

**Quotation for catamaran BALI 4.3 - Tarif B1-2019**



DATE :  
 Owner :  
 Name of the boat :  
 Home port :  
 Serial Number :  
 Wished date of delivery :  
 Delivery date accepted by the shipyard :  
 Technical language ( FR / EN):

Date de limite autorisée pour des modifications de définition :

	Tarif H.T.	Montant H.T.
1 3 cabins - 2 heads	378 400 €	378 400 €
3 cabins - 3 heads	381 900 €	
4 cabins - 2 heads	381 900 €	
4 cabins - 3 heads	382 100 €	
4 cabins - 4 heads	383 100 €	

Specifications Packs	Pack Horizon	Pack Excellence
	31 500 €	38 300 €
220V shore power plug for electrical circuit with outlet in cabins, saloon & galley	x	x
Combined battery charger 70 Amp - Inverter 12V /220v, 2000va	x	x
Battery controller	x	x
American fridge freezer (615 L) with chilled water , ice maker and dedicated inverter	x	x
LED navigation lights	x	x
Davits for dinghy	x	x
SS pulpits with seats	x	x
Hot and cold cockpit shower	x	x
Electric windlass 1000W	x	x
2 extra service batteries of 130 amp	x	x
Indirect lighting in saloon/cockpit and cabins	x	x
Forward cockpit courtesy lighting	x	x
Solent furler system	x	x
Automatic first and second reef	x	x
Extra fuel tank of 400lts for a total capacity of 800lts	x	x
Extra Fresh water tank of 400lts for a total capacity of 800lts	x	x
Engine room & locker hatches on gaz struts	x	x
Salon tilting bay door mechanically assisted by pneumatic struts	x	x
Mainsail electrical winch	x	x
Kit of two high cupboards in kitchen	x	x
Corner sofa and meridian/daybed cushions	x	x
Aft cockpit and aft bench cushions	x	x
USB outlets (1 per cabin and 1 at chart table )		x
Saloon Lateral sliding windows		x
Forward cockpit cushions		x
Flybridge benches cushions		x
Opening window between salon and fordeck cockpit		x
<b>Total pack Horizon</b>	<b>31 500 €</b>	<b>0 €</b>
1 <b>Total pack excellence</b>	<b>38 300 €</b>	<b>38 300 €</b>

**OPTIONS**

# Rigging - Sails		
<i>Lazy bag and UV protection for sail are taupe color.</i>		
Reinforced Dacron full batten Mainsail & Solent with UV protection + Lazy-Bag & Lazy-Jack	3 260 €	
Square top reinforced Dacron full-batten Mainsail & Solent with UV protection + Lazy-Bag & Lazy-Jack	4 220 €	
Extra for Hydranet solent instead of Dacron	2 980 €	
Triradia Code 0 (61 sqm) with anti-rotation cable & Trioptimal cut	5 355 €	
102 sqm asymmetric spinnaker 1,5 oz	4 570 €	
In-boom furling system with with electric winch return and modification of mainsail	24 680 €	
Aluminum V boom with LED lighting	10 560 €	
Code 0 rigging: bow spirit ,furler,bobstays, blocks & deck fitting	5 780 €	
Spinnaker rigging: bowsprit, halyard, sheets, deck fitting & blocks (not necessary if code 0 gear ordered)	3 430 €	
2 additional winches for code 0 sheets	2 260 €	
Electric winches for headsails, instead of manuals	3 960 €	
Electric winch for solent and reef	2 430 €	
Carbon mast	51 980 €	
Mast in 2 parts	1 420 €	

# Mecanics - Safety Equipment		
2 x Yanmar 57 hp instead of Yanmar 40hp	5 690 €	
Additional alternators 12V 125A for Yanmar 57 hp	4 380 €	
Pair of 3 blades folding propellers for 57 hp engines	3 730 €	

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ONAN Genset generator <b>4 KW 50hz</b> with soundshield and remote control <b>220 V</b>	16 620 €	
ONAN Genset generator <b>9,5 KW 50hz</b> with soundshield and remote control <b>220 V</b>	21 430 €	
ONAN Genset generator <b>5 KW 60hz</b> with soundshield and remote control <b>110 V</b>	16 780 €	
ONAN Genset generator <b>11,5 KW 60hz</b> with soundshield and remote control <b>110 V</b>	21 580 €	
ONAN generator remote control (all models)	580 €	
Kit solar panels :4 x 100 w panels : 400 W (Incompatible with large rigid bimini top)	4 870 €	
Primary 110 volts electrical system instead of 220 v. ( with boiler, bat.charger, outlets, converter) and prewiring of coffea machine, micro wave, TV, washing machine elec.connections)	2 680 €	
Safety equipment for <b>8</b> with Life-raft (without EPIRB)	5 160 €	
Safety equipment for <b>10</b> with Life-raft (without EPIRB)	5 550 €	
20kg Anchor + 70m of Ø10mm chain + bridle	1 410 €	
6 big fenders & 4 mooring lines	790 €	
2 layers of antifouling with Epoxy base coat	2 600 €	
2 layers of tropics antifouling with Epoxy base coat	4 070 €	

# **Comfort**

Reverse cycle aircond in hulls for <b>3 cabins</b> version needs generator 9,5 KW <b>220V/50Hz</b>	18 300 €	
Reverse cycle aircond in hulls for <b>4 cabins</b> version (2 Portside + 2 Starboard) needs generator 9,5 KW <b>220V/50Hz</b>	20 300 €	
<i>Both hulls AC options don't include AC for salon</i>		
Reverse cycle aircond in salon needs generator 9,5 KW <b>220V/50Hz</b>	13 500 €	
<b>110V/ 60Hz Aircond</b> , Modification of the 220V/50Hz ( <b>US &amp; JAPAN</b> )	1 300 €	
<i>AC option is compatible with diesel heating</i>		
Central heating system in hulls and salon	11 330 €	
Low consumption <b>12V 105L/H</b> watermaker (solar panels recommended)	13 490 €	
Electrical toilet with fresh water (specify the number)	980 €	
2 grey waters tanks of 150 L with discharge pump (shower, sinks, washers)	3 820 €	
sea water pump at galley & anchor	1 290 €	
1 fan per cabin and forepeak ( specify according to choosen version )	165 €	
Dish-washer for 6 sets <b>220V</b>	1 490 €	
Micro-wave oven 220 V	650 €	
4 kg washing machine in 220V integrated in portside head ( version 3 cabins)	1 680 €	
3kg/ 1,5kg washer-dryer machine (3 cabins version) <b>220V</b>	1 780 €	
Hydraulic system for salon tilting bay door	4 060 €	

# **Interior setup**

Berth in <b>portside</b> forepeak (with hull opening porthole)	2 830 €	
Access from forward cabin to portside forepeak for 4 cabins version only	1 010 €	
Berth in <b>starboard</b> forepeak (with hull opening porthole)	2 830 €	
Access from forward cabin to starboard forepeak	1 010 €	
Blackout curtains VS <b>3</b> cabins ( colour: ecru)	2 030 €	
Blackout curtains VS <b>4</b> cabins ( colour: ecru)	2 030 €	
Mosquito screens for portholes <b>3 cabins</b>	1 410 €	
Mosquito screens for portholes <b>4 cabins</b>	1 490 €	
Safe box	1 010 €	
Elastomere box spring for <b>3 cabins</b>	1 180 €	
Elastomere box spring <b>4 cabins</b>	1 570 €	
Convertible saloon table for double berth (with cushion)	2 620 €	
Folding seat to be used for saloon/cockpit (specify nbr)	260 €	
Saloon pouffe with storage and cushion	790 €	
Fixed bench for table cockpit with storage and cushions	2 710 €	
Carpet in cabins <b>3 cabins</b>	990 €	
Carpet in cabins <b>4 cabins</b>	1 010 €	

# **Interior upholstery**

<b>Color Diamante SNOW</b> (standard)	NC	
<b>Color Diamante TAUPE</b>	370 €	

# **Exterior setup**

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Large fixed Bimini (stainless steel frame, canvas and clears for excellent view on mainsail)	11 190 €	
Helmstation Bimini ( stainless steel frame & canvas)	3 430 €	
Flybridge table	910 €	
2 forward cockpit removable tables	1 480 €	
Enclosure for helmstation Bimini	1 960 €	
Lounge flybridge windshield	1 910 €	
Sun awning for forward cockpit	1 510 €	
External roof curtains for sun protection of the saloon (White Batyline fabric)	1 740 €	
Set of protection for steering console TAUPE	610 €	
Set of sun awnings for sides area of the aft cockpit	1 620 €	
Set of storage covers for foredeck sunbathing cushions TAUPE	510 €	
Exterior upholstery SNOW	NC	
Exterior upholstery TAUPE	370 €	
Sunbathing cushions for foredeck	3 040 €	
Sunbathing cushions for bimini	1 010 €	
Big comfortable pillows (4 pillows) SNOW	1 230 €	
Big comfortable pillows (4 pillows) TAUPE	1 230 €	
Transoms courtesy lighting	1 470 €	
Plancha with gas installation	1 710 €	
Synthetic teak on aft transom steps and aft saloon/cockpit floor Weathered Black	16 810 €	
Synthetic teak on aft transom steps and aft saloon/cockpit floor Teak white	16 810 €	
Synthetic teak on aft transom steps and aft saloon/cockpit floor Scrubbed white	16 810 €	
Synthetic teak on aft transom steps and aft saloon/cockpit floor Weathered white	16 810 €	
Synthetic teak on aft transom steps only Weathered Black	2 710 €	
Synthetic teak on aft transom steps only Teak white	2 710 €	
Synthetic teak on aft transom steps only Scrubbed white	2 710 €	
Synthetic teak on aft transom steps only Weathered white	2 710 €	
Permanent transom protection	880 €	
Stern spring cleats	490 €	
Polywood outbord engine bracket on aft beam	510 €	
Foldable PVC Gangway 2,60m with bag & female deck fitting	1 990 €	
LED submarine lighting 21 W blue under each transom (4 spots)	4 020 €	
3,20m hypalon dinghy (max size) + outboard 15hp outboard engine installed on davits	10 180 €	
Set up when dinghy provided by the owner	880 €	

# Electronics - Hifi		
Raymarine Electronic PACK 1 including : Pilote auto P70S, GPS plotter AXIOM 7" , MULTI I70S, and VHF RAY 63	14 040 €	
Raymarine Electronic PACK 2 including : Pack 1 + VHF RAY MIC at steering station, AIS receiver transmitter, 12 " full touch screen at steering station	21 230 €	
Southern hemisphere compass	60 €	
Hifi Radio-Fusion 4 HP bluetooth (Salon & Foredeck)	1 010 €	
Wifi Antenna	1 520 €	
VHF backup antenna on masthead	150 €	
TV antenna	710 €	
Radar Raymarine with bracket	3 990 €	
TV Led screen 26" with DVD in saloon (french channels)	1 780 €	
Raymarine remote control for automatic pilot	1 010 €	

# Commissioning - Handing over		
<b>Total Price of the Boat with packs &amp; options</b>		<b>416 700 €</b>
Launching,mast setting & commissioning in Marans/La Rochelle (France), one day hand over and 4 days dockspace	9 300 €	

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		Tarif H.T.	Montant H.T.
	Truck loading charges at factory, net price	470 €	
	Pack ready to go (Net price) (Full diesel)	970 €	
	French flag registry formalities (except french DAN)	270 €	
	Frais transitaire	270 €	
	Custom export formalities	270 €	
	Apostille fees	270 €	
	Stickers on transom : name and port of registry of the boat (to be specified 2 months at the latest before delivery)	160 €	
	<b>Net price Ex VAT</b>		<b>416 700 €</b>
	Quote validity :		