

## Quotation for catamaran BALI 5.4 - Tarif B-2020



DATE :  
 Owner:  
 Name of boat:  
 Home port :  
 Serial Number :  
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 Authorized deadline for modifications to configuration :  
 Technical language ( FR / EN):

	Tarif H.T.	Montant H.T.
3 cabins - 3 heads	886 400 €	
<b>1</b> 4 cabins - 4 heads	<b>874 500 €</b>	<b>874 500 €</b>
5 cabins - 5 heads	892 500 €	
6 cabins - 6 heads	899 600 €	

Specifications Packs	Pack Excellence
Combined battery charger 120 amp - Inverter 12V/220V, 3000VA	x
Battery controller	x
House fridge freezer (615L) with chilled water , ice maker and dedicated inverter	x
Lifting system for dinghy	x
Electric windlass 1700W	x
2 12Vextra service batteries of 130 amp	x
Indirect lighting in saloon/cockpit and cabins	x
Forward cockpit and transom courtesy lighting	x
Extra fuel tank of 600L for a total capacity of 1200L	x
Extra Fresh water tank of 600L for a total capacity of 1200L	x
Saloon tilting bay/door mechanically assisted by hydraulic struts	x
Solent electrical winch	x
Mainsail electrical winch	x
Helmstation seat cushions	x
Forward cockpit cushions	x
Flybridge benches seats	x
Aft bench seats	x
Swinging opening window between salon and forward cockpit	x
Gaz oven	x
2 layers of antifouling with Epoxy base coat	x
Raymarine Electronic PACK including : Pilote auto P70S, GPS plotter AXIOM 7", MULTI I70S, VHF RAY 63 + VHF RAY MIC at steering station, AIS receiver transmitter, 12 " full touch screen at steering station	x
<b>1 Total pack excellence</b>	<b>73 860 €</b>

## OPTIONS

# Rigging - Sails		
Reinforced Dacron full batten Mainsail & Solent with UV protection + Lazy-Bag & Lazy-Jack	4 060 €	
<b>Square top</b> reinforced Dacron fully-battened Mainsail with specific fitting & Solent with UV protection + Lazy-Bag & Lazy-Jacks	<b>6 640 €</b>	
Extra for Hydranet solent instead of Dacron	8 870 €	
Triradial Code 0 (104m²) with anti-rotation cable	8 560 €	
In-boom furling system with with electric winch return and modification of mainsail	46 100 €	
Aluminum V boom with LED lighting	16 500 €	
Code 0 rigging: bow spirit ,furler,bobstays, blocks & deck fitting	8 360 €	
Spinnaker rigging: bowsprit, halyard, sheets, deck fitting & blocks (not necessary if code 0 gear ordered)	5 940 €	
2 manuels winches for head sails	3 780 €	
2 electric winches for head sails	8 660 €	
Mast in 2 parts	1 630 €	

# Mechanics - Safety Equipment		
2 x 80 hp Yanmar engines instead Yanmar 57 HP	14 290 €	
Additional alternators 12V 125A for 2 x Yanmar 80 hp	4 380 €	
Pair of 3 blades folding propellers for Yanmar engines	4 950 €	
Electric bow thruster with tunnel	11 420 €	
ONAN Genset generator <b>11KW 50Hz</b> with soundshield and remote control <b>220V</b>	23 590 €	
ONAN Genset generator <b>17,5KW 50Hz</b> with soundshield and remote control <b>220V</b>	31 880 €	
ONAN Genset generator <b>13,5KW 60Hz</b> with soundshield and remote control <b>110V</b>	25 440 €	
ONAN Genset generator <b>21,5KW 60Hz</b> with soundshield and remote control <b>110V</b>	33 780 €	
Kit solar panels (800W) : 8 x 100W panels	10 140 €	
Primary 110V electrical system instead of 220V (with boiler, bat.charger, outlets, converter) and prewiring of coffea machine, micro wave, TV, washing machine elec. Connections	8 200 €	
Safety equipment for <b>8</b> with Life-raft (without EPIRB)	5 160 €	
Safety equipment for <b>10</b> with Life-raft (without EPIRB)	5 810 €	
Safety equipment for <b>12</b> with Life-raft (without EPIRB)	5 990 €	
Extra for 2 layers of <b>tropical antifouling</b> with Epoxy base coat instead of standard	3 730 €	

# Comfort		
Reverse cycle aircond in hulls for <b>3 cabins</b> version <b>220V/50Hz</b>	25 630 €	
Reverse cycle aircond in hulls for <b>4 cabins</b> version <b>220V/50Hz</b>	25 630 €	
Reverse cycle aircond in hulls for <b>5 cabins</b> version <b>220V/50Hz</b>	30 760 €	
Reverse cycle aircond in hulls for <b>6 cabins</b> version <b>220V/50Hz</b>	35 880 €	
Reverse cycle aircond in salon <b>220V/50Hz</b>	14 330 €	
Extra for AC in Starboard bow compartement	2 500 €	
Extra for AC in Port bow compartement	2 500 €	
<b>110V/ 60Hz Aircond</b> , Modification of the 220V/50Hz ( <b>US &amp; JAPAN</b> )	2 200 €	
Low consumption <b>12V 105L/H</b> watermaker (solar panels and/or alternators recommended)	13 770 €	
Watermaker <b>220V 240L/H</b> (needs genset)	16 620 €	
Watermaker <b>110V 240L/H</b> (needs genset)	18 280 €	

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Electrical toilet with fresh water (specify the number)	980 €	
2 grey waters tanks of 150L with discharge pump (shower, sinks, washers)	5 960 €	
Sea water pump at galley & anchor	1 390 €	
1 fan per cabin and forepeak ( specify according to choosen version )	165 €	
2nd set : 615L fridge/freezer with dedicated converter and 3-door dresser instead of the starboard bench	11 870 €	
Dish-washer for 9 sets <b>220V</b>	2 220 €	
Micro-wave oven <b>220V</b>	650 €	
12 bottles wine cooler	2 490 €	
6 kg washer-dryer <b>220 V</b>	2 160 €	

# Interior setup		
Twin berths in STARBOARD central cabin (only for 5 or 6 cabins version )	1 260 €	
Bunk beds in PORTSIDE aft cabin ( only for 6 cabins version )	3 420 €	
Berth in <b>port</b> forepeak (berth, porthole, cupboard , washbowl , shower and head)	7 350 €	
Communication door between port bow compartement and forward cabin	1 750 €	
Berth in <b>starboard</b> forepeak (berth, porthole, cupboard , washbowl ,shower and head)	7 350 €	
Communication door between starboard bow compartement and forward cabin	1 750 €	
Pleated blinds in each cabin, heads & corridors ( <b>3 cabins version</b> )	5 760 €	
Pleated blinds in each cabin, heads & corridors ( <b>4 cabins version</b> )	5 760 €	
Pleated blinds in each cabin, heads & corridors ( <b>5 cabins version</b> )	5 760 €	
Pleated blinds in each cabin, heads & corridors ( <b>6 cabins version</b> )	5 760 €	
Mosquito screens for portholes ( <b>3 cabins version</b> )	2 420 €	
Mosquito screens for portholes ( <b>4 cabins version</b> )	2 420 €	
Mosquito screens for portholes ( <b>5 cabins version</b> )	2 420 €	
Mosquito screens for portholes ( <b>6 cabins veriosn</b> )	2 420 €	
Safe box	1 010 €	
Elastomere box spring ( <b>3 cabins version</b> )	1 180 €	
Elastomere box spring ( <b>4 cabins version</b> )	1 570 €	
Elastomere box spring ( <b>5 cabins version</b> )	1 900 €	
Elastomere box spring ( <b>6 cabins veriosn</b> )	2 280 €	
Integrated bar in saloon table with reversible tray (incompatible with saloon table convertible )	860 €	
Saloon table convertible in coffee table (two telescopic feet)	8 200 €	
Folding seat to be used for saloon/cockpit (specify nbr)	260 €	
Carpet in cabins ( <b>3 cabins version</b> )	3 250 €	
Carpet in cabins ( <b>4 cabins version</b> )	3 350 €	
Carpet in cabins ( <b>5 cabins version</b> )	3 580 €	
Carpet in cabins ( <b>6 cabins version</b> )	3 940 €	

# Interior upholstery		
Color Marlin <b>WHITE</b> ( vinyl standard )	NC	
Color Marlin <b>PARCHMENT</b> (extra for non-standard color vinyl)	660 €	
Fabric Color Savane Silver	2 800 €	
Fabric Color Savane Canvas	2 800 €	
3-seater central sliding bench with storage and cushions Marlin <b>WHITE</b>	3 600 €	
3-seater central sliding bench with storage and cushions Marlin <b>PARCHMENT</b>	3 600 €	
3-seater central sliding bench with storage and cushions Savane <b>SILVER</b>	3 600 €	
3-seater central sliding bench with storage and cushions Savane <b>CANVAS</b>	3 600 €	
Saloon leather upholstery	8 780 €	
Certified organic bed linen and made to measure MONA LISON : fitted sheet, duvet, cover, pillows and pillowcases	consult us	
Certified organic mattress topper, MONA LISON branded	consult us	

# Exterior setup		
Large fixed Bimini (stainless steel frame, LED, lighting, canvas and clears for excellent view on mainsail)	18 870 €	
Fly Bridge comfort equipment (including kit of 2 tables, 12V fridge, water point)	8 800 €	
Forward cockpit fixed table	3 320 €	
Flybridge white tent with clears (Option large Bimini needed)	6 980 €	
Sun awning for forward cockpit + topping lift	4 840 €	
Aft cockpit sun awning	1 390 €	
External roof curtains for sun protection of the saloon (White Batyline fabric)	2 510 €	
Set of protection for steering console <b>TAUPE</b>	660 €	
Set of storage covers for foredeck sunbathing cushions <b>TAUPE</b>	1 220 €	
Color of aft bench seats Marlin <b>WHITE</b> ( vinyl standard )	NC	
Set of 5 pillows/ backrest for aft bench Marlin <b>WHITE</b>	840 €	
Color of other external upholsteries Marlin <b>WHITE</b> ( forward cockpit and flybridge seats )	NC	
Set of 9 pillows/ backrest for flybridge Marlin <b>WHITE</b>	1 460 €	
Sunbathing cushions for foredeck Marlin <b>WHITE</b>	3 990 €	
Sunbathing cushions on Flybridge Marlin <b>WHITE</b> with stainless handrail	1 960 €	
Big comfortable pillows (4 pillows) Marlin <b>WHITE</b>	1 230 €	

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Color of aft bench cushions Marlin PARCHMENT (extra for non-standard color vinyl)	NC	
Extra for non-standard color vinyl ( forward cockpit and flybridge ) Marlin PARCHMENT	660 €	
Set of 5 cushions/ backrest for aft bench Marlin PARCHMENT	840 €	
Set of 9 cushions/ backrest for flybridge Marlin PARCHMENT	1 460 €	
Sunbathing cushions for foredeck Marlin PARCHMENT	3 990 €	
Sunbathing cushions on Flybridge Marlin PARCHMENT with stainless handrail	1 960 €	
Big comfortable pillows (4 pillows) Marlin PARCHMENT	1 230 €	

Synthetic teak ( rear platform, aft cockpit, transoms and forward cockpit floor) Weathered Black	21 300 €	
Synthetic teak ( rear platform, aft cockpit, transoms and forward cockpit floor) Teak White	21 300 €	
Synthetic teak ( rear platform, aft cockpit, transoms and forward cockpit floor) Scrubbed White	21 300 €	
Synthetic teak ( rear platform, aft cockpit, transoms and forward cockpit floor) Weathered White	21 300 €	

Permanent transom protection	980 €	
Stern spring cleats	520 €	
Polywood outbord engine bracket on aft beam	510 €	
Foldable composite gangway 2,80m with bag & female deck fitting	2 350 €	
Plancha with gas installation	1 710 €	
LED submarine lighting 21W blue under each transom (4 spots)	4 020 €	
Electrical davit	3 850 €	
Hydraulic aft platform	46 000 €	
Dinghy 3,80m Hypalon + 25hp outboard engine installed on davits	17 800 €	
Set up when dinghy provided by the owner	880 €	

# Electronics - Hifi		
Southern hemisphere compass	60 €	
Radio HiFi 6 loud speaker Bluetooth (saloon, flybridge and front cockpit)	1 980 €	
Wifi Antenna	1 620 €	
VHF backup antenna on masthead	280 €	
Radar Raymarine with bracket	3 990 €	
1 Camera under Portside spreader	1 985 €	
TV antenna	800 €	
TV Led screen in saloon with electrical lift and TV antenna	4 590 €	
Raymarine remote control for automatic pilot	1 010 €	

# Commissioning - Handing over		
<b>Total Price of the Boat with packs &amp; options</b>		<b>948 360 €</b>
Stickers on transom : name and port of registry of the boat (to be specified 2 months at the latest before delivery)	160 €	
Commissioning in Canet (France), with anchor set 50kg and 80 ml Ø12 chain, fenders and moorings, one day hand over and 7 days dockspace (net price)	14 580 €	
Kit of 4 shipping craddles (mandatory for shipping)	6 500 €	
Pack ready to go (net price)	2 160 €	
Fees for owners belongings treatment	1 500 €	
French flag registry formalities fees (except french DAN)	270 €	
Forwarding agent fees	270 €	
Custom export formalities fees	270 €	
Apostille fees	270 €	
<b>Net price Ex VAT</b>		<b>948 360 €</b> <b>1 138 032 €</b>
These prices are only indicative. In accordance with our General Terms and Conditions of Sale, they will be firm and final upon receipt of a deposit of 15% intervening 6 months before the date of delivery.		