owner:**  
**Name of boat:**  
**Home port :**  
**Serial Number :**  
**Preferred date of delivery :**  
**Delivery date accepted by the shipyard :**  
**Authorized deadline for modifications to configuration :**  
**Technical language ( FR / EN):**

		Tarif H.T.	Montant H.T.
1	4 cabins - 4 heads	857 300 €	857 300 €
	5 cabins - 5 heads	875 000 €	
	6 cabins - 6 heads	883 000 €	

	Specifications Packs	Pack Excellence
	Combined battery charger 120 Amp - Inverter 12V /220v, 3000va	x
	Battery controller	x
	House fridge freezer (615 L) with chilled water , ice maker and dedicated inverter	x
	Lifting system for dinghy	x
	Electric windlass 1700W	x
	2 extra service batteries of 130 amp	x
	Indirect lighting in saloon/cockpit and cabins	x
	Forward cockpit and transom courtesy lighting	x
	Extra fuel tank of 600lts for a total capacity of 1 200lts	x
	Extra Fresh water tank of 600lts for a total capacity of 1200lts	x
	Saloon tilting bay/door mechanically assisted by hydraulic struts	x
	Solent electrical winch	x
	Mainsail electrical winch	x
	Helmstation seat cushions	x
	Forward cockpit cushions	x
	Flybridge benches seats	x
	Aft bench seats	
	Cockpit cushions	x
	Swinging opening window between salon and forward cockpit	x
	Gaz oven	x
	2 layers of antifouling with Epoxy base coat	x
	Raymarine Electronic PACK including : Pilote auto P70S, GPS plotter AXIOM 7" , MULTI I70S, VHF RAY 63 + VHF RAY MIC at steering station, AIS receiver transmitter, 12 " full touch screen at steering station	x
1	<b>Total pack excellence</b>	<b>73 860 €</b>

## OPTIONS

#	Rigging - Sails		
	Reinforced Dacron full batten Mainsail & Solent with UV protection + Lazy-Bag & Lazy-Jack	4 060 €	
	<b>Square top</b> reinforced Dacron fully-battened Mainsail with specific fitting & Solent with UV protection + Lazy-Bag & Lazy-Jacks	6 640 €	
	GV lattée et Solent renforcés en <b>Dacron NOIR</b> avec bande anti-UV + lazy bag <b>BALI</b> & lazy jack		
	GV latté en dacron "logo Tortue" Dream yacht charter"		
	Lazy bag "Dream yacht charter"		
	Lazy bag KAVAS		
	Extra for Hydranet solent instead of Dacron	8 870 €	
	Triradial Code 0 (104 sqm) with anti-rotation cable	8 560 €	
	Code 0 de 104 m² avec câble anti rotation et coupe "triradial" de couleur NOIR		
	In-boom furling system with with electric winch return and modification of mainsail	46 100 €	
	Aluminum V boom with LED lighting	16 500 €	
	Code 0 rigging: bow spirit ,furler,bobstays, blocks & deck fitting	8 360 €	
	Spinnaker rigging: bowsprit, halyard, sheets, deck fitting & blocks (not necessary if code 0 gear ordered)	5 940 €	
	2 winches for head sails	3 780 €	
	2 Electric winches for head sails	8 660 €	
	Mast in 2 parts	1 630 €	

#	Mecanics - Safety Equipment		
	2 80 hp Yanmar engines instead Yanmar 57 HP	14 290 €	
	Additional alternators 12V 125A for 2 x Yanmar 80 hp	4 380 €	
	Pair of 3 blades folding propellers for Yanmar engines	4 950 €	
	Electric bow thruster with tunnel	11 420 €	
	ONAN Genset generator <b>7 KW 50hz</b> with soundshield and remote control <b>220 V</b>	20 820 €	



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ONAN Genset generator <b>11 KW 50hz</b> with soundshield and remote control <b>220 V</b>	22 860 €	
ONAN Genset generator <b>17,5 KW 50hz</b> with soundshield and remote control <b>220 V</b>	28 240 €	
ONAN Genset generator <b>9 KW 60hz</b> with soundshield and remote control <b>110 V</b>	23 800 €	
ONAN Genset generator <b>13,5 KW 60hz</b> with soundshield and remote control <b>110 V</b>	24 900 €	
ONAN Genset generator <b>21,5 KW 60hz</b> with soundshield and remote control <b>110 V</b>	27 800 €	
Kit solar panels :8 100 w panels : 800 W	10 140 €	
Primary 110 volts electrical system instead of 220 v. ( with boiler, bat.charger, outlets, converter) and prewiring of coffea machine, micro wave, TV, washing machine elec.connections)	8 200 €	
Safety equipment for <b>8</b> with Life-raft (without EPIRB)	5 160 €	
Safety equipment for <b>10</b> with Life-raft (without EPIRB)	5 810 €	
Safety equipment for <b>12</b> with Life-raft ( without EPIRB)	5 990 €	
50kg Anchor + 80m of Ø12mm chain + bridle	1 910 €	
8 big fenders & 5 mooring lines	1 060 €	
Extra for 2 layers of <b>tropical antifouling</b> with Epoxy base coat instead of standard	3 730 €	

#	Comfort		
	Reverse cycle aircond in hulls for <b>4 cabins</b> version <b>220V/50Hz</b>	44 780 €	
	Reverse cycle aircond in hulls for <b>5 cabins</b> version <b>220V/50Hz</b>	43 730 €	
	Reverse cycle aircond in hulls for <b>6 cabins</b> version <b>220V/50Hz</b>	49 060 €	
	Reverse cycle aircond in salon <b>220V/50Hz</b>	12 800 €	
	Extra for AC in Starboard bow compartement	2 500 €	
	Extra for AC in Port bow compartement	2 500 €	
	<b>110V/ 60Hz Aircond</b> , Modification of the 220V/50Hz (US & JAPAN)	1 800 €	
	Low consumption <b>12V 105L/H</b> watermaker (solar panels and/or alternators recommended)	13 770 €	
	Watermaker <b>220V 240 L/H</b> (needs genset)	16 620 €	
	Watermaker <b>110V 240 L/H</b> (needs genset)	18 280 €	
	Electrical toilet with fresh water (specify the number)	980 €	
	2 grey waters tanks of 150 L with discharge pump (shower, sinks, washers)	5 960 €	
	sea water pump at galley & anchor	2 320 €	
	1 fan per cabin and forepeak ( specify according to choosen version )	165 €	
	2nd set : 615 liters fridge / freezer with dedicated converter and 3-door dresser instead of the starboard bench	11 870 €	
	Dish-washer for 9 sets <b>220V</b>	2 220 €	
	Micro-wave oven <b>220V</b>	650 €	
	12 bottles wine cooler	2 490 €	
	6 kg washer-dryer <b>220 V</b> (4 or 5 cabins/owners version)	2 160 €	

#	Interior setup		
	Twin berths in STARBOARD central cabin (only for 5 or 6 cabins version )	1 260 €	
	Bunk beds in PORTSIDE aft cabin ( only for 6 cabins version )	3 420 €	
	Berth in <b>port</b> forepeak (berth, porthole, cupboard , washbowl , shower and head)	7 350 €	
	Communication door between port bow compartement and forward cabin	1 750 €	
	Berth in <b>starboard</b> forepeak (berth, porthole, cupboard , washbowl ,shower and head)	7 350 €	
	Communication door between starboard bow compartement and forward cabin	1 750 €	
	Pleated blinds in each cabin, heads & corridors ( <b>4 cabins version</b> )	5 760 €	
	Pleated blinds in each cabin, heads & corridors ( <b>5 cabins version</b> )	5 760 €	
	Pleated blinds in each cabin, heads & corridors ( <b>6 cabins version</b> )	5 760 €	
	Mosquito screens for portholes ( <b>4 cabins version</b> )	2 420 €	
	Mosquito screens for portholes ( <b>5 cabins version</b> )	2 420 €	
	Mosquito screens for portholes <b>6 cabins</b>	2 420 €	
	Safe box	1 010 €	
	Elastomere box spring ( <b>4 cabins version</b> )	1 520 €	
	Elastomere box spring ( <b>5 cabins version</b> )	1 900 €	
	Elastomere box spring <b>6 cabins</b>	2 280 €	
	Integrated bar in saloon table with reversible tray (incompatible with saloon table convertible )	860 €	
	Saloon table convertible in coffee table (two telescopic feet)	8 200 €	



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Folding seat to be used for saloon/cockpit (specify nbr)	260 €	
Carpet in cabins (4 cabins version)	3 350 €	
Carpet in cabins (5 cabins version)	3 580 €	
Carpet in cabins (6 cabins)	3 940 €	

# Interior upholstery		
Color Marlin WHITE ( vinyl standard )	NC	
Color Marlin PARCHMENT (extra for non-standard color vinyl)	660 €	
Fabric Color Savane Silver	2 800 €	
Fabric Color Savane Canvas	2 800 €	
3-seater central sliding bench with storage and cushions Marlin WHITE	3 600 €	
3-seater central sliding bench with storage and cushions Marlin PARCHMENT	3 600 €	
3-seater central sliding bench with storage and cushions Savane SILVER	3 600 €	
3-seater central sliding bench with storage and cushions Savane CANVAS	3 600 €	
Saloon leather upholstery	8 780 €	

# Exterior setup		
Large fixed Bimini (stainless steel frame, LED, lighting, canvas and clears for excellent view on mainsail)	18 870 €	
Fly Bridge comfort equipment (including kit of two tables , 12 V fridge, water point )	8 800 €	
Forward cockpit fixed table	3 320 €	
Flybridge white tent with clears (Option large Bimini needed)	6 980 €	
Sun awning for forward cockpit + topping lift	4 840 €	
Aft cockpit sun awning	1 390 €	
External roof curtains for sun protection of the saloon (White Batyline fabric)	2 510 €	
Set of protection for steering console TAUPE	660 €	
Set of storage covers for foredeck sunbathing cushions TAUPE	1 220 €	

Color of aft bench seats Marlin WHITE ( vinyl standard )	NC	
Set of 4 pillows/ backrest for aft bench Marlin WHITE	840 €	
Color of other external upholstery Marlin WHITE ( forward cockpit and flybridge seats )	NC	
Set of 9 pillows/ backrest for flybridge Marlin WHITE	1 460 €	
Sunbathing cushions for foredeck Marlin WHITE	3 990 €	
Sunbathing cushions on Flybridge Marlin WHITE with stainless handrail	1 960 €	
Big comfortable pillows (4 pillows) Marlin WHITE	1 230 €	
Extra for non-standard color vinyl ( forward cockpit and flybridge ) Marlin PARCHMENT	660 €	
Color of aft bench cushions Marlin PARCHMENT (extra for non-standard color vinyl)	NC	
Set of 4 cushions/ backrest for aft bench Marlin PARCHMENT	840 €	
Set of 9 cushions/ backrest for flybridge Marlin PARCHMENT	1 460 €	
Sunbathing cushions for foredeck Marlin PARCHMENT	3 990 €	
Sunbathing cushions on Flybridge Marlin PARCHMENT with stainless handrail	1 960 €	
Big comfortable pillows (4 pillows) Marlin PARCHMENT	1 230 €	

Synthetic teak ( rear platform, aft cockpit, transoms and forward cockpit floor) Weathered Black	21 300 €	
Synthetic teak ( rear platform, aft cockpit, transoms and forward cockpit floor) Teak White	21 300 €	
Synthetic teak ( rear platform, aft cockpit, transoms and forward cockpit floor) Scrubbed White	21 300 €	
Synthetic teak ( rear platform, aft cockpit, transoms and forward cockpit floor) Weathered White	21 300 €	

Permanent transom protection	980 €	
Stern spring cleats	520 €	
Polywood outboard engine bracket on aft beam	510 €	
Foldable composite gangway 2,80m with bag & female deck fitting	2 350 €	
Plancha with gas installation	1 710 €	
LED submarine lighting 21 W blue under each transom (4 spots)	4 020 €	
Electrical davit	3 850 €	
Dinghy 3,80m Hypalon + 25hp outboard engine installed on davits	17 800 €	
Set up when dinghy provided by the owner	880 €	



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# Electronics - Hifi		
Southern hemisphere compass	60 €	
Radio HiFi 6 loud speaker Bluetooth (seloon , flybridge and front cockpit)	1 680 €	
Wifi Antenna	1 620 €	
VHF backup antenna on masthead	280 €	
Radar Raymarine with bracket	4 040 €	
1 Camera under Portside spreader	1 985 €	
TV Led screen in saloon with electrical lift and TV antenna	4 590 €	
Raymarine remote control for automatic pilot	1 010 €	

# Commissioning - Handing over		
<b>Total Price of the Boat with packs &amp; options</b>		<b>931 160 €</b>
Stickers on transom : name and port of registry of the boat (to be specified 2 months at the latest before delivery)	160 €	
Launching,mast setting & commissioning (1 day) and 7 days dockspace	12 000 €	
Kit of 4 shipping craddles (mandatory for shipping)	6 500 €	
Pack ready to go (Net price)	2 160 €	
Fees for owners belongings treatment	1 500 €	
French flag registry formalities fees (except french DAN)	270 €	
Forwarding agent fees	270 €	
Custom export formalities fees	270 €	
Apostille fees	270 €	
	<b>Net price Ex VAT</b>	<b>931 160 €</b>
Quote validity :		