

Quotation <b>BALI 5.4</b>	<b>PRICES B-2018</b>	
	NAME :	
	DATE :	
	Name of boat:	
	Hailing port :	
	Hull number :	
	Wished date of delivery :	
	Delivery date accepted by the shipyard:	
	Authorized limit date for definition changes:	
	Technical language ( FR / EN):	

<b>BALI 5.4 - with two 60 HP Volvo engines</b>		Tarif H.T.	Montant H.T.
1	<b>4 cabins - 4 heads Version</b>	<b>718 600 €</b>	<b>718 600 €</b>
	<b>5 cabins- 5 heads Version</b>	<b>734 900 €</b>	
	<b>6 cabins - 6 heads Version</b>	<b>742 200 €</b>	
	Supplement OPEN version with tilting door	<b>25 000 €</b>	

Toutes nos offres sont traitées aux conditions générales de ventes figurant sur nos plans de commande. Chama se réserve le droit de modifier les caractéristiques et/ou les tarifs de ses modèles sans préavis.

Packs Specifications	Pack Excellence
	<b>59 800 €</b>
220V shore power plug for electrical circuit with outlet in cabins, saloon & galley	x
Combined battery charger 120 Amp - Inverter 12/220v, 3000va	x
Battery controller	x
American fridge freezer (615 L) with chilled water , ice maker and dedicated inverter	x
LED navigation lights	x
Davits for dinghy	x
SS pulpits with seats	x
Hot and cold cockpit shower	x
2 extra service batteries of 110 amp for a total capacity of 440 amp	x
Indirect lighting in saloon/cockpit and cabins	x
Forward cockpit and transom courtesy lighting	x
Foldinf forward cockpit table for 10 persons	x
Extra fuel tank of 600lts for a total capacity of 1 200lts	x
Extra Fresh water tank of 400lts for a total capacity of 1200lts	x
Saloon tilting bay/door mechanically assisted by hydraulic struts	x
Solent electrical winch	x
Mainsail electrical winch	x
Automatic first and second reef	x
12 V outlets (1 per cabin and 1 at chart table )	x
Helmstation seat cushions	x
Forward cockpit cushions	x
Beige vinyl upholstery	x
Meridian/daybed and aft cockpit cushions	x
Fully retractable window between salon and forward cockpit	x
<b>1 Total du pack excellence</b>	<b>59 800 €</b>

### OPTIONS

#	Awnings , lazy bag and UV protection for sail are taupe color.		
#	<b>Rigging - Sails - Upholstery - Cover and protection</b>		
	Reinforced Dacron full batten Mainsail & Solent with UV protection + Lazy-Bag & Lazy-Jack	3 980 €	
	Square top reinforced Dacron full-batten Mainsail (Automatic square top gear) & Solent with UV protection + Lazy-Bag & Lazy-Jack	5 430 €	
	In-boom furling system with with electric winch return and modification of mainsail	sur devis	
	IN-boom furling system with hydraulic system and modification of mainsail	sur devis	
	Aluminum V boom with LED lighting	12 580 €	
	Added value for hydranet solent instead Dacron	8 700 €	
	Code 0 (110 sqm) with anti-rotation cable & "Trioptimal" cut	8 400 €	
	Code 0 gear: furler,bobstays and deck fitting	8 200 €	
	2 winches for code 0 sheets	3 700 €	
	Electrical winch for solent	2 700 €	
	Spinnaker gear: deck fitting and bowsprit (not necessary if code 0 gear ordered)	5 820 €	

Fly Bridge layout (including kit of two tables , 12 V fridge, water point )	8 800 €	
Large rigid Bimini and LED lighting (stainless steel frame, canvas and transparent windows for excellent view of mainsail)	18 500 €	
Steering station Bimini and LED lighting ( stainless steel frame & canvas)	9 880 €	
Sun awning for forward cockpit	2 600 €	
External roof curtains for sun protection of the saloon (White Batyline fabric)	2 460 €	
<b>Color Diamante SNOW ( standard)</b>	NC	
<b>Color Diamante TAUPE</b>	700 €	
<b>Color Diamante METEOR</b>	700 €	
Sunbathing cushions for foredeck	3 920 €	
Sunbathing cushions for bimini	1 350 €	
Saloon cushions in leather	5 520 €	
Big comfortable pillows (4 pillows) SNOW	1 210 €	
Big comfortable pillows (4 pillows) TAUPE	1 210 €	
Big comfortable pillows (4 pillows) METEOR	1 210 €	
Premium indoor upholstery for 4 cabins only : foam and saddle point	4 800 €	
Set of protection for steering console	600 €	
Kit of storage covers for foredeck sunbathing cushions	560 €	

#### # Mechanics - electricity - power - water circuit

2 upgraded VOLVO engines 75hp	7 980 €	
2 57 hp Yanmar engines instead Volvo 60 HP	5 750 €	
2 80 hp Yanmar engines instead Volvo 60 HP	14 020 €	
2 extra alternators with 3 charge levels, of 150 A for total capacity 300 A (Require the option upgraded engine)	3 850 €	
Dual electrical engine control to the chart table	3 960 €	
Electric bow thruster with tunnel 24 V 200 KGF (incompatible with fitted forepeak )	11 200 €	
	13 960 €	
180 L watermaker running via VOLVO engine, with start and regulation control outside of engines room		
Low consumption 12 V 100L/H watermaker ( needs solar panels and/or alternators)	13 500 €	
220V 220 L/H watermaker ( needs generator )	16 300 €	
110V 220 L/H watermaker ( needs generator )	17 930 €	
Kit solar panels :8 100 w panels : 800 W	9 940 €	
Pair of 3 blades folding propellers for Volvo engines	4 300 €	
Pair of 3 blades folding propellers for Yanmar engines	4 860 €	
ONAN Genset generator 7 KW 50hz with soundshield and remote control 220 V	26 300 €	
ONAN Genset generator 17,5 KW 50hz with soundshield and remote control 220 V	34 550 €	
ONAN Genset generator 9 KW 60hz with soundshield and remote control 110 V	28 930 €	
ONAN Genset generator 21,5 KW 60hz with soundshield and remote control 110 V	36 280 €	
Chilled water reversed cycle centralized air conditioning 60000 BTU for 4 cabins 220 V	44 780 €	
Chilled water reversed cycle centralized air conditioning 60000 BTU for 5 cabins 220 V	46 730 €	
Chilled water reversed cycle centralized air conditioning 60000 BTU for 6 cabins 220 V	49 060 €	
Reversed AC in bow compartement (specify 1 or 2) 220 V	3 420 €	
Chilled water reversed cycle centralized air conditioning 60000 BTU for 4 cabins 110 V	47 020 €	
Chilled water reversed cycle centralized air conditioning 60000 BTU for 5 cabins 110 V	49 070 €	
Chilled water reversed cycle centralized air conditioning 60000 BTU for 6 cabins 110 V	51 510 €	
Reversed AC in bow compartement (specify 1 or 2) 110 V	3 590 €	
Big model electrical toilet with fresh water (specify the number)	1 060 €	
2 grey waters tanks of 150 L with discharge pump	5 850 €	
sea water pump at galley & anchor well	2 280 €	
One 12 V fan per cabin and forepeak ( specify according to choosen version )	160 €	
Dish-washer for 12 sets 220 V only	2 180 €	
Micro-wave oven 220 V only	640 €	
12 bottles wine cellar	2 460 €	
6 kg washer-dryer 220 V only	2 120 €	
LED submarine lighting 21 W blue under each transom ( 4 spots)	3 940 €	
Primary 110 volts electrical system instead of 220 v. ( with water heater, bat.charger, outlets, converter) and preinstallation of coffea machine, micro wave, TV, washing machine and dishwasher connections )	10 980 €	

### # Accomodation

<input type="checkbox"/>	Berth in port bow compartement (berth, porthole, cupboard , washbowl , shower and head)	6 500 €	
<input type="checkbox"/>	Berth in starboard bow compartement (berth, porthole, cupboard , washbowl ,shower and head)	6 500 €	
<input type="checkbox"/>	Blackout curtains at each cabin, heads & corridors ( colour: ecru)	2 450 €	
<input type="checkbox"/>	Mosquito screens for portholes in cabins	2 380 €	
<input type="checkbox"/>	Safe box under aft portside berth	995 €	
<input type="checkbox"/>	Single berths in central cabin (only for 5 or 6 cabins version )	600 €	
<input type="checkbox"/>	Elastomer box spring for forward berth ( specify forward / aft )	360 €	
<input type="checkbox"/>	Elastomer box spring for middle berth ( specify forward / aft )	380 €	
<input type="checkbox"/>	Elastomer box spring for aft berth ( specify forward / aft )	380 €	
<input type="checkbox"/>	Saloon table convertible in coffee table	4 600 €	
<input type="checkbox"/>	Folding seats to be used for saloon/cockpit (specify 1, 2, 3 or 4 )	180 €	
<input type="checkbox"/>	Saloon pouffe with storage and cushion	495 €	
<input type="checkbox"/>	Carpet in cabins	3 860 €	

### # Miscellaneous

<input type="checkbox"/>	Synthetic teak ( forward and aft cockpit floor , transoms and deck steps )	19 850 €	
<input type="checkbox"/>	Synthetic teak ( quarter deck behind tilting bay/door, transoms , deck steps and forward cockpit floor )	18 200 €	
<input type="checkbox"/>	<i>Weathered Black</i>		
<input type="checkbox"/>	<i>Teak white</i>		
<input type="checkbox"/>	<i>Scrubbed white</i>		
<input type="checkbox"/>	<i>Weathered white</i>		
<input type="checkbox"/>		8 200 €	
<input type="checkbox"/>	Hull sticker	28 400 €	
<input type="checkbox"/>	Permanent transom protection	960 €	
<input type="checkbox"/>	Stern spring cleats	480 €	
<input type="checkbox"/>	Polywood outbord engine support	490 €	
<input type="checkbox"/>	Paddle stand up on starboard	890 €	
<input type="checkbox"/>	Bauer Junior diving compressor 220V 50hz in forward locker	9 220 €	
<input type="checkbox"/>	Plancha in aft cockpit with circuit and gas bottle	2 140 €	
<input type="checkbox"/>	Foldable PVC Gangway 3,20m with bag & female deck fitting	4 650 €	
<input type="checkbox"/>	Two cameras under fly bridge	2 800 €	

### # Electronics - Hifi

<input type="checkbox"/>	Raymarine Electronic PACK including : Pilote auto P70S, GPS plotter AXIOM 7" , MULTI I70S, VHF RAY 60 + VHF RAY MIC at steering station, AIS receiver transmitter, 12 " full touch screen at steering station	24 200 €	
<input type="checkbox"/>	US channel VHF	60 €	
<input type="checkbox"/>	Southern hemisphere compass	60 €	
<input type="checkbox"/>	Radio HiFi 6 loud speaker Bluetooth (seloon and flybridge)	1 650 €	
<input type="checkbox"/>	Added value 4 Hopman sound transfer speakers	2 400 €	
<input type="checkbox"/>	Wi Fi antenna	1 590 €	
<input type="checkbox"/>	Radar Raymarine with support and Wiring	3 970 €	
<input type="checkbox"/>	Raymarine remote control for automatic pilot	990 €	
<input type="checkbox"/>	TV Led screen 40" with DVD in saloon with electrical lift	3 850 €	
<input type="checkbox"/>	Mast antenna RR (VHF, AM-FM, terrestrial TV)	5 730 €	

### # Safety, tuning and delivery

<input type="checkbox"/>	Safety equipment for 12 with Life-raft ( without EPIRB)	6 800 €	
<input type="checkbox"/>	40kg Anchor + 80m of Ø12mm chain + bridle	1 880 €	
<input type="checkbox"/>	8 big fenders & 4 mooring lines	1 040 €	
<input type="checkbox"/>	2 layers of antifouling with Epoxy base coat	4 580 €	
<input type="checkbox"/>	2 layers of tropics antifouling with Epoxy base coat	6 950 €	
<input type="checkbox"/>	Dinghy 3,90m Hypalon + 25hp outboard engine installed on davits	11 900 €	
<input type="checkbox"/>	Installation of dinghy on davits supplied by owner	865 €	
<input type="checkbox"/>	Schrinkwrapping of the boat for truck transport	4 200 €	
<input type="checkbox"/>	Mast in two parts	1 600 €	
<input type="checkbox"/>	Mast packaging	1 200 €	
<input type="checkbox"/>	French flag registry formalities (except french frees)	265 €	
<input type="checkbox"/>	Custom export formalities	265 €	
<input type="checkbox"/>	Apostille fees	265 €	
<input type="checkbox"/>	Stickers on transom : name and port of registry of the boat (to specify 2 months at the latest before com	160 €	
<input type="checkbox"/>	<b>Total Price of the Boat with packs &amp; options</b>		778 400 €
<input type="checkbox"/>	Launching,mast setting & commissioning ( one day ) and 7 days dockspace	10 200 €	
<input type="checkbox"/>	Ready to go Pack ( net price )	1 650 €	
<input type="checkbox"/>	<b>Net to be paid ex VAT</b>		778 400 €
<input type="checkbox"/>	Quotation expiration date :		