

# Quotation BALI 4.3

# PRICES C1-2018



DATE :

NAME :

Name of boat:

Hailing port :

Hull number :

Wished date of delivery :

Delivery date accepted by the shipyard:

Authorized limit date for definition changes:

Technical language ( FR / EN):

<b>BALI 4.3</b>		<b>ex VAT</b>	<b>ex VAT</b>
<i>With 2 Yanmar standard engines of 40 CV &amp; 2 fixed propellers with 2 blades</i>			
<input type="checkbox"/>	3 cabins - 2 heads Version	358 650 €	358 650 €
<input type="checkbox"/>	3 cabins- 3 heads Version	359 150 €	
<input type="checkbox"/>	4 cabins - 2 heads Version	361 150 €	
<input type="checkbox"/>	4 cabins - 3 heads Version	361 650 €	
<input type="checkbox"/>	4 cabins - 4 heads Version	362 150 €	
<b>Packs Specifications</b>		<b>Pack Horizon</b>	<b>Pack Excellence</b>
		29 800 €	36 600 €
220V shore power plug for electrical circuit with outlet in cabins, saloon & galley		x	x
Combined battery charger 70 Amp - Inverter 12/220v, 2000VA		x	x
Battery controller		x	x
American fridge freezer (615 L with chilled water & ice maker and dedicated inverter )		x	x
LED navigation lights		x	x
Cockpit extension by tilting platform		x	x
Davits for dinghy		x	x
SS pulpits with seats		x	x
Hot & Cold cockpit shower		x	x
Electrical 1000 W windlass		x	x
Solent furler system		x	x
2 extra service batteries of 110 amp for a total capacity of 440 amp		x	x
Indirect lighting in saloon and cabins		x	x
Forward cockpit courtesy lighting		x	x
Extra Fuel tank of 400L for a total capacity of 800L		x	x
Extra Fresh water tank of 400L for total capacity 800L		x	x
Kit of two high cupboards in kitchen		x	x
Corner sofa and meridian/daybed cushions		x	x
Aft bench cushions		x	x
Salon tilting bay/door mechanically assisted by pneumatic struts		x	x
Gas struts on 5 cockpit lockers and engines hatches		x	x
Mainsail electrical winch		x	x
Automatic first and second reef		x	x
Saloon to forward-cockpit window fully retractable			x
Saloon Lateral sliding windows			x
Forward cockpit cushions			x
Flybridge benches cushions			x
12 V outlets (1 per cabin and 1 at chart table )			x

Toutes nos offres sont traitées aux conditions générales de vente figurant sur nos bon de commande. Catana se réserve le droit de modifier les caractéristiques et/ou les tarifs de ses modèles sans préavis.

<b>Total du pack Horizon</b>	<b>29 800 €</b>	<b>0 €</b>
<b>1 Total du pack excellence</b>	<b>36 600 €</b>	<b>36 600 €</b>

<b>OPTIONS</b>			
<b>Rigging - Sails - Upholstery - Cover and protection</b>			
#	<i>Awnings , lazy bag and UV protection for sail are taupe color.</i>		
<input type="checkbox"/>	Reinforced Dacron Full-Batten Mainsail & Solent with UV protection + Lazy-Bag & Lazy-Jack	3 200 €	
<input type="checkbox"/>	Reinforced Square top Dacron full-batten Mainsail (With automatic square top gear) & Solent with UV protection + Lazy-Bag & Lazy-Jack	4 140 €	
<input type="checkbox"/>	Added value for hydranet solent instead Dacron	2 920 €	
<input type="checkbox"/>	In-boom furling system with specific mainsail	24 200 €	
<input type="checkbox"/>	Electrical winch for solent sheet and reef (Antal 52 vs Antal 48)	2 380 €	
<input type="checkbox"/>	Code 0 or Gennaker (61m²) with anti-rotation cable & Trioptimal cut	5 250 €	
<input type="checkbox"/>	Code 0 gear: furler, bobstays and deck fitting	5 670 €	
<input type="checkbox"/>	2 winches for code 0 sheets	2 220 €	
<input type="checkbox"/>	102 sqm asymmetric spinnaker 1,5 oz	4 480 €	
<input type="checkbox"/>	Spinnaker gear: deck fitting (not necessary if code 0 gear ordered)	3 370 €	
<input type="checkbox"/>	Aluminum V boom with boom lighting	10 350 €	
<input type="checkbox"/>	Carbon mast	50 980 €	
<input type="checkbox"/>			
<input type="checkbox"/>	Large Bimini top (stainless steel frame, canvas and transparent windows)	10 970 €	
<input type="checkbox"/>	Helmstation Bimini ( stainless steel frame & canvas)	3 370 €	
<input type="checkbox"/>	Enclosure for helmsation Bimini	1 920 €	
<input type="checkbox"/>	Lounge flybridge windshield	1 860 €	
<input type="checkbox"/>	Sun awning for forward cockpit	1 470 €	
<input type="checkbox"/>	External roof curtains for sun protection of the saloon (White Batyline fabric)	1 710 €	
<input type="checkbox"/>	Set of sun awnings for sides area of the aft cockpit	1 590 €	

<b>Color Diamante SNOW ( standard)</b>	NC	
<b>Color Diamante TAUPE</b>	360 €	
Sunbathing cushions for foredeck	2 980 €	
Sunbathing cushions for bimini	985 €	
Big comfortable pillows (4 pillows) SNOW	1 210 €	
Big comfortable pillows (4 pillows) TAUPE	1 210 €	
Set of protection for steering console	600 €	
Kit of storage covers for foredeck sunbathing cushions	500 €	
<b># Mechanics - electricity - power - water circuit</b>		
2 YANMAR engines of 57 hp instead of 40 hp	5 580 €	
Volvo engines : consult us		
Low consumption 12 V 105 L/H watermaker ( needs solar panels )	13 230 €	
Kit Solar panels : 4 x 100 W (Incompatible with large rigid bimini top)	4 770 €	
Additional kit of four 100 watts solar panels on SS frame	7 980 €	
Set of 2 folding 3 blades propellers	3 660 €	
ONAN generator 4 KW 50hz with soundshield 220 V	16 300 €	
ONAN generator 9,5 KW 50hz with soundshield 220 V	21 010 €	
Reversible air conditioning for 3 cabins ( needs generator 9,5 KW ) 220 V	14 870 €	
Reversible air conditioning for 4 cabins ( needs generator 9,5 KW ) 220 V	17 370 €	
<i>Both hulls AC options don't include AC for salon</i>		
Reversible air conditioning for salon (needs generator 9,5 KW) 220 V	14 700 €	
ONAN generator remote control ( all models )	570 €	
ONAN generator 5 KW 60hz with soundshield 110 V	16 450 €	
ONAN generator 11,5 KW 50hz with soundshield 110 V	21 160 €	
Reversible air conditioning for 3 cabins ( needs generator 11,5 KW ) 110 V	15 270 €	
Reversible Air conditioning for 4 cabins ( needs generator 11,5 KW ) 110 V	17 770 €	
<i>Both hulls AC options don't include AC for salon</i>		
Reversible Air conditioning for salon (needs generator 11,5 KW) 110 V	15 100 €	
<i>AC option is incompatible with diesel heating</i>		
Webasto Diesel heating system for saloon and cabins	11 110 €	
Electrical toilet with fresh water (specify 1, 2, 3 or 4 )	960 €	
2 grey waters tanks of 150 L with discharge pump	3 750 €	
Sea water pump at galley & anchor well	1 265 €	
One 12 V fan per cabin and forepeak ( specify according to choosen version )	160 €	
Dish-washer for 6 220 V	1 460 €	
Micro-wave oven 220 V	640 €	
4 kg washing machine in 220V integrated in portside head ( version 3 cabins)	1 640 €	
4/6 kg washer-dryer machine in portside head 220V only ( version 3 cabins )	3 040 €	
Transoms courtesy lighting	1 440 €	
LED submarine lighting 21 W blue under each transom (4 spots)	2 940 €	
110 volts electrical system instead of 220 v. (water heater, bat.charger, outlets, converter) and preinstallation of 110 V outlets for coffea machine, micro wave, TV, washing machine and dishwasher. No gas installation according to US standard or others	2 630 €	
<b># Accomodation</b>		
Berth in portside forepeak (with hull opening porthole) for 4 cabins version only	2 780 €	
Access from forward cabin to portside forepeak	990 €	
Berth in starboard forepeak (with hull opening porthole)	2 780 €	
Access from forward cabin to starboard forepeak	990 €	
Blackout curtains at each cabin, heads & corridors ( colour: ecru)	1 990 €	
Mosquito screens for portholes in cabins	1 380 €	
Safe box under aft portside berth	995 €	
Convertible saloon table for double berth (with cushion )	2 570 €	
2 forward cockpit removable tables	1 450 €	
Flybridge table	890 €	
Elastomer box spring for forward berth (specify 1 or 2 )	380 €	
Elastomer box spring for aft berth (specify 1 or 2 )	380 €	
Folding seats to be used for cockpit (specify 1, 2, 3 or 4 )	180 €	
Fixed saloon/cockpit bench with storage and cushions	2 660 €	
Saloon pouffe with storage and cushion	495 €	
Carpet in cabins	995 €	
<b># Miscellaneous</b>		
Teak on transom steps and aft saloon/ cockpit floor	16 480 €	
Synthetic teak on transom and aft saloon/ cockpit floor	17 200 €	
Synthetic teak on transom steps only	2 650 €	
<i>Weathered Black</i>		
<i>Teak white</i>		
<i>Scrubbed white</i>		
<i>Weathered white</i>		
Hull sticker	15 300 €	
Permanent transom protection	690 €	
Retractable stern spring cleats	480 €	
Outbord engine support	490 €	
Paddle stand up on starboard	890 €	
Plancha (needs aft bench option )with gas installation	1 680 €	
Hydraulic system for tilting salon baydoor	3 980 €	
Foldable PVC Gangway 2,60m with bag & female deck fitting	1 960 €	

#	<b>Electronics - Hifi</b>		
	Raymarine Electronic Pack 1 including : autopilot P70S , GPS plotter AXIOM 7", MULTI I70S and VHF RAY 60	13 770 €	
	Raymarine Electronic Pack 2 including : Pack 1 + VHF RAY MIC at steering station , AIS receiver transmitter , 12" full touch screen at steering station	19 980 €	
	US channel VHF	60 €	
	Southern hemisphere compass	60 €	
	Radio HiFi 4 loud speaker Bluetooth	995 €	
	Added value 4 Hopman sound transfer speakers	1 625 €	
	Wi Fi antenna	1 490 €	
	Radar Raymarine with support and Wiring	3 920 €	
	Raymarine remote control for automatic pilot	990 €	
	TV antenna	695 €	
	TV Led screen 26" with DVD in saloon (french channels)	1 740 €	
#	<b>Safety and delivery</b>		
	Matériel de sécurité pour 8 personnes avec canot de survie (sans balise)	5 060 €	
	Matériel de sécurité pour 10 personnes avec canot de survie( sans balise)	5 440 €	
	20kg Anchor + 70m of Ø10mm chain + bridle	1 390 €	
	6 big fenders & 4 mooring lines	775 €	
	2 layers of antifouling with Epoxy base coat	2 550 €	
	2 layers of tropics antifouling with Epoxy base coat	3 990 €	
	Dinghy 3,20m Hypalon + 15hp outboard engine installed on davits	9 980 €	
	Installation on davits of dinghy supplied by owner	865 €	
	Schrinkwrapping of the boat for truck transport	3 080 €	
	Mast in two parts	1 395 €	
	French flag registry formalities (except French Registration Taxes)	265 €	
	Custom export formalities	265 €	
	Forwarding agent fees	265 €	
	Apostille fees	265 €	
	Stickers on transom : name and port of registry of the boat (to specify 2 months before completion date)	160 €	
	<b>Total Price of the Boat with packs &amp; options</b>		<b>395 250 €</b>
	Transport , commissioning in Marans/ La Rochelle (France), one day hand over and 5 days dockspace , net price	9 200 €	
	Truck loading charges at factory, net price	460 €	
	Transport by truck from La Rochelle to Canet en Roussillon or Port Pin Rolland Toulon by exceptional convoy	17 940 €	
	<b>Net to be paid ex VAT</b>		<b>395 250 €</b>
	Quotation expiration date :		