

Quotation for catamaran BALI 4.5 - Tarif B-2019

Croatia Yachting d.o.o.
Dražanac 2/a, Split, Croatia
VAT ID: HR08633766175

BALI 4.5

O P E N S P A C E

DATE : _____
Offer No. : _____
Client : _____
Hull number: _____
Engine No.: _____

	Tarif H.T.	Montant H.T.
3 cabins - 2 heads	416.600 €	
3 cabins - 3 heads	417.700 €	
4 cabins - 2 heads	419.900 €	
4 cabins - 3 heads	420.900 €	
1 4 cabins - 4 heads	421.900 €	421.900 €
1 Standard helmstation version	inclus	
Flybridge version	inclus	

Specifications Packs	Pack Horizon	Pack Excellence
	31.900 €	39.600 €
220V shore power plug for electrical circuit with outlet in cabins, saloon & galley	x	x
Combined battery charger 70 Amp - Inverter 12/220v, 2000va	x	x
Battery controller	x	x
American fridge freezer (615 L) with chilled water , ice maker and dedicated inverter	x	x
LED navigation lights	x	x
lifting system for dinghy	x	x
SS pulpits with seats	x	x
Hot and cold cockpit shower	x	x
Electrical 1500 W windlass	x	x
Solent furler system	x	x
2 extra service batteries of 130 amp	x	x
Indirect lighting in saloon/cockpit and cabins	x	x
Forward cockpit and transom courtesy lighting	x	x
Foldable foredeck cockpit table	x	x
Extra fuel tank of 400lts for a total capacity of 800lts	x	x
Extra Fresh water tank of 400lts for a total capacity of 800lts	x	x
Engine room & locker hatches on gaz struts	x	x
Mainsail electrical winch	x	x
Automatic first and second reef	x	x
12 V outlets (1 per cabin and 1 at chart table)		x
Helmstation seat cushions		x
Aft bench cushions		x
Forward cockpit cushions		x
Flybridge cushions		x
Aft cockpit and aft bench cushions		x
Opening window between salon and forward cockpit		x
Opening window between galley and aft cockpit		x
Total pack Horizon	31.900 €	0 €
Total pack excellence	39.600 €	0 €

OPTIONS

# Rigging - Sails		
# <i>Lazy bag and UV protection for sail are taupe color.</i>		
Reinforced Dacron full batten Mainsail & Solent with UV protection + Lazy-Bag & Lazy-Jack	3.590 €	
Square top reinforced Dacron full-batten Mainsail & Solent with UV protection + Lazy-Bag & Lazy-Jack	4.480 €	
Extra for Hydranet solent instead of Dacron	3.220 €	
Trioptimal Code 0 (78 sqm) with anti-rotation cable	6.080 €	
Asymetric spinnaker + sheets	5.370 €	
In-boom furling system with with electric winch return and modification of mainsail	Nous consulter	
Aluminum V boom with LED lighting	10.670 €	
Code 0 rigging: bow spirit ,furler,bobstays, blocks & deck fitting	6.430 €	
Spinnaker rigging: bowsprit, halyard, sheets, deck fitting & blocks (not necessary if code 0 gear ordered)	3.850 €	
2 additional winches for head sails	2.690 €	
Electric winch for solent and reef	2.710 €	
Carbon mast	57.900 €	
Mast in 2 parts	1.420 €	

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#	Mecanics - Safety Equipment		
	2 x Yanmar 57 hp instead of Yanmar 40hp	5.690 €	
	Additional alternators 12V 125A for Yanmar 57 hp	4.380 €	
	Pair of 3 blades folding propellers for Yanmar engines	3.780 €	
	ONAN Genset generator 4 KW 50hz with soundshield and remote control 220 V	16.620 €	
	ONAN Genset generator 11 KW 50hz with soundshield and remote control 220 V	21.430 €	
	ONAN Genset generator 5 KW 60hz with soundshield and remote control 110 V	16.780 €	
	ONAN Genset generator 13,5 KW 60hz with soundshield and remote control 110 V	21.580 €	
	ONAN generator remote control (all models)	580 €	
	Kit solar panels :4 x 100 w panels : 400 W	4.860 €	
	Primary 110 volts electrical system instead of 220 v. (with boiler, bat.charger, outlets, converter) and prewiring of coffea machine, micro wave, TV, washing machine elec.connections)	2.780 €	
	Safety equipment for 8 with Life-raft (without EPIRB)	5.160 €	
	Safety equipment for 10 with Life-raft (without EPIRB)	5.550 €	
	25kg Anchor + 70m of Ø10mm chain + bridle	1.410 €	
	6 big fenders & 4 mooring lines	790 €	
	2 layers of antifouling with Epoxy base coat	2.630 €	
	2 layers of tropics antifouling with Epoxy base coat	4.150 €	

#	Comfort		
	Reverse cycle aircond in hulls for 3 cabins version (1 Portside + Starboard) 220V/50Hz	22.740 €	
	Reverse cycle aircond in hulls for 4 cabins version (2 Portside + 2 Starboard) 220V/50Hz	23.790 €	
	110V/ 60Hz Aircond , Modification of the 220V/50Hz (US & JAPAN)	1.300 €	
	Diesel heatingfor saloon and cabins (Webasto) (incompatible with AC)	11.330 €	
	Low consumption 12V 105L/H watermaker (solar panels and/or alternators recommended)	13.490 €	
	Watermaker 220V 120 L/H (needs genset)	13.020 €	
	Watermaker 110V 120 L/H (needs genset)	13.670 €	
	Electrical toilet with fresh water (specify the number)	980 €	
	2 grey waters tanks of 150 L with discharge pump (shower, sinks, washers)	3.820 €	
	sea water pump at galley & anchor	1.290 €	
	1 fan per cabin and forepeak (specify according to choosen version)	165 €	
	Dish-washer for 9 sets 220V	2.130 €	
	Micro-wave oven 220V	650 €	
	6 kg washer-dryer 220 V (3 or 4 cabins/owners version)	2.160 €	

#	Interior setup		
	Berth in starboard forepeak 3 or 4 cabins version (Mattress, porthole, blind)	2.830 €	
	Access from forward cabin to portside forepeak (for 4 cabins version only)	1.010 €	
	Berth in portside forepeak 3 or 4 cabins version (Mattress, porthole, blind)	2.830 €	
	Access from forward cabin to starboard forepeak	1.010 €	
	Curtains for entrance door and forward bay and sunblind for aft bay	1.780 €	
	Blackout curtains at each cabin, heads & corridors colour: ecru	5.760 €	
	Blackout curtains at each cabin, heads & corridors colour: ecru (4 cabins version)	5.760 €	
	Mosquito screens for portholes 3 cabins	1.550 €	
	Mosquito screens for portholes (4 cabins version)	1.730 €	
	Safe box under berth	1.010 €	
	Elastomere box spring for 3 cabins	1.140 €	
	Elastomere box spring (4 cabins version)	1.520 €	
	Saloon table convertible with upholstery	3.340 €	
	Folding seat to be used for saloon/cockpit (specify nbr)	260 €	
	Carpet in cabins (3 cabins)	1.190 €	
	Carpet in cabins (4 cabins version : 2 Port + 2 Stbd)	1.290 €	

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# Upholstery		
Color Diamante SNOW (standard)	NC	
Color Diamante TAUPE	370 €	

# Exterior setup		
<i>Awnings, lazy bag and UV protection are taupe color.</i>		
Std Helmstation Bimini (stainless steel frame & canvas)	3.450 €	
Flybridge bimini (stainless steel frame & canvas)	7.340 €	
Convertible aft cockpit table for double berth (usable with bimini sunbathing cushions)	2.190 €	
Wood laminate for aft cockpit table	390 €	
2 forward cockpit removable tables	1.480 €	
Forward cockpit fixed table	1.670 €	
Flybridge white tent with clears	2.910 €	
Enclosure for Std helmstation Bimini	2.020 €	
Sun awning for forward cockpit	1.490 €	
Aft cockpit wintering awning (transparent lateral sides and aft side) TAUPE	3.750 €	
Set of sun awnings for sides area of the aft cockpit	1.670 €	
External roof curtains for sun protection of the saloon (White Batyline fabric)	1.740 €	
Set of protection for steering console TAUPE	610 €	
Set of storage covers for foredeck sunbathing cushions TAUPE	510 €	

Sunbathing cushions for foredeck SNOW	3.040 €	
Sunbathing cushions for foredeck TAUPE	3.040 €	
Sunbathing cushions Bimini SNOW	1.010 €	
Sunbathing cushions Bimini TAUPE	1.010 €	
Big comfortable pillows (4 pillows) SNOW	1.230 €	
Big comfortable pillows (4 pillows) TAUPE	1.230 €	

Teak on aft transom steps and aft cockpit floor	12.120 €	
Synthetic teak on cockpit and aft transom steps Weathered Black	12.650 €	
Synthetic teak on cockpit and aft transom steps Teak white	12.650 €	
Synthetic teak on cockpit and aft transom steps Scrubbed white	12.650 €	
Synthetic teak on cockpit and aft transom steps Weathered white	12.650 €	
Synthetic teak on aft transom steps only Weathered Black	2.620 €	
Synthetic teak on aft transom steps only Teak white	2.620 €	
Synthetic teak on aft transom steps only Scrubbed white	2.620 €	
Synthetic teak on aft transom steps only Weathered white	2.620 €	
Fixed bench for table cockpit with storage and cushions	2.710 €	
Permanent transom protection	880 €	
Stern spring cleats	490 €	
Polywood outboard engine bracket on aft beam	510 €	
Foldable PVC Gangway 2,60m with bag & female deck fitting	1.990 €	
LED submarine lighting 21 W blue under each transom (4 spots)	4.020 €	
Plancha with gas installation	1.710 €	
3,20m hypalon dinghy (max size) + outboard 15hp + slings	10.180 €	
Set up when dinghy provided by the owner	880 €	

# Electronics - Hifi		
Raymarine Electronic PACK 1 including : autopilot P70S EV1ACU400 , GPS plotter AXIOM 7", MULTI I70S and VHF RAY 63	14.040 €	
Raymarine Electronic PACK 2 including : Pack 1 + VHF RAY MIC at steering station, AIS receiver transmitter, 12 " full touch screen at steering station	21.230 €	
Southern hemisphere compass	60 €	
Hifi Radio-Fusion 4 HP bluetooth (Salon & Fordeck)	1.010 €	
US channel VHF	60 €	
Wifi Antenna	1.520 €	
TV antenna	710 €	
Radar Raymarine with bracket	3.990 €	
TV Led screen	1.780 €	
Raymarine remote control for automatic pilot	1.010 €	

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#	Commissioning - Handing over	Tarif H.T.	Montant H.T.
	Net price of the Boat with packs & options EXW (Canet en Roussillon)		421.900 €
	Discount		
	Additional discount		
	Total discount		
	Net price of the Boat with packs & options EXW (Canet en Roussillon), including discount		421.900 €
	Launching,mast setting & commissioning (1 day) and 7 days dockspace	9.300 €	
	Pack ready to go (Net price) (Full diesel)	970 €	
	French flag registry formalities (except french DAN)	270 €	
	Frais transitaire	270 €	
	Custom export formalities	270 €	
	Apostille fees	270 €	
	Transfer of the boat Canet en Roussillon - Split + mandatory safety equipment	6.800 €	
	Stickers on transom : name and port of registry of the boat (to be specified 2 months at the latest before delivery)	160 €	
	Subtotal Net price of the boat pack & options FCO Split, Croatia		421.900 €
	Additional equipment		
	Standard helmstation canvas bimini top, stainlees steel frame - TOUPE COLOR	2.280 €	
	Fwd enclosure/sprayhood for bimini - TOUPE COLOR	560 €	
	Sunbathing cushions for fore deck	2.450 €	
	Sunbathing cushion for coachroof	940 €	
	Berth in portside forepeak (with opening porthole)	1.160 €	
	Berth in starboard forepeak (with opening porthole)	1.160 €	
	Blackout curtains at each cabin & corridors	950 €	
	Curtains for forward bay	590 €	
	2 forward cockpit removable table	980 €	
	Convertible aft cockpit table for double berth	600 €	
	Convertible saloon table for double berth	1.760 €	
	12 V fan per cabin (6 pcs)	600 €	
	Coffee machine(230 V)	360 €	
	Anchor chain counter and anchor windlass control unit at flybridge or helm station	480 €	
	Radio CD(MP3/USB) player with saloon and cockpit speakers	650 €	
	LCD TV 32" in saloon + Glomex antenne (including installation and materials)	880 €	
	JABSCO electrical toilet pumps, sea water flush (4 pcs)	2.560 €	
	Generator 10 KW with soundshield (installation and materials included)	14.200 €	
	Kit Solar panels 4 x 100 W	1.950 €	
	Charter equipment (deck, safety, navigational, galley, bedlinen...)	7.600 €	
	Charter make-ready pack(auto switch for windlass, various reinforcement...)	850 €	
	TOTAL net price of the boat with packs & options FCO Split, Croatia		421.900 €
	VAT	25%	105.475 €
	TOTAL price of the boat pack & options FCO Split, Croatia, including VAT		527.375 €
	Quote validity :		

Delivery time:

PAYMENT CONDITIONS

20.000€ - for slot reservation

1st deposit - 15% of the total price 5 months before delivery

2nd deposit - 33% of the total price 3 months before delivery

Balance - 2 weeks before completion date

Payable in HR kunas in accordance with selling exchange rate of OTP Banka d.d., Split on the date of payment

NOTE: The offer is valid for Croatia Yachting charter management fleet only.